#### PROFORMA 990

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### Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No. 1545-0047

2003

Open to Public

Inspection

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements. Inspection A For the 2003 calendar year, or tax year beginning 7/1/2003 and ending D Employer identification number C Name of organization B Check if applicable: Please Address change use IRS 13-5644916 The Leukemia & Lymphoma Society, Inc. Tennessee Chapter label or Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Name change print or type. Initial return 404 BNA Drive 102 615-331-2980 See Specific ZIP + 4F Accounting method: Final return City or town State or country Instruc-Amended return tions. Other (specify) Nashville 37217 Application pending • Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable H and I are not applicable to section 527 organizations. trusts must attach a completed Schedule A (Form 990 or 990-EZ). Yes X No H(a) Is this a group return for affiliates? ▶ www.leukemia-lymphoma.org G Website: H(b) If "Yes," enter number of affiliates H(c) Are all affiliates included? ► X 501(c) ( 3 ) (insert no.) 4947(a)(1) or J Organization type (check only one) (If "No," attach a list. See instructions.) if the organization's gross receipts are normally not more than \$25,000. The H(d) Is this a separate return filed by an organization organization need not file a return with the IRS; but if the organization received a Form 990 Package in the covered by a group ruling? mail, it should file a return without financial data. Some states require a complete return. Group Exemption Number Check X if the organization is not required L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 1.838.359 to attach Sch. B (Form 990, 990-EZ, or 990-PF). Revenue, Expenses, and Changes in Net Assets or Fund Balances (See page 18 of the instructions.) Contributions, gifts, grants, and similar amounts received: 1,526,444 1b 31.976 d Total (add lines 1a through 1c) (cash \$ 1,558,420 noncash \$ 1d 1,558,420 Program service revenue including government fees and contracts (from Part VII, line 93) . 2 0 3 0 4 Interest on savings and temporary cash investments . . . . . 4 59 5 6a 6b 6c Other investment income (describe 7 8 a Gross amount from sales of assets other (B) Other than inventory . . . . . . . . . . . . . . . . . . 0| 8a b Less: cost or other basis and sales expenses . . . . 0 8b c Gain or (loss) (attach schedule) . . . . . . . 0 8c d Net gain or (loss) (combine line 8c, columns (A) and (B)) . . . . . . . . 8d 9 Special events and activities (attach schedule). If any amount is from gaming, check here a Gross revenue (not including \$ 279.880 **b** Less: direct expenses other than fundraising expenses . . . . 9b 279,880 c Net income or (loss) from special events (subtract line 9b from line 9a) . 9c 10 a Gross sales of inventory, less returns and allowances . . . . 10a 10b c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a) . . . . 10c 11 11 12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11) 12 1,558,479 13 13 507,685 Management and general (from line 44, column (C)) 14 14 112,085 Fundraising (from line 44, column (D)) 15 15 137,451 116 16 835,939 Total expenses (add lines 16 and 44, column (A)) 17 17 1,593,160 Excess or (deficit) for the year (subtract line 17 from line 12) 18 18 -34,681 19 Net assets or fund balances at beginning of year (from line 73, column (A)) . . . . . . . 19 20 20 Net assets or fund balances at end of year (combine lines 18, 19, and 20) . . . . . 21 -33,802

