

# Thriftsmart Profit & Loss Budget Overview

July 2021 through June 2022

	Jul 21	Aug 21	Sep 21
Ordinary Income/Expense			
Income			
Program Income			
Department Revenue			
Recycling Revenue	10,500.00	4,000.00	10,500.00
Department Revenue - Other	150,698.00	163,425.00	166,066.00
Total Department Revenue	161,198.00	167,425.00	176,566.00
Total Program Income	161,198.00	167,425.00	176,566.00
Total Income	161,198.00	167,425.00	176,566.00
Cost of Goods Sold			
Cost of Goods Sold	337.00	333.00	333.00
Merchandise Pickup/Transport			
Commercial Auto Insurance	337.00	333.00	333.00
Vehicle Fuel	924.00	916.00	916.00
Vehicle Maintenance	474.00	466.00	466.00
Total Merchandise Pickup/Transport	1,735.00	1,715.00	1,715.00
Merchant Account Fees	2,916.27	3,162.43	3,213.55
Total COGS	4,988.27	5,210.43	5,261.55
Gross Profit	156,209.73	162,214.57	171,304.45
Expense			
Business Expenses			
Management Fees	4,029.41	4,185.62	4,414.16
Total Business Expenses	4,029.41	4,185.62	4,414.16
Contract Services			
Accounting Fees	1,250.00	1,250.00	1,250.00
Payroll Administration	962.00	958.00	958.00
Total Contract Services	2,212.00	2,208.00	2,208.00
Facilities and Equipment			
Business Music	31.00	29.00	29.00
Facilities Maintenance	0.00	0.00	0.00
Pest Control	62.00	58.00	58.00
Rent, Parking, Utilities			
Electricity	3,174.00	3,166.00	3,166.00
Gas	337.00	333.00	333.00
Rent- Facility	17,800.00	17,800.00	17,800.00
Rent- Trailer	500.00	500.00	500.00
Telephone	337.00	333.00	333.00
Water	125.00	125.00	125.00
Total Rent, Parking, Utilities	22,273.00	22,257.00	22,257.00
Repairs	1,000.00	1,000.00	1,000.00
Security	250.00	250.00	250.00
Shelving and Racks	87.00	83.00	83.00
Waste Removal	2,000.00	2,000.00	2,000.00
Total Facilities and Equipment	25,703.00	25,677.00	25,677.00
GPS Services	0.00	0.00	0.00
Janitorial	1,038.00	1,042.00	1,042.00
Meals and Entertainment	49.00	41.00	41.00
Operations			
Advertising Expenses	2,924.00	2,916.00	2,916.00
Bags	549.00	541.00	541.00
Bank Fees	12.00	8.00	8.00
Courier Fees	350.00	350.00	350.00
Donations- Gift Cards	3,000.00	3,000.00	3,000.00
Dues and Subscriptions	587.00	583.00	583.00
Equipment Rental	150.00	150.00	150.00
Insurance- Business	625.00	625.00	625.00
IT Support	3,174.00	3,166.00	3,166.00
Office Supplies	2,087.00	2,083.00	2,083.00
Postage	75.00	75.00	70.00
Production Supplies	1,000.00	1,000.00	1,000.00
Total Operations	14,533.00	14,497.00	14,492.00
Payroll Expenses			
Employee Benefits	3,789.00	3,788.00	3,788.00
Employer Tax Expenses	5,979.00	5,969.00	5,969.00
Payroll- Gross	85,287.00	85,283.00	85,283.00
Workers Comp	1,424.00	1,416.00	1,416.00
Total Payroll Expenses	96,479.00	96,456.00	96,456.00
Staff Training and Development	837.00	833.00	833.00

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Accrual Basis

# Thriftsmart Profit & Loss Budget Overview

July 2021 through June 2022

	Jul 21	Aug 21	Sep 21
Travel and Meetings			
Travel	12.50	12.50	12.50
Total Travel and Meetings	12.50	12.50	12.50
Total Expense	144,892.91	144,952.12	145,175.66
Net Ordinary Income	11,316.82	17,262.45	26,128.79
Other Income/Expense			
Other Income			
Gift Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Depreciation	1,750.00	1,750.00	1,750.00
Donations	8,000.00	8,000.00	8,000.00
Interest Expense - General	500.00	0.00	0.00
Property Taxes	800.00	0.00	0.00
Total Other Expense	11,050.00	9,750.00	9,750.00
Net Other Income	-11,050.00	-9,750.00	-9,750.00
Net Income	266.82	7,512.45	16,378.79

