# STREET WORKS, INC. (A TENNESSEE CORPORATION - NOT-FOR-PROFIT)

### <u>FINANCIAL STATEMENTS</u> FOR THE YEAR ENDED DECEMBER 31, 2007

(Together with Independent Auditor's Report)

### STREET WORKS, INC.

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#### DAVID P. GUENTHER

CERTIFIED PUBLIC ACCOUNTANT
311 BLUE BIRD DRIVE
GOODLETTSVILLE, TENNESSEE 37072
(615) 859-1300
(615) 859-1932 FAX

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Street Works, Inc. Nashville, Tennessee

I have audited the accompanying statement of financial position of Street Works, Inc. (a Tennessee Corporation – Not For Profit) as of December 31, 2007 and the related statements of support, revenues and expenses and changes in net assets, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly in all material respects, the financial position of Street Works, Inc. as of December 31, 2007, and the results of its operations, cash flows and changes in net assets for the year then ended in conformity with accounting principles generally accepted in the United States of America.

June 26, 2008

DAVID P. GUENTHER

# STREET WORKS, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2007

#### <u>ASSETS</u>

Cash in the bank	\$	4,133		
Grant funds receivable		86,325		
Prepaid expenses		3,453		
Total current assets	_		\$	93,911
Property and Equipment:				
Vehicles	\$	48,846		
Office equipment		56,529		
	\$	105,375		
Less: Accumulated depreciation	_	(60,289)		
Total property and equipment	_			45,086
Total assets			\$	138,997
<u>LIABILITIES AND NET A</u>	SSET	S		
Current Liabilities:				
Accounts payable	\$	9,882		
Accounts payable Line of credit	\$	9,882 13,996		
Accounts payable	<b>\$</b> _	•	\$	23,878
Accounts payable Line of credit Total current liabilities	<b>\$</b> _	•	\$	23,878
Accounts payable Line of credit Total current liabilities  Other Liabilities:	_	13,996	\$	23,878
Accounts payable Line of credit Total current liabilities  Other Liabilities: Loan from officer	\$ _ \$_	•	\$	23,878
Accounts payable Line of credit Total current liabilities  Other Liabilities:	_	13,996	\$	23,878 7,193
Accounts payable Line of credit Total current liabilities  Other Liabilities: Loan from officer Total other liabilities	_	13,996	\$	
Accounts payable Line of credit Total current liabilities  Other Liabilities: Loan from officer Total other liabilities  Net Assets:	\$_	7,193	\$	
Accounts payable Line of credit Total current liabilities  Other Liabilities: Loan from officer Total other liabilities  Net Assets: Unrestricted net assets	_	13,996	\$	7,193
Accounts payable Line of credit Total current liabilities  Other Liabilities: Loan from officer Total other liabilities  Net Assets:	\$_	7,193	\$	
Accounts payable Line of credit Total current liabilities  Other Liabilities: Loan from officer Total other liabilities  Net Assets: Unrestricted net assets Total net assets	\$_	7,193	_	7,193 107,926
Accounts payable Line of credit Total current liabilities  Other Liabilities: Loan from officer Total other liabilities  Net Assets: Unrestricted net assets	\$_	7,193	\$ 	7,193

# STREET WORKS, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF SUPPORT, REVENUES, EXPENSES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2007

## Support and Revenues:

Grant funds earned  Donated use of facilities  Program service fees  Special event, net of related expenses of \$3,169  Contributions and other	-	320,313 19,200 3,967 15,521 42,181		
Total Support and Revenues			\$	401,182
Expenses:				
Program services \$	;	379,282		
Management and general		26,108		
Fundraising		7,289		
Total Expenses			_	412,679
Excess < Deficit> of support and revenues over expens	\$	(11,497)		
Unrestricted net assets, December 31, 2006	_	119,423		
Unrestricted net assets, December 31, 2007			\$_	107,926

# STREET WORKS, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2007

		PROGRAM SERVICES	MANAGEMENT AND GENERAL	_	FUND RAISING	-	TOTAL
Advertising	\$	500	\$ •	\$	-	\$	500
Client assistance		52,693	-		-		52,693
Conferences		11,291			-		11,291
Depreciation		16,063	450		-		16,513
Dues		953	106		-		1,059
Employee benefits		8,855	-		-		8,855
Insurance		5,576	-		-		5,576
Interest		-	153				153
Occupancy		20,967	960		-		21,927
Office expense		1,939	-		-		1,939
Payroll taxes		15,422	1,645		504		17,571
Postage		534	-		-		534
Professional fees		9,003	255		-		9,258
Retirement plan contribution		1,581	198		198		1,977
Salaries and wages		203,352	21,293		6,587		231,232
Supplies		15,595	364		-		15,959
Telephone		13,242	684		-		13,926
Travel		1,716	-		-		1,716
Total expenses	\$ _	379,282	\$ 26,108	\$ _	7,289	\$	412,679

