

First Steps, Inc.
Budget FY 2010-2011

Revenue Sources	BUDGET
DOE	1,090,500
DHS	20,000
USDA	8,000
ARRA	10,000
United Way	125,000
POF	72,000
Grants/Foundations	108,000
Parents Pay	405,000
Interest/Investments	8,000
Unrestricted Contributions	70,000
Specialized Classrooms	30,000
Rent-In-Kind	14,025
Special Events	43,000
Revenue Totals	2,003,525

Expense Items	
Salaries	1,449,363
Professional Fees	37,000
Supplies	43,500
Food	8,000
Communication	29,660
Equip. Rental and Maintenance	20,000
Equipment	30,500
Occupancy	150,000
Travel	50,000
Conference/Meeting	14,500
Insurance	30,500
Depreciation	30,750
Licenses/Dues	2,500
Special Events	13,000
Miscellaneous	13,615
Bad Debt	1,500
Mortgage	75,876
Expense Totals	2,000,264
Net Income (Deficit)	3,261