# Thriftsmart Profit & Loss Budget Overview

July 2021 through June 2022

	Oct 21	Nov 21	Dec 21
Ordinary Income/Expense			
Income			
Program Income			
Department Revenue			
Recycling Revenue	4,000.00	10,000.00	4,000.00
Department Revenue - Other	177,127.00	156,315.00	155,512.00
Total Department Revenue	181,127.00	166,315.00	159,512.00
Total Program Income	181,127.00	166,315.00	159,512.00
Total Income	181,127.00	166,315.00	159,512.00
Cost of Goods Sold			
Cost of Goods Sold	333.00	333.00	333.00
Merchandise Pickup/Transport			
Commercial Auto Insurance	333.00	333.00	333.00
Vehicle Fuel	916.00	916.00	916.00
Vehicle Maintenance	466.00	466.00	466.00
Total Merchandise Pickup/Transport	1,715.00	1,715.00	1,715.00
Merchant Account Fees	3,427.58	3,024.85	3,009.30
Total COGS	5,475.58	5,072.85	5,057.30
Gross Profit	175,651.42	161,242.15	154,454.70
Expense			
Business Expenses			
Management Fees	4,528.17	4,157.87	3,987.79
Total Business Expenses	4,528.17	4,157.87	3,987.79
Contract Services			
Accounting Fees	1,250.00	1,250.00	1,250.00
Payroll Administration	958.00	958.00	958.00
Total Contract Services	2,208.00	2,208.00	2,208.00
Facilities and Equipment			
Business Music	29.00	29.00	29.00
Facilities Maintenance	0.00	0.00	0.00
Pest Control	58.00	58.00	58.00
Rent, Parking, Utilities			
Electricity	3,166.00	3,166.00	3,166.00
Gas	333.00	333.00	333.00
Rent- Facility	17,800.00	17,800.00	17,800.00
Rent- Trailer	500.00	500.00	500.00
Telephone	333.00	333.00	333.00
Water	125.00	125.00	125.00
Total Rent, Parking, Utilities	22,257.00	22,257.00	22,257.00
Repairs	1,000.00	1,000.00	1,000.00
Security	250.00	250.00	250.00
Shelving and Racks	83.00	83.00	83.00
Waste Removal	2,000.00	2,000.00	2,000.00
Total Facilities and Equipment	25,677.00	25,677.00	25,677.00
GPS Services	0.00	0.00	0.00
Janitorial	1,042.00	1,042.00	1,042.00
Meals and Entertainment	41.00	41.00	41.00
Operations			
Advertising Expenses	2,916.00	2,916.00	2,916.00
Bags	541.00	541.00	541.00
Bank Fees	8.00	8.00	8.00
Courier Fees	350.00	350.00	350.00
Donations- Gift Cards	3,000.00	3,000.00	3,000.00
Dues and Subscriptions	583.00	583.00	583.00
Equipment Rental	150.00	150.00	150.00
Insurance- Business	625.00	625.00	625.00
IT Support	3,166.00	3,166.00	3,166.00
Office Supplies	2,083.00	2,083.00	2,083.00
Postage	70.00	70.00	70.00
Production Supplies	1,000.00	1,000.00	1,000.00
Total Operations	14,492.00	14,492.00	14,492.00
Payroll Expenses			
Employee Benefits	3,788.00	3,788.00	3,788.00
Employer Tax Expenses	5,969.00	5,969.00	5,969.00
Payroll- Gross	85,283.00	85,283.00	85,283.00
Workers Comp	1,416.00	1,416.00	1,416.00
Total Payroll Expenses	96,456.00	96,456.00	96,456.00
Staff Training and Development	833.00	833.00	833.00

**Thriftsmart**  
**Profit & Loss Budget Overview**  
 July 2021 through June 2022

	Oct 21	Nov 21	Dec 21
Travel and Meetings			
Travel	12.50	12.50	12.50
Total Travel and Meetings	12.50	12.50	12.50
Total Expense	145,289.67	144,919.37	144,749.29
Net Ordinary Income	30,361.75	16,322.78	9,705.41
Other Income/Expense			
Other Income			
Gift Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Depreciation	1,750.00	1,750.00	1,750.00
Donations	8,000.00	8,000.00	8,000.00
Interest Expense - General	0.00	0.00	0.00
Property Taxes	0.00	0.00	0.00
Total Other Expense	9,750.00	9,750.00	9,750.00
Net Other Income	-9,750.00	-9,750.00	-9,750.00
Net Income	<b>20,611.75</b>	<b>6,572.78</b>	<b>-44.59</b>