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations Statement of Part II and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See page 22 of the instructions.) Functional Expenses (B) Program (C) Management Do not include amounts reported on line (D) Fundraising (A) Total and general services 6b. 8b. 9b, 10b, or 16 of Part I. Grants and allocations (attach schedule) . . . . . . . . 22 57,477 22 0 noncash \$ Specific assistance to individuals (attach schedule) . . . 23 23 Benefits paid to or for members (attach schedule) . . . . 24 0 24 25 0 25 47,566 220,647 38,667 26 306,880 26 27 27 17,059 23,726 2.989 3,678 28 28 3,590 29 23.163 16,654 2,919 29 30 0 30 0 31 31 0 32 32 ol 33 33 7,421 5,336 935 1,150 34 34 17.377 63,188 31,594 14,217 35 35 27,933 4.895 6.021 38,849 36 36 11,353 1,990 2,447 15,790 37 37 18,246 66,350 33,175 14,929 38 38 17,971 3,149 3,875 39 24,995 39 6,620 1,160 40 9.207 1,427 Conferences, conventions, and meetings . . . . . . . . 40 41 0 41 42 200 144 25 42 Depreciation, depletion, etc. (attach schedule) . . . . . 43a 0 Other expenses not covered above (itemize): a 43 43b 112,052 56.026 25.212 30.814 b PROFESSIONAL FEES 7,923 5,696 998 43c 1,229 c MISCELLANEOUS 0 43d Ω 43e 0 43f Total functional expenses (add lines 22 through 43). Organizations completing columns (B)-(D), carry these totals to lines 13-15 . . . . . 757.221 507,685 112.085 137,451 ▶ lif you are following SOP 98-2. Joint Costs. Check Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? . . . . . | Yes | X | No If "Yes," enter (i) the aggregate amount of these joint costs \$ 0; (ii) the amount allocated to Program services \$ (iii) the amount allocated to Management and general \$ ; and (iv) the amount allocated to Fundraising \$ Statement of Program Service Accomplishments (See page 25 of the instructions.) Part III **Program Service** What is the organization's primary exempt purpose? ► To cure Leukemia and blood related cancers Expenses Required for 501(c)(3) and All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number (4) orgs., and 4947(a)(1) of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) trusts; but optional for organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.) others.) a PATIENT AID AND COMMUNITY SERVICES SEE ATTACHED SCHEDULE 303,654 b PUBLIC HEALTH EDUCATION SEE ATTACHED SCHEDULE 136,140 c PROFESSIONAL EDUCATION SEE ATTACHED SCHEDULE (Grants and allocations \$ 67,891 (Grants and allocations \$ e Other program services (attach schedule) (Grants and allocations \$ 507,685 f Total of Program Service Expenses (should equal line 44, column (B), Program services) .  $\triangleright$ 

Part IV Balance Sheets (See page 25 of the instructions.)