# STREET WORKS, INC. (A TENNESSEE CORPORATION, NOT FOR PROFIT) STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2007

Cash flows from operating activities: Change in net assets	\$	(11,497)
Adjustments to reconcile changes in net assets to net cash provided (used) by operating activities		
Depreciation and amortization		16,513
Increase in grant funds receivable		(32,488)
Decrease in prepaid expenses		3,536
Increase in accounts payable	_	1,318
Net cash provided (used) by operating activities:	\$_	(22,618)
Cash flows from investing activities:		
Purchase of equipment	\$_	(9,755)
Net cash provided (used) by investing activities:	\$_	(9,755)
Cash flows from financing activities:		
Advance on credit line	\$	13,996
Loan from officer	_	1,000
Net cash provided (used) by financing activities:	\$_	14,996
Net decrease in cash	\$	(17,377)
Cash, beginning of year	_	21,510
Cash, end of year	\$_	4,133
Supplemental information:  Net cash paid for interest	\$_	153

# STREET WORKS, INC. (A TENNESSEE CORPORATION-NOT-FOR-PROFIT) NOTES TO FINANICAL STATEMENTS DECEMBER 31, 2007

#### (1) **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

#### **Organizational Status**

Street Works, Inc., (the organization) was incorporated in the State of Tennessee in April, 2000 as a not-for-profit corporation. The organization's mission is to address health disparities and substance use to hard to reach populations in communities of color, specially those infected or affected by HIV/AIDS through education, prevention, care and advocacy.

#### **Financial Statement Presentations**

The financial statement presentation follows the recommendation of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statement of Not-for-Profit Organizations." Under SFAS No. 117 Street Works, Inc. is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, which represents the expendable resources that are available for operations at management's discretion; temporarily restricted net assets, which represents resources restricted by donors as to purpose or by the passage of time; and permanently restricted net assets, which represents resources whose use by the organization is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the organization, Street Works, Inc. presently has no temporarily or permanently restricted net assets.

#### **Basis of Accounting**

The financial statements have been prepared using the accrual basis of accounting. Under the accrual basis of accounting, revenues are recorded as earned and expenses are recorded at the time liabilities are incurred.

#### Revenue Recognition

Street Works, Inc. recognizes contributions as revenue when the contributions are received. Grant funds are recognized as revenues when such funds are expended for their intended purpose. In addition, revenues have been deferred for grant funds received prior to the fiscal year end which apply to the subsequent year.

#### Cash and Cash Equivalents

For the purposes of the statement of cash flows, Street Works, Inc. considers all investments with an original maturity of three months or less when purchased to be cash equivalents.

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#### **Property and Equipment**

Property and equipment are recorded at cost. Depreciation is provided on a straightline basis over the estimated useful lives of the assets of five years. Donated fixed assets are valued at the fair market value of the assets at the date of donation.

#### Statement of Functional Expenses

The cost of providing various program and supporting services have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Use of Estimates

Preparation of Street Works, Inc. financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

#### Tax Status

Street Works, Inc. is a Tennessee not-for-profit corporation which is not classified as a private foundation by the Internal Revenue Service and is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, Street Works, Inc. qualifies for the charitable contribution deduction.

#### (2) SIGNIFICANT FUNDING SOURCES:

The organization's programs are supported almost entirely by grants from various governmental entities. A major reduction of funding from any of these sources, should this occur and not be replaced by other sources, may have a significant effect on future operations.

#### (3) DONATED GOODS AND SERVICES:

The organization occupies office space in a facility provided at no charge by the Metropolitan Development and Housing Authority (MDHA) under an annually renewable lease. MDHA also provides all applicable utilities, except telephone, for the office space.

The value of the donated space has been calculated by management based upon the approximate fair rental values of similar office space in the area (\$1,600 per month). This lease expires on September 30, 2008.

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### (4) LINE OF CREDIT:

The organization maintains a \$5,000 and a \$30,000 unsecured line of credit with SunTrust Bank, Nashville, Tennessee. The interest rate on these credit lines were 10.95% and 7%, respectively at December 31, 2007. Maximum borrowing for the year under these credit lines amounted to \$13,996.

### (5) <u>RETIREMENT PLAN:</u>

The organization adopted a Simple IRA plan for all employees during the year. The organization will match 60% of all employee contributions up to a maximum of 5% of compensation. Total expense to the organization for the year was \$1,977.