# Thriftsmart Profit & Loss Budget Overview

July 2021 through June 2022

	Jan 22	Feb 22	Mar 22
Ordinary Income/Expense			
Income			
Program Income			
Department Revenue			
Recycling Revenue	10,000.00	4,000.00	10,000.00
Department Revenue - Other	155,817.00	132,664.00	171,529.00
Total Department Revenue	165,817.00	136,664.00	181,529.00
Total Program Income	165,817.00	136,664.00	181,529.00
Total Income	165,817.00	136,664.00	181,529.00
Cost of Goods Sold			
Cost of Goods Sold	333.00	333.00	333.00
Merchandise Pickup/Transport			
Commercial Auto Insurance	333.00	333.00	333.00
Vehicle Fuel	916.00	916.00	916.00
Vehicle Maintenance	466.00	466.00	466.00
Total Merchandise Pickup/Transport	1,715.00	1,715.00	1,715.00
Merchant Account Fees	3,015.21	2,567.18	3,319.26
Total COGS	5,063.21	4,615.18	5,367.26
Gross Profit	160,753.79	132,048.82	176,161.74
Expense			
Business Expenses			
Management Fees	4,145.42	3,416.60	4,538.22
Total Business Expenses	4,145.42	3,416.60	4,538.22
Contract Services			
Accounting Fees	1,250.00	1,250.00	1,250.00
Payroll Administration	958.00	958.00	958.00
Total Contract Services	2,208.00	2,208.00	2,208.00
Facilities and Equipment			
Business Music	29.00	29.00	29.00
Facilities Maintenance			
Pest Control	58.00	58.00	58.00
Rent, Parking, Utilities			
Electricity	3,166.00	3,166.00	3,166.00
Gas	333.00	333.00	333.00
Rent- Facility	17,800.00	17,800.00	17,800.00
Rent- Trailer	500.00	500.00	500.00
Telephone	333.00	333.00	333.00
Water	125.00	125.00	125.00
Total Rent, Parking, Utilities	22,257.00	22,257.00	22,257.00
Repairs	1,000.00	1,000.00	1,000.00
Security	250.00	250.00	250.00
Shelving and Racks	83.00	83.00	83.00
Waste Removal	2,000.00	2,000.00	2,000.00
Total Facilities and Equipment	25,677.00	25,677.00	25,677.00
GPS Services			
Janitorial	1,042.00	1,042.00	1,042.00
Meals and Entertainment	41.00	41.00	41.00
Operations			
Advertising Expenses	2,916.00	2,916.00	2,916.00
Bags	541.00	541.00	541.00
Bank Fees	8.00	8.00	8.00
Courier Fees	350.00	350.00	350.00
Donations- Gift Cards	3,000.00	3,000.00	3,000.00
Dues and Subscriptions	583.00	583.00	583.00
Equipment Rental	150.00	150.00	150.00
Insurance- Business	625.00	625.00	625.00
IT Support	3,166.00	3,166.00	3,166.00
Office Supplies	2,083.00	2,083.00	2,083.00
Postage	70.00	70.00	70.00
Production Supplies	1,000.00	1,000.00	1,000.00
Total Operations	14,492.00	14,492.00	14,492.00
Payroll Expenses			
Employee Benefits	3,788.00	3,788.00	3,788.00
Employer Tax Expenses	5,969.00	5,969.00	5,969.00
Payroll- Gross	85,283.00	85,283.00	85,283.00
Workers Comp	1,416.00	1,416.00	1,416.00
Total Payroll Expenses	96,456.00	96,456.00	96,456.00
Staff Training and Development	833.00	833.00	833.00