aru		Balance Greeks (Goo page 24 5	ithin the deposition	(A)		(B)
t	Note:	Where required, attached schedules and amounts	Beginning of year		End of year	
		column should be for end-of-year amounts only.	75,792	45	37,999	
- 1	45	Cash—non-interest-bearing	10,102	46	01,000	
	46	Savings and temporary cash investments		70		
- 1			9.670			
		Accounts receivable	47a 8,670	3,090		8,670
1	b	Less: allowance for doubtful accounts	47b 0	3,090	77.0	0,070
- 1						
	48 a	Pledges receivable	48a 0		48c	0
- 1	b	Less: allowance for doubtful accounts	400	<u>U</u>	49	
	49	Grants receivable		49		
	50	Receivables from officers, directors, trustees, and	d key employees	l	50	0
		(attach schedule)		0		
g	51 a	Other notes and loans receivable (attach	1 1			
Assets		schedule)	51a C	1	51c	0
As	b	Less: allowance for doubtful accounts	[310]	0	52	
	52	Inventories for sale or use		3,334		6,664
	53	Prepaid expenses and deferred charges	· · · · · · · · · · · · · · · · · · ·			0,004
	54	Investments—securities (attach schedule)		34		
	55 a	Investments—land, buildings, and				
		equipment: basis	55a (	4	6.54	
	b	Less: accumulated depreciation (attach	551		55c	0
		schedule)	55b		56	0
	56	Investments—other (attach schedule)	1.57-1		30	
		Land, buildings, and equipment: basis	57a 4,000	4		
	b	Less: accumulated depreciation (attach	200		57c	3,800
		schedule)	57b 200		576	3,000
	58	Other assets (describe	,		7 36	<u> </u>
		T 1 1 t - (- dd lines 45 through 50) (must on	ual line 74)	82,216	50	57,133
	59	Total assets (add lines 45 through 58) (must eq Accounts payable and accrued expenses		33,098		22,513
	60	Grants payable	33,030	61	22,010	
	61		48,239	<del></del>	68,422	
SU	62	Deferred revenue	40,200	02	00,422	
ij	63	Loans from officers, directors, trustees, and key schedule)		63	0	
Liabilities		Tax-exempt bond liabilities (attach schedule)		64a	0	
		<ul> <li>Tax-exempt bond habilities (attach scheddle)</li> <li>Mortgages and other notes payable (attach scheddle)</li> </ul>		64b	0	
	1	Other liabilities (describe		65	0	
	65	Other habilities (describe		-		
	66	Total liabilities (add lines 60 through 65)		81,33	7 66	90,935
			▶ X and complete lines	3,133		55,555
	Org	ganizations that follow SFAS 117, check here	And complete lines			
	0.7	67 through 69 and lines 73 and 74.	87	9 67	-33,802	
Fund Balances	67	Unrestricted		- 07	68	-55,002
	68	Temporarily restricted			69	
8	69	Permanently restricted		0.5		
1	Org	complete lines 70 through 74.				
		Capital stock, trust principal, or current funds .		70		
y.	70	Paid-in or capital surplus, or land, building, and		71		
Net Assets or	71	Retained earnings, endowment, accumulated in			72	<del> </del>
ď	72	Total net assets or fund balances (add lines 6		<b>-</b>	15	
Ž	73		or anough of Oi			
		lines 70 through 72; column (A) must equal line 19; column (B) mus	et equal line 21)	97	9 73	-33,802
		• •			6 74	57,133
	74	Total liabilities and net assets / fund balances (ad-	u mies oo anu 13)	UZ,Z I	<u> </u>	1 31,133

