## STARS NASHVILLE STATEMENT OF BUDGETED REVENUE AND EXPENSE FOR THE YEAR ENDED JUNE 30, 2020

			%
		Operating	
		Budget	
REVENUE			
CONTRIBUTIONS	\$	594,360	12.7%
CONTRIBUTIONS - GIFTS IN KIND		-	0.0%
SPECIAL EVENT		174,100	3.7%
GOVERNMENT GRANTS		780,186	16.6%
REGISTRATION FEES		-	0.0%
TRAINING FEES & REIMB OF TRAINING EXPENSES		158,209	3.4%
SCHOOL CONTRACT FEES		1,938,854	41.4%
PROGRAM SERVICE FEES		249,952	5.3%
INVESTMENT INCOME		-	0.0%
ROYALTY INCOME			0.0%
COMMISSION INCOME			0.0%
TENANT REIMBURSEMENT		48,292	1.0%
MISCELLANEOUS REVENUE			0.0%
GOLF TOURNAMENT		35,000	0.7%
UNITED WAY FUNDINGS		706,871	15.1%
		100,011	0.0%
TOTAL REVENUE	\$	4,685,824	100.0%
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PROGRAM EXPENSES			
SALARIES	\$	3,475,793	72.3%
TAXES & BENEFITS		590,909	12.3%
TOTAL PERSONNEL EXPENSE	\$	4,066,702	84.6%
PROFESSIONAL FEES		128,595	2.7%
AUDIT		26,500	0.6%
SUPPLIES		55,942	2.7%
TELEPHONE/POSTAGE		23,965	0.5%
INTEREST EXPENSE		-	0.0%
OCCUPANCY		87,429	1.8%
MAINTENANCE		6,600	0.1%
PRINTING & PUBLICATIONS		79,570	1.7%
TRAVEL		50,529	1.1%
CONFERENCE & MEETINGS		29,235	0.6%
MEMBERSHIP DUES		6,944	0.1%
INSURANCE		31,907	0.7%
MISCELLANEOUS		14,307	0.3%
PROGRAM FEES - NATIONAL		5,000	0.1%
SPECIAL EVENTS		95,100	2.0%
DEPRECIATION/AMORTIZATION EXPENSE		96,318	2.0%
TOTAL PROGRAM EXPENSES	\$	4,804,641	100.0%
NET REVENUE AND EXPENSE	\$	(118,817)	-2.5%
Endowment Earnings used for Operating (\$450,000 @ 5%)	\$	22,500	0.5%
ADJUST FOR DEPRECIATION/AMORTIZATION - NON-CASH EXPENSE	\$	0	0.0%
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