

Tennessee Performing Arts Center

July 1, 2021 - June 30, 2022

Revenues

Ticket Sales	\$ 9,188,435
Rental Income	\$ 416,897
Salary & Wage Reimbursements	\$ 413,476
Other Reimbursements	\$ 371,851
F&B Sales	\$ 821,086
Ticketing Service Charges	\$ 364,852
Other BXO Fees	\$ 75,371
Ticketing Royalties	\$ 1,553,537
Consulting Income/Sales Tax Rebate	\$ 722,417
Sponsorships	\$ 319,000
Other Earned Income	\$ 53,150
<i>Subtotal Earned Revenue</i>	<i>\$ 14,300,071</i>

Grant Income	\$ 264,000
Fundraising	\$ 2,390,575
In-Kind Contributions	\$ 815,950
Endowment Earnings	\$ 839,840
<i>Subtotal Contributed Revenue</i>	<i>\$ 4,310,365</i>

Facility Improvement Fees	\$ 507,017
Total Revenue	\$ 19,117,453

Expenses

Artists fees	\$ 5,215,200
Contract Labor	\$ 1,606,380
Presenter/Promoter Profit Sharing	\$ 55,777
Custodial	\$ 192,684
Security	\$ 192,219
Production Miscellaneous	\$ 305,726
Marketing - Programming	\$ 1,354,467
Salaries	\$ 4,688,477
Wages - Full Time	\$ 688,852
Wages - Part Time	\$ 977,527
Employee Related Expenses	\$ 1,263,660
Concessions Supplies	\$ 189,562
House & Tech Supplies	\$ 30,363
Uniforms & Alterations	\$ 13,640
Insurance	\$ 221,178
Telephone	\$ 88,380
Professional Consulting	\$ 1,087,628
Postage	\$ 20,927
Repairs & Maintenance	\$ 877,227
Printing & Reproduction	\$ 88,098
Equipment Rentals	\$ 105,489
Office & Computer Supplies	\$ 38,540
Program Supplies	\$ 6,200
Office Furniture < \$1000	\$ 1,600
Fees-Ticketing/Bank/Other	\$ 26,475
Interest Expense	\$ 2,518
Local Meals & Entertainment	\$ 168,078
Travel	\$ 115,920
Credit Card Fees	\$ 194,781
Cash Over/Short & Bad Debt	\$ 8,108
Stewardship Fulfillment	\$ 156,520
Marketing & Communication - Institution	\$ 880,050
Transportation Grants Expense	\$ 3,000
Dues and Publications	\$ 197,340
Depreciation & Amortization	\$ 799,433
Awards, Incentives & Gifts	\$ 69,360
Total Expenses	\$ 21,931,385

Revenue Over/(Under) Expenses	\$ (2,813,932)
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