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part IV	-A Reconciliation of Revenue per	Audited N/A	Part IV	-B Reconci	liation of Expenses pe	r Audited N/A		
Financial Statements with Revenue per			Financial Statements with Expenses per					
	Return (See page 27 of the inst	7		Return				
	Total revenue, gains, and other support	100	а	Total expenses	and losses per			
	per audited financial statements	<b>→</b> a	7	audited financia	al statements 🕨	▶ a		
	Amounts included on line a but not	The Street Street	b	Amounts include	ded on line a but not			
	on line 12, Form 990:			on line 17, For	m 990:	The Action		
	Net unrealized gains		(1)	Donated service	es			
, ,	on investments \$			and use of faci	lities <u>\$</u>			
	Donated services and	$\Box $ (2) $\Box $ (2) $\Box $	(2)	Prior year adju	stments			
<b>\-</b> /	use of facilities \$			reported on line	e 20,			
(3)	Recoveries of prior			Form 990	\$			
(-)	year grants \$		(3)	Losses reporte	ed on			
(4)	Other (specify):			line 20, Form 9	990 \$			
<b>,</b> ,	\$		(4)	Other (specify)	:			
	\$				\$			
	Add amounts on lines (1) through (4)	<b>▶</b> b	o		\$			
				Add amounts on	lines (1) through (4) !	<b>▶</b> b (		
С	Line a minus line b	<b>▶</b> <u>c</u>	<u>0</u> c	Line a minus li	ne <b>b</b>	<b>▶</b> c (		
d	Amounts included on line 12,		d	Amounts inclu	ded on line 17,	Land Report 1		
	Form 990 but not on line a:			Form 990 but i	not on line a:			
(1)	Investment expenses		(1)	Investment exp	penses			
	not included on line	75.0		not included or	n line	1.5		
	6b, Form 990 <u>\$</u>			6b, Form 990	<u> </u>			
(2)	Other (specify):		(2	Other (specify)	):			
	\$				<u>\$</u>			
	\$				<u>\$</u>			
	Add amounts on lines (1) and (2)	▶ d	이			▶ <u>d</u>		
е	Total revenue per line 12, Form 990		е	•	s per line 17, Form 990			
	(line c plus line d)		0		e <b>d)</b>	▶ e		
Part V		stees, and Key Empl	oyees (	List each one ev	ven if not compensated;	see page 27		
	of the instructions.)			(C) Compensation	(D) Contributions to	(E) Expense		
	(A) Name and address	(B) Title and average ho week devoted to post		(If not paid,	employee benefit plans &	account and other		
	SEE ATTACHED OF	<del>-  </del>	-	enter -0)	deferred compensation	allowances		
	SEE ATTACHED Str	Title		ONE	NONE	NONE		
	y SCHEDULE ST ZIP	Hr/WK PART-TIM	E IN	ONE	NONE	NONE		
Name		Title						
Cit		Hr/WK						
Name		Title						
Cit	<del></del>	Hr/WK	<del></del>		<del>                                     </del>			
Name		Title Hr/WK						
Cit	<u> </u>	Title			<del>                                     </del>			
Name		Hr/WK						
Cit		Title			<del></del>			
Name		Hr/WK						
Cit		Title	<del></del>		<u> </u>	-		
Nam		Hr/WK						
Cit	<del></del>	Title	<u> </u>	<del></del>	<del> </del>			
Nam		Hr/WK	- 1					
Cit		Title						
Nam		Hr/WK	1					
Cit	<u> </u>	Title						
Nam	••	Hr/WK	1					
Cit	31 ZIF	TURAN				<u> </u>		
<b>75</b> D	oid any officer, director, trustee, or key emplo	oyee receive aggregate o	ompensa	tion of more than	\$100,000 from your			
0	rganization and all related organizations, of	which more than \$10,000	was pro	vided by the relate	ed organizations?	Yes X No		
lf	f "Yes," attach schedule—see page 28 of the	instructions.						

Form 9	The Leukemia & Lymphoma Society, Inc. Tennessee Chap13-5644916			Page 5		
Part V			Yes	No		
	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	76		_X		
77	Were any changes made in the organizing or governing documents but not reported to the IRS?	77	X	.398 N TO		
	If "Yes," attach a conformed copy of the changes.	78a	<i>198</i>	web。 X		
	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?					
	If "Yes," has it filed a tax return on Form 990-T for this year?	78b 79	N/A	X		
80 a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?					
h	If "Yes," enter the name of the organization ► THE LLS RESEARCH PROGRAMS, INC					
U	THE LLS RESEARCH FOUNDATION and check whether it is X exempt or nonexempt.					
91 a	Enter direct and indirect political expenditures. See line 81 instructions 81a N/A			w 1		
	Did the organization file Form 1120-POL for this year?	81b	N/A	M. M. W.		
	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge					
	or at substantially less than fair rental value?	82a	Х			
b	If "Yes," you may indicate the value of these items here. Do not include this amount	35.00	, N	200		
	as revenue in Part I or as an expense in Part II. (See instructions in Part III.) . <u>82b VALUE IS INDETERMINA</u>		194			
	Did the organization comply with the public inspection requirements for returns and exemption applications? .	83a	X			
	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X	<u> </u>		
	Did the organization solicit any contributions or gifts that were not tax deductible?	84a	3 tan.	X		
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		- SOX	L.E.		
0.5	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?	84b 85a	N/A N/A			
85 h	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	85b	N/A			
b	If "Yes" was answered to either 85a or 85b, <b>do not</b> complete 85c through 85h below unless the	3.	14/0	, K		
	organization received a waiver for proxy tax owed for the prior year.	Sun.		-		
С	Dues, assessments, and similar amounts from members	4.		, S		
	Section 162(e) lobbying and political expenditures	100				
е	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e N/A		. 4			
	Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f N/A		199	Me. 14		
	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	N/A	<u></u>		
h	h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to					
	its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the	056	NI/A			
96	following tax year?	85h	N/A	Z314		
86 h	Gross receipts, included on line 12, for public use of club facilities		12.5			
87	501(c)(12) orgs. Enter: a Gross income from members or shareholders			) i		
	Gross income from other sources. (Do not net amounts due or paid to other		* ( ) * ( )			
	sources against amounts due or received from them.)					
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or					
	partnership, or an entity disregarded as separate from the organization under Regulations sections					
	301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88		X		
89 a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under:	100 000 100 000 100 000		1		
	section 4911 ► 0 ; section 4912 ► 0 ; section 4955 ► 0			<b>1</b>		
b	501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach	Ì		İ		
	a statement explaining each transaction	89b		x		
_	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under	030	1	<u> </u>		
·	sections 4912, 4955, and 4958			0		
Ч	Enter: Amount of tax on line 89c, above, reimbursed by the organization					
	List the states with which a copy of this return is filed NONE  Number of employees employed in the pay period that includes March 12, 2003 (See instructions.) 90b					
	• • • • • • • • • • • • • • • • • • • •			13		
91	The books are in care of ► Name EXECUTIVE DIRECTOR Telephone no. ► 615-331	-2980				
	Located at ► 404 BNA Drive City Nashville ST TN zip+4 ► 37217	<b></b>	- <b>-</b>			
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041—Check here			. ▶∟_		
	and enter the amount of tax-exempt interest received or accrued during the tax year ▶ 92 N/A					