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Accrual Basis

# Thriftsmart Profit & Loss Budget Overview

July 2021 through June 2022

	Jan 22	Feb 22	Mar 22
Travel and Meetings			
Travel	12.50	12.50	12.50
Total Travel and Meetings	12.50	12.50	12.50
Total Expense	144,906.92	144,178.10	145,299.72
Net Ordinary Income	15,846.87	-12,129.28	30,862.02
Other Income/Expense			
Other Income			
Gift Income			
Total Other Income			
Other Expense			
Depreciation	1,750.00	1,750.00	1,750.00
Donations	8,000.00	8,000.00	8,000.00
Interest Expense - General			
Property Taxes			
Total Other Expense	9,750.00	9,750.00	9,750.00
Net Other Income	-9,750.00	-9,750.00	-9,750.00
Net Income	6,096.87	-21,879.28	21,112.02

# Thriftsmart Profit & Loss Budget Overview

July 2021 through June 2022

	Apr 22	May 22	Jun 22
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Program Income			
Department Revenue			
Recycling Revenue	4,000.00	10,000.00	4,000.00
Department Revenue - Other	175,005.00	184,884.00	178,500.00
<b>Total Department Revenue</b>	<b>179,005.00</b>	<b>194,884.00</b>	<b>182,500.00</b>
<b>Total Program Income</b>	<b>179,005.00</b>	<b>194,884.00</b>	<b>182,500.00</b>
<b>Total Income</b>	<b>179,005.00</b>	<b>194,884.00</b>	<b>182,500.00</b>
<b>Cost of Goods Sold</b>			
Cost of Goods Sold	333.00	333.00	333.00
Merchandise Pickup/Transport			
Commercial Auto Insurance	333.00	333.00	333.00
Vehicle Fuel	916.00	916.00	916.00
Vehicle Maintenance	466.00	466.00	466.00
<b>Total Merchandise Pickup/Transport</b>	<b>1,715.00</b>	<b>1,715.00</b>	<b>1,715.00</b>
<b>Merchant Account Fees</b>	<b>3,386.53</b>	<b>3,577.69</b>	<b>3,454.15</b>
<b>Total COGS</b>	<b>5,434.53</b>	<b>5,625.69</b>	<b>5,502.15</b>
<b>Gross Profit</b>	<b>173,570.47</b>	<b>189,258.31</b>	<b>176,997.85</b>
<b>Expense</b>			
Business Expenses			
Management Fees	4,475.14	4,872.10	4,562.50
<b>Total Business Expenses</b>	<b>4,475.14</b>	<b>4,872.10</b>	<b>4,562.50</b>
Contract Services			
Accounting Fees	1,250.00	1,250.00	1,250.00
Payroll Administration	958.00	958.00	958.00
<b>Total Contract Services</b>	<b>2,208.00</b>	<b>2,208.00</b>	<b>2,208.00</b>
Facilities and Equipment			
Business Music	29.00	29.00	29.00
Facilities Maintenance			
Pest Control	58.00	58.00	58.00
Rent, Parking, Utilities			
Electricity	3,166.00	3,166.00	3,166.00
Gas	333.00	333.00	333.00
Rent- Facility	17,800.00	17,800.00	17,800.00
Rent- Trailer	500.00	500.00	500.00
Telephone	333.00	333.00	333.00
Water	125.00	125.00	125.00
<b>Total Rent, Parking, Utilities</b>	<b>22,257.00</b>	<b>22,257.00</b>	<b>22,257.00</b>
Repairs	1,000.00	1,000.00	1,000.00
Security	250.00	250.00	250.00
Shelving and Racks	83.00	83.00	83.00
Waste Removal	2,000.00	2,000.00	2,000.00
<b>Total Facilities and Equipment</b>	<b>25,677.00</b>	<b>25,677.00</b>	<b>25,677.00</b>
GPS Services			
Janitorial	1,042.00	1,042.00	1,042.00
Meals and Entertainment	41.00	41.00	41.00
Operations			
Advertising Expenses	2,916.00	2,916.00	2,916.00
Bags	541.00	541.00	541.00
Bank Fees	8.00	8.00	8.00
Courier Fees	350.00	350.00	350.00
Donations- Gift Cards	3,000.00	3,000.00	3,000.00
Dues and Subscriptions	583.00	583.00	583.00
Equipment Rental	150.00	150.00	150.00
Insurance- Business	625.00	625.00	625.00
IT Support	3,166.00	3,166.00	3,166.00
Office Supplies	2,083.00	2,083.00	2,083.00
Postage	70.00	70.00	70.00
Production Supplies	1,000.00	1,000.00	1,000.00
<b>Total Operations</b>	<b>14,492.00</b>	<b>14,492.00</b>	<b>14,492.00</b>
Payroll Expenses			
Employee Benefits	3,788.00	3,788.00	3,788.00
Employer Tax Expenses	5,969.00	5,969.00	5,969.00
Payroll- Gross	85,283.00	85,283.00	85,283.00
Workers Comp	1,416.00	1,416.00	1,416.00
<b>Total Payroll Expenses</b>	<b>96,456.00</b>	<b>96,456.00</b>	<b>96,456.00</b>
<b>Staff Training and Development</b>	<b>833.00</b>	<b>833.00</b>	<b>833.00</b>

