REVENUE		EXPENSES	
EARNED		PROGRAMS	
Workshops	\$110,000	Teacher Stipends	-\$4
Events	\$7,625	Events	-\$
Editorial Services	\$12,000	Editorial Services	-\$1
Retreats	\$3,000	Retreats	-\$:
OZ	\$3,944	OZ	-\$:
IR Sales	\$500	IR	-\$
Youth	\$9,940	Visiting Writers	-\$1
Merchandise	\$4,000	Bungalow	-\$1
Interest	\$70	Workshop Expenses	
	\$151,079	Porch Library	
GRANTS			-\$9
Government	\$127,640	YOUTH PROGRAMS	
Foundation	\$23,000	General	
	\$150,640	Camp SLANT	-\$
FUNDRAISING		NAZA	-\$:
Donations	\$30,000	NPL Instructor	-\$
Memberships	\$27,000	TAC Poetry Out Loud	<u> </u>
Scholarship Donations	\$5,000	Youth Workshop Expenses	
Fundraising Events	\$43,450	Sample Visits	
	\$105,450		-\$
TOTAL	\$407,169	FUNDRAISING	•
	<b>V.0.,.00</b>	Membership	Т.
		General	<b>.</b>
		Events	-\$1
		Evento	-\$1
		SALARIES	· · ·
		Exec. Directors	-\$11
		Programs/Marketing Mgr	-\$3
		Dev. Director	-\$3
		Youth Programs Coord.	-\$1
		Outreach Coord.	-\$
		Staff Bonuses	-\$:
		Payroll Taxes	-\$1
		T dyfoir fuxes	-\$23
		OPERATIONS & OVERHEAD	- 420
		Rent	-\$2
		Accounting	-φ2. -\$
		Professional Fees	-φ -\$1
		Insurance	-91
		Technology	-\$

EVDENCES	
PROGRAMS	
Teacher Stipends	-\$44,300
Events	-\$7,050
Editorial Services	-\$10,200
Retreats	-\$2,000
OZ	-\$3,600
IR	-\$6,000
Visiting Writers	-\$15,000
Bungalow	-\$10,000
Workshop Expenses	-\$200
Porch Library	-\$150 <b>-\$98,500</b>
YOUTH PROGRAMS	-\$30,500
General	-\$400
Camp SLANT	-\$1,900
NAZA	-\$2,600
NPL Instructor	-\$1,170
TAC Poetry Out Loud	-\$700
Youth Workshop Expenses	-\$700
Sample Visits	-\$800
	-\$8,270
FUNDRAISING	
Membership	-\$680
General	-\$400
Events	-\$13,150
0.41.4.0150	-\$14,230
SALARIES	0440.000
Exec. Directors	-\$116,000
Programs/Marketing Mgr Dev. Director	-\$39,000 -\$38,400
Youth Programs Coord.	-\$16,000
Outreach Coord.	-\$4,800
Staff Bonuses	-\$3,000
Payroll Taxes	-\$16,616
	-\$233,816
OPERATIONS & OVERHEAD	
Rent	-\$22,800
Accounting	-\$1,424
Professional Fees	-\$11,000
Insurance	-\$804 -\$9,200
Technology Utilities	-\$9,200 -\$1,840
Services	-\$1,300
Supplies	-\$300
Fees	-\$2,790
	-\$51,458
GENERAL & ADMINISTRATIVE	
Office Supplies	-\$150
Travel	-\$100
Phone & Internet	-\$720
Postage	-\$100
Copying & Printing	-\$250
Meetings Professional Davidenment	-\$800 -\$3,150
Professional Development Memberships & Donations	-\$3,150 -\$610
memberonipa a Donationa	-\$5,880
MARKETING	, 45,500
General	-\$500
Advertising	-\$1,000
Graphic Design	_0082_
Merchandise	-\$3,400
	-\$5,700
TOTAL	-\$417,854
*DEFERRED FUNDS	\$17,857