Part VII	Analysis of Income-Producing Ac							
Note: Ente	r gross amounts unless otherwise	Unrelated bus	iness income		tion 512, 513, or 514	(E)		
indicated.		(A)	(B)	(C)	(D)	Related or exempt		
	gram service revenue:	Business code	Amoun	t Exclusion code	e Amount	function income		
_								
e	diana /Madianid normanta		<del>  •</del> • • •			<del>-</del>		
	dicare/Medicaid payments			<del></del>		<del> </del>		
_	s and contracts from government agencies							
	mbership dues and assessments			44		<del> </del>		
	est on savings and temporary cash investments		<del></del>	14	59	1		
	idends and interest from securities							
	rental income or (loss) from real estate:	7,4						
	t-financed property							
	debt-financed property		_					
	ental income or (loss) from personal property							
<b>99</b> Oth	er investment income					<u> </u>		
	or (loss) from sales of assets other than inventory		_			<del> </del>		
	income or (loss) from special events							
	ss profit or (loss) from sales of inventory		<del> </del>					
<b>103</b> Oth	er revenue: a							
b								
d								
e		3374 C 3 8972 A 7 3 7 5 1 5 1 5 1						
	ototal (add columns (B), (D), and (E))							
	tal (add line 104, columns (B), (D), and (E))				<b>▶</b>	5		
	e 105 plus line 1d, Part I, should equal				<del></del> -			
Part VIII	Relationship of Activities to the	<b>Accomplishment</b>	of Exempt F	Purposes (See page	34 of the instructi	ons.)		
Line No.	Explain how each activity for which inco	ome is reported in co	lumn (E) of Pa	rt VII contributed impo	rtantly to the accomp	lishment		
▼	of the organization's exempt purposes (	other than by provid	ing funds for s	uch purposes).				
					_			
					<u> </u>			
Part IX	Information Regarding Taxable S	Subsidiaries and	Disregarded	Entities (See page	34 of the instruction	ons.)		
	(A)			(C)		(E)		
N	ame, address, and EIN of corporation,	1 Crocinas	, ,	Nature of activities	Total income	End-of-year		
	partnership, or disregarded entity	ownership ii	Relest	1401010 01 00041000	<del></del>	assets		
N/A			%			0		
			%	<del> </del>		0		
			%			0		
			%			0		
Part X	Information Regarding Transfers	Associated with	Personal B	enefit Contracts (S	ee page 34 of the	instructions.)		
(a) Did th	e organization, during the year, receive any	funds, directly or in-	directly, to pay	premiums on a persor	al benefit contract?	Yes X No		
``'	he organization, during the year, pay p	•				Yes X No		
· •	Yes" to (b), file Form 8870 and Form			on a personal benen	Contract:	Lies VIVO		
Note: II	T							
	Under penalties of perjury, I declare that I have and belief, it is true, correct, and complete. Declar							
Please	and belief, it is true, correct, and complete. Seen		i then onicer, is	This based on all minimation of which preparer has any knowledge.				
Sign	Jan Pa	were.			(1/9/121	1		
Here	Signature of officer			Da	ate ( /			
	TOM NAWABI - AVP, ASSISTANT	CONTROLLER						
	Type or print name and title.							
	Preparer's		Date	Check if	Preparer's SSN o	or PTIN (See Gen. Inst. V		
Paid	signature			self- employed	7			
Preparer's	Firm's name (or yours			EIN	<u> </u>			
Use Only	if self-employed), address, and ZIP + 4				e no. ▶			
	Laudicoo, and Air 14				J .10. F			

