

**NATIONAL HEALTH CARE FOR THE HOMELESS COUNCIL****FY2020 Budget**

July 2019 through June 2020

	Jul '19 - Jun 20
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>4100 · Grants &amp; Contracts</b>	
4105 · Federal Grant/Contract Revenue	1,625,741.00
4110 · State Grant/Contract Revenue	78,500.00
4150 · Contractual/Grant Revenue	89,564.00
<b>Total 4100 · Grants &amp; Contracts</b>	<b>1,793,805.00</b>
<b>4200 · Program Income</b>	
4210 · Registration Fees	606,171.00
4290 · Exhibitors & Sponsor Revenue	40,000.00
<b>Total 4200 · Program Income</b>	<b>646,171.00</b>
<b>4400 · Council Dues Revenue</b>	
4405 · Org Membership Dues	325,000.00
4410 · Corporate Affiliate Dues	8,500.00
<b>Total 4400 · Council Dues Revenue</b>	<b>333,500.00</b>
<b>4500 · Contribution Revenue</b>	
4505 · Individual Contributions	15,000.00
4510 · Memorials/In Honor Of Donations	2,740.00
4515 · Foundation & Corp Gifts Unres	72,000.00
4550 · Every Member Campaign	7,500.00
<b>Total 4500 · Contribution Revenue</b>	<b>97,240.00</b>
<b>4900 · Other Operating Revenue</b>	
4930 · Interest Income	1,500.00
4940 · Copier Revenue	2,200.00
4950 · Private TA/Consulting	22,000.00
4960 · Passive Revenue	9,000.00
<b>Total 4900 · Other Operating Revenue</b>	<b>34,700.00</b>
4999 · Reserved from FY2019	13,500.00
<b>Total Income</b>	<b>2,918,916.00</b>
<b>Gross Profit</b>	<b>2,918,916.00</b>
<b>Expense</b>	
<b>5100 · Staff Compensation &amp; Benefits</b>	
5105 · Staff Salaries	1,202,043.11
<b>5110 · Taxes &amp; Fringe Benefits</b>	
5112 · Health Insurance	96,554.00
5113 · Worker's Comp Insurance	12,732.00
5114 · 401k 3% SafeHarbor Employer	36,378.00
5115 · 401K 2% Profit Sharing Employer	1,064.00
5116 · SUTA Taxes	3,220.00
5117 · FICA Employer Portion	75,182.00
5118 · Medicare Employer Portion	17,584.00
5119 · GIS Insurance Employer Provided	12,812.00
<b>Total 5110 · Taxes &amp; Fringe Benefits</b>	<b>255,526.00</b>
<b>Total 5100 · Staff Compensation &amp; Benefits</b>	<b>1,457,569.11</b>

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<b>5200 · Program Contractors/Consultants</b>	
5210 · HCH Baltimore Contract	234,597.00
5214 · Other Contractor/Consultant Fee	95,676.00
<b>Total 5200 · Program Contractors/Consultants</b>	<b>330,273.00</b>
<b>5300 · Program Services</b>	
5352 · Accreditation Fees	5,000.00
5360 · Registrations Council Events	41,910.39
<b>Total 5300 · Program Services</b>	<b>46,910.39</b>
<b>5400 · Meeting Costs</b>	
5401 · Meetings & Conferences	127,055.50
5402 · Food/Snacks/Beverages/Reception	355,714.00
<b>Total 5400 · Meeting Costs</b>	<b>482,769.50</b>
<b>5500 · Occupancy Expense</b>	
5505 · Office Rent	50,577.00
5510 · Maintenance/Janitorial Service	8,652.00
5515 · Utilities & Alarm Service	8,649.00
5520 · Moving & Office Improvements	16,000.00
<b>Total 5500 · Occupancy Expense</b>	<b>83,878.00</b>
<b>5550 · Equipment Expenses</b>	
5552 · Capital Equipment Purchases	7,500.00
<b>Total 5550 · Equipment Expenses</b>	<b>7,500.00</b>
<b>5600 · Service Fees</b>	
5605 · Bank Service Fees	55.00
5610 · Credit Card Fees	18,100.00
<b>Total 5600 · Service Fees</b>	<b>18,155.00</b>
<b>5650 · Contracted Services</b>	
5652 · Computer & Technology Services	136,745.00
<b>Total 5650 · Contracted Services</b>	<b>136,745.00</b>
<b>5700 · Telecommunications</b>	
5705 · Telephone Expense	3,000.00
5710 · Conference Call Services	7,980.00
5715 · Internet Service Plans	1,320.00
<b>Total 5700 · Telecommunications</b>	<b>12,300.00</b>
<b>5750 · Printing &amp; Copying</b>	
5752 · Printing, Design & Layout	16,817.00
5756 · Copier Lease/Maint/Supplies	5,000.00
<b>Total 5750 · Printing &amp; Copying</b>	<b>21,817.00</b>
<b>5800 · Travel Expense</b>	
5810 · Contractors/Consultants/SMEs	11,762.00
5820 · Staff Travel/Meals/Lodging	81,008.00
5830 · Constituent Travel/Meals/Lodgng	89,052.00
<b>Total 5800 · Travel Expense</b>	<b>181,822.00</b>

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**FY2020 Budget**

July 2019 through June 2020

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	<u>Jul '19 - Jun 20</u>
<b>6000 · General &amp; Admin Expenses</b>	
6015 · Bad Debt Expense	500.00
6025 · Depreciation Expense	12,667.00
6027 · Dues/Licenses/Subscriptions	6,400.00
6030 · Employee Recruitment	750.00
6035 · Insurance Expense	7,860.00
6037 · Janitorial/Kitchen Supplies	2,000.00
6045 · Legal & Accounting Fees	17,000.00
6047 · Marketing/Advertising	14,550.00
6050 · Office/General Supplies	8,450.00
6062 · Payroll Processing Fees	4,500.00
6064 · Postage & Shipping	4,650.00
6065 · Contingency Expenses	8,000.00
6066 · Strategic Planning	13,500.00
6067 · Professional Training & Educ	20,000.00
6068 · Management Consultants	15,000.00
6069 · Miscellaneous Expenses	1,000.00
6070 · Recognitions/Awards/Gifts	2,350.00
<b>Total 6000 · General &amp; Admin Expenses</b>	<u>139,177.00</u>
<b>Total Expense</b>	<u>2,918,916.00</u>
<b>Net Ordinary Income</b>	<u>0.00</u>
<b>Net Income</b>	<u><u>0.00</u></u>