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Accrual Basis

# Thriftsmart Profit & Loss Budget Overview

July 2021 through June 2022

	Apr 22	May 22	Jun 22
Travel and Meetings			
Travel	12.50	12.50	12.50
Total Travel and Meetings	12.50	12.50	12.50
Total Expense	145,236.64	145,633.60	145,324.00
Net Ordinary Income	28,333.83	43,624.71	31,673.85
Other Income/Expense			
Other Income			
Gift Income			
Total Other Income			
Other Expense			
Depreciation	1,750.00	1,750.00	1,750.00
Donations	8,000.00	8,000.00	8,000.00
Interest Expense - General			
Property Taxes			
Total Other Expense	9,750.00	9,750.00	9,750.00
Net Other Income	-9,750.00	-9,750.00	-9,750.00
Net Income	18,583.83	33,874.71	21,923.85



# Thriftsmart Profit & Loss Budget Overview

July 2021 through June 2022

	TOTAL
	Jul '21 - Jun 22
Ordinary Income/Expense	
Income	
Program Income	
Department Revenue	
Recycling Revenue	85,000.00
Department Revenue - Other	1,967,542.00
Total Department Revenue	2,052,542.00
Total Program Income	2,052,542.00
Total Income	2,052,542.00
Cost of Goods Sold	
Cost of Goods Sold	4,000.00
Merchandise Pickup/Transport	
Commercial Auto Insurance	4,000.00
Vehicle Fuel	11,000.00
Vehicle Maintenance	5,600.00
Total Merchandise Pickup/Transport	20,600.00
Merchant Account Fees	38,074.00
Total COGS	62,674.00
Gross Profit	1,989,868.00
Expense	
Business Expenses	
Management Fees	51,313.00
Total Business Expenses	51,313.00
Contract Services	
Accounting Fees	15,000.00
Payroll Administration	11,500.00
Total Contract Services	26,500.00
Facilities and Equipment	
Business Music	350.00
Facilities Maintenance	0.00
Pest Control	700.00
Rent, Parking, Utilities	
Electricity	38,000.00
Gas	4,000.00
Rent- Facility	213,600.00
Rent- Trailer	6,000.00
Telephone	4,000.00
Water	1,500.00
Total Rent, Parking, Utilities	267,100.00
Repairs	12,000.00
Security	3,000.00
Shelving and Racks	1,000.00
Waste Removal	24,000.00
Total Facilities and Equipment	308,150.00
GPS Services	0.00
Janitorial	12,500.00
Meals and Entertainment	500.00
Operations	
Advertising Expenses	35,000.00
Bags	6,500.00
Bank Fees	100.00
Courier Fees	4,200.00
Donations- Gift Cards	36,000.00
Dues and Subscriptions	7,000.00
Equipment Rental	1,800.00
Insurance- Business	7,500.00
IT Support	38,000.00
Office Supplies	25,000.00
Postage	850.00
Production Supplies	12,000.00
Total Operations	173,950.00
Payroll Expenses	
Employee Benefits	45,457.00
Employer Tax Expenses	71,638.00
Payroll- Gross	1,023,400.00
Workers Comp	17,000.00
Total Payroll Expenses	1,157,495.00
Staff Training and Development	10,000.00

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Accrual Basis

# Thriftsmart Profit & Loss Budget Overview

July 2021 through June 2022

	TOTAL
	Jul '21 - Jun 22
Travel and Meetings	
Travel	150.00
Total Travel and Meetings	150.00
Total Expense	1,740,558.00
Net Ordinary Income	249,310.00
Other Income/Expense	
Other Income	
Gift Income	0.00
Total Other Income	0.00
Other Expense	
Depreciation	21,000.00
Donations	96,000.00
Interest Expense - General	500.00
Property Taxes	800.00
Total Other Expense	118,300.00
Net Other Income	-118,300.00
Net Income	131,010.00