The Leukemia and Lymphoma Society, Inc. Tennessee
Tax ID # 13-5644916
Special Fund Raising Events and Activities
Year Ended June 30, 2004

#### Part I, Line 9

Description of Event		Gross Receipts	Less Contributions	Gross Revenue <u>Line 9(a)</u>	Direct Expenses Line 9(b)	Net Support Line 9(c)
Nashville/Country Music Marathon Pennies Light The Night # 1		673,089 193,331 129,571	573,712 177,832 108,667	99,377 15,499 20,904	99,377 15,499 20,904	0 0 0
Sub-Total	-	995,991	860,211	135,780	135,780	0
All other events, consisting of the following:	# Of					
Description	<u>Events</u>					
TNT Run TNT Walk	4 4					
TNT Cycle TNT Triathalon Celebrity Waiter	2 2					
Black Tie Events Golf	2					
Regatta Dress Down Days Hops	1					
Radiothons/Televents Man/Woman of Year Pennies	2					
Other : Light The Night - Memphis Light The Night - Knoxville	1					
	19	738,176	594,076	144,100	144,100	
TOTAL ALL EVENTS	22	1,734,167	1,454,287	279,880	279,880	

# The Leukemia & Lymphoma Society, Inc. El# 13-5644916 Tennessee Year Ended June 30, 2004

## PART 1, LINE 16 -- Payments to Affiliates

The Leukemia & Lymphoma Society, Inc. Home Office 1311 Mamaroneck Ave. White Plains, NY 10605

Remittances to Home Office

835,939

## PART 4, LINE 62 -- Deferred Support

Income is from events applicable to future period.

68,422

The Leukemia & Lymphoma Society, Inc.
EI 13-5644916
Tennessee
Year Ended June 30, 2004

#### PART 3 -- STATEMENT OF PROGRAM SERVICES

#### (a) PATIENT AND COMMUNITY SERVICE

Financial assistance provided to local patients for drugs, laboratory services related to processing, typing, screening and cross-matching blood components for transfusion and transportation to and from place of treatment. Providing information and counseling services to patients and their families.

Worked on a day-to-day basis with county welfare departments, clinics, nursing homes and social service departments of area hospitals and other agencies collecting information on their services for patients and the availability of blood components for transfusion. Also handled requests for assistance through the resources and referral information compiled and maintained by the chapter.

#### (b) PUBLIC HEALTH INFORMATION

Handled requests for material and information. Distributed pamphlets concerning blood-related cancers and early diagnosis during our door-to-door campaign. Educated the public to the dangers of these cancers and advances in treatment through speeches and audio-visual presentations to various groups.

