



	FY21 Budget - Original	FY21 Budget Forecast
Revenues		
State & Local Government Contracts	419,750.00	530,750.00
United Way Outcome Based Investment	66,000.00	66,000.00
Individuals	134,650.00	198,650.00
PENCIL Board of Directors	52,000.00	52,000.00
Foundation & Corporate Gifts	446,650.00	644,550.00
Special Events	230,700.00	230,700.00
Program Project Funding	22,000.00	142,210.00
Interest & Investment Income	28,950.00	28,950.00
Earned Revenue	25,000.00	25,000.00
Total Revenues	1,425,700.00	1,918,810.00
Expenses		
Personnel	1,146,200.00	1,290,000.00
Equipment Rental & Software	34,800.00	75,500.00
Travel	7,530.00	7,530.00
Professional Services	74,500.00	161,175.00
Program Expenses	54,370.00	171,870.00
Supplies	1,500.00	1,500.00
Facility Expenses	0.00	85,000.00
Communications	23,795.00	25,800.00
Commercial Insurance	16,505.00	16,500.00
Staff Development & Community Events	11,200.00	21,200.00
Donor Cultivation	1,300.00	1,300.00
Event Expenses	45,000.00	45,000.00
Fees & Bank Charges	9,000.00	9,000.00
Total Expenses	1,425,700.00	1,911,375.00
Revenues Over/(Under) Expenses	0.00	7,435.00