#### (c) PROFESSIONAL EDUCATION

Distributed literature to the medical community to advise them of progress in research and the latest developments in the treatment of blood-related cancers.

Fighting Blood-Related Cancers

#### TENNESSEE CHAPTER 2003-2004 BOARD OF TRUSTEES OFFICERS \*\*

PRESIDENT:

John M. Baird Attorney at Law

White & Reasor, PLC Two American Center

3102 West End Avenue, Suite 1150

Nashville, TN 37203-1304

(615)383-3345 Fax: (615)383-5534 *E-mail: jbaird@whitereasor.com* 

Election Date: 06/05/01 (Term: 2001 – 2003, with option to serve until 2007)

FIRST VICE-PRESIDENT:

**Donnie Eden** Chief Executive Officer

Mark Reid Insurance/TriStar Financial Group

411 Highway 76, P. O. Box 110

White House, TN 37188

(615) 672-5848X138 Cellular: (615) 330-3547 Fax: (615) 672-8701

E-mail: dleii@yahoo.com

Election Date: 06/04/02 (Term: 2002 - 2004, with option to serve until 2008)

**FIRST VICE-PRESIDENT:** 

Bob Moore President

AZO, Inc.

4445 Malone Road, P. O. Box 181070

Memphis, TN 38118-1070

(901)794-9480 Cell: (901)485-0585 Fax: (901) 794-9934 E-mail: rmoore@azo.com Website: http://www.azo.com

Election Date: 06/06/00 (Term: 2000 - 2002, with option to serve until 2006)

**SECRETARY:** 

Molly Catino Vice President, Homebuilder Division

Bank of America

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Election Date: 06/04/02 (Term: 2002 – 2004, with option to serve until 2008)

TREASURER:

Mary Jo Wiggins Pulte Homes of TN, LLP

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Nashville, TN 37220

(615) 277-3412 Cellular: (615) 456-4765 Fax: (615) 371-1850

E-mail: MaryJo.Wiggins@pulte.com

Election Date: 06/05/2001 (Term: 2001 – 2003, with option to serve until 2007)

**NATIONAL TRUSTEE:** 

Clara Wood Vice President, Private Banking Group

The Bank of Nashville 401 Church Street

Nashville, TN 37219-8986

(615) 271-2133 Cellular: 615-828-7315 Fax: (615) 750-1892

E-mail: cwood@bankofnashville.com Website: http://www.bankofnashville.com

Election Date: 06/05/01 (Term: 2001 – 2003, with option to serve until 2007)

(Updated 07/17/2003)

## **Trustees**

Alison Moore Apple,

D.Ph, M.S.

Administrator, Methodist Cancer Center &

Administrative Director, Pharmacy at Methodist University Hospital

Methodist Cancer Center

1265 Union Avenue, 3 Crews, Ste 375

Memphis, TN 38104

(901) 726-8406 Beeper: (901) 418-3072 Fax: (901) 726-8178

E-mail: applea@methodisthealth.org Web: http://www.methodisthealth.org Election Date: 06/04/02 (Term: 2002 – 2004, with option to serve until 2008)

Melissa Ballengee

Attorney, Associate

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Fax: (615) 252-6326

E-mail: mballeng@boult.cummings.com Web: http://www.boult.cummings.com

Election Date: 06/04/02 (Term: 2002 - 2004, with option to serve until 2008)

Dave H. Berryman

President

Gibson Musical Instruments

645 Massman Drive Nashville, TN 37210

(615)885-7134/871-4500 Ext. 402

Fax: (615)872-7768

E-mail: dave@gibson.com Website: http://www.gibson.com

Election Date: 06/08/99 (Term: 1999 - 2001, with option to serve until 2005)

Liz Conway

Director of Marketing Services

Cancer Consultants

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(901) 737-0350/M-(901) 550-5002 Fax: (901) 737-5129

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Election Date: 06/06/00 (Term: 2000 – 2002, with option to serve until 2006)

Thomas F. Cox

President

FOCUS Healthcare Management, Inc. 720 Cool Springs Boulevard, Suite 300

Franklin, TN 37067

(615) 778-4488 Fax: (615) 778-4288

E-mail: TOM\_COX@FOCUSPPO.COM Website: http://www.focus-ppo.com Election Date: 06/06/00 (Term: 2000 – 2002, with option to serve until 2006)

**Robin Lind Embry** 

Senior Account Executive

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Election Date: 09/11/2001 (Term: 2001 – 2003, with option to serve until 2007)

Mark Erdman

Senior Institutional Health Care Representative

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Election Date: 06/04/02 (Term: 2002 – 2004, with option to serve until 2008)

Jeffrey R. Fisher

First Vice President

Smith Barney

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*E-mail:* ieffrev.r.fisher@rssmb.com http://www.salomonsmithbarnev.com

Election Date: 06/08/99 (Term: 1999 – 2001, with option to serve until 2005)

Haydar A. Frangoul, M.D. Assistant Professor in Pediatric Hematology/Oncology

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Website: http://www.vanderbiltcancercenter.org

Election Date: 06/06/00 (Term: 2000 – 2002, with option to serve until 2006)

Elizabeth "Liz" Hobbs

**Product Specialist** 

Ortho Biotech

6156 Bradford Hills Drive Nashville, TN 37211

(615) 333-6044 M: 604-1415 Fax: 333-0449

E-mail: chobbs2@aol.com Website: www.orthobiotech.com

Election Date: 09/11/2001 (Term: 2001 – 2003, with option to serve until 2007)

Amy Johnson, PhD

Director, Health Psychology & Behavioral Medicine Services

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Hermitage, TN 37076

(615) 871-9996 Fax: 871-9661 E-mail: ajohnson@tnonc.com

Election Date: 06/06/00 (Term: 2000 - 2002, with option to serve until 2006)

Jimmy Miller

Leasing Representative Highwoods Properties

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Election Date: 06/04/02 (Term: 2002 – 2004, with option to serve until 2008)

Karen Moss

President/Owner/Personal Trainer

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Election Date: 06/04/02 (Term: 2002 - 2004, with option to serve until 2008)

Al L. Motlow, Jr.

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Election Date: 06/04/02 (Term: 2002 – 2004, with option to serve until 2008)

Lisa Nix

Senior Manager, Assurance & Advisory Services

Deloitte & Touche LLP

SunTrust Center, 424 Church Street, Suite 2400

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Al Smith

Vice President

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(615) W-279-4355 Cell 403-3629 Fax: (615) 279-4365

E-mail: alsmith@stephens.com Website: http://www.stephens.com Election Date: 06/05/01 (Term: 2001 – 2003, with option to serve until 2007)

Thomas R. Snyder

Senior Vice President

(National Trustee at Large)

National Bank of Commerce

221 4<sup>th</sup> Avenue North Nashville, TN 37219

(615)871-7116 Fax: (615)871-7018

E-mail: thomas.snyder@ncfcorp.com Website: http://www.nbcbank.com Election Date: 06/06/00 (Term: 2000 – 2002, with option to serve until 2006)

Donald K. Strickland, M.D. Memphis Cancer Center

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901-763-0446/800-877-6734 Pager: 800-927-7049 Fax: (901) 927-7049

E-mail: dkstrickland@memphiscancercenter.com Website: http://www.memphiscancercenter.com

Election Date: 06/05/01 (Term: 2001 - 2003, with option to serve until 2007)

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Executive Producer, "Talk of the Town"

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Dana Thompson, M.D.

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Election Date: 06/05/01 (Term: 2001 – 2003, with option to serve until 2007)

#### TENNESSEE CHAPTER STAFF DIRECTORY

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#### STAFF (IN ALPHABETICAL ORDER)

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