

	2005 Annual Budget 1	2005 Annual Budget 2	In-kind Needs
Income			
Grants Unrestricted Income			
Frist Foundation	71,000.00	71,000.00	
HCA Foundation	35,000.00	35,000.00	
Memorial Foundation	20,000.00	20,000.00	
Other Grants	20,000.00	20,000.00	
Total Grants Unrestricted Income	146,000.00	146,000.00	
Individual Giving			
Staff	600.00	600.00	
Board of Directors	12,150.00	8,000.00	
Board Member Solicitation	10,000.00	8,000.00	
United Way Designations	3,250.00	3,250.00	
Sponsorships	4,000.00	2,000.00	
Other Solicitation	20,000.00	8,150.00	
Total Individual Giving	50,000.00	30,000.00	
Corporate Giving			
Strobel Awards	13,500.00	13,500.00	
HON Day	50,000.00	50,000.00	
Other	8,000.00	8,000.00	
Matching Gifts	1,000.00	1,000.00	
Total Corporate Giving	72,500.00	72,500.00	
Special Events			
Strobel Awards	11,000.00	11,600.00	
HON Day Registration	20,000.00	20,000.00	
Silent Auction	10,000.00	10,000.00	
Other	12,500.00	12,500.00	
Total Special Events	53,500.00	54,100.00	
Earned Income			
Custom Projects	15,000.00	15,000.00	
Training and Consulting	6,000.00	7,500.00	
Corporate Memberships	4,500.00	4,500.00	
Agency Partner Memberships	10,000.00	10,000.00	
Administrative Services	1,500.00	1,500.00	
Total Earned Income	37,000.00	38,500.00	
Investment Account Transfer		36,554.00	
Interest	400.00	400.00	
Total Income	359,400.00	378,054.00	

** a transfer of \$16.5K from the investment account is meant to be a one-time transfer to manage the agency's growth

** the true individual giving goal is \$50K, which if realized, will reduce the investment transfer by \$20K

** this budget does not reflect the potential need to replace aging computer equipment (approximate estimate \$13K)

Expense			
Credit Card Discount	150.00	150.00	
Returned Checks			
Human Resources			
Payroll Expenses			
Payroll Tax	17,665.00	17,040.00	
Salaries	235,544.00	227,244.00	(this cuts one AmeriCorps position and 3 interns)
Total Payroll Expenses	253,209.00	244,284.00	
Board Development	1,500.00	1,500.00	
Staff Development	4,000.00	3,000.00	
Insurance			
Health Insurance	23,000.00	23,000.00	
Disability and Dental	3,390.00	3,390.00	
Workman's Compensation	1,700.00	1,700.00	
Total Insurance	28,090.00	28,090.00	
Total Human Resources	286,799.00	276,874.00	
Operations			
Rent	29,900.00	29,900.00	29,900.00 office space
Utilities	2,500.00	2,500.00	
T-1 and Phone	6,180.00	6,180.00	
Repairs and Maintenance	0.00	600.00	
Licenses and Permits	450.00	450.00	
Dues and Subscriptions	3,700.00	3,700.00	
Insurance - Liability and D&O	2,400.00	2,400.00	
Travel	4,000.00	3,000.00	1,500.00 air miles
Professional Fees	5,000.00	4,500.00	
Total Operations	58,755.00	53,230.00	
Marketing			
Printing	12,000.00	6,000.00	4,000.00 t-shirts, magnets, etc.
Design	2,500.00	2,500.00	
Ad Buys	5,500.00	0.00	
Emma	1,000.00	1,000.00	1,000.00 email marketing service
Total Marketing	21,000.00	9,500.00	
Computer and IT			
CNTI fees	3,750.00	2,500.00	
IT Maintenance and Support	4,000.00	4,000.00	4,000.00 IT support
Hardware	500.00	500.00	
Software	500.00	100.00	
Hosting and Subscriptions	750.00	750.00	
Total Computer and IT	9,500.00	7,850.00	
Strobel Awards			
Printing	2,000.00	2,000.00	1,800.00 invitations and programs
Food and Beverage	10,500.00	10,000.00	
Supplies	400.00	200.00	
Recognition	750.00	750.00	750.00 engraved plates, etc.
Postage	450.00	450.00	
Total Strobel Awards	14,100.00	13,400.00	
Flexible Program			
Printing	600.00	600.00	
Food and Beverage	1,520.00	1,000.00	700.00 open houses & PC events
Supplies	2,750.00	1,500.00	arts&crafts, bingo game, etc.
Recognition	1,400.00	500.00	
Postage	600.00	350.00	
Total Flexible Program	6,870.00	3,950.00	

HON Day			
Printing	2,200.00	2,200.00	2,000.00 tshirts and brochures
Food and Beverage	420.00	300.00	
Supplies	150.00	150.00	
Recognition	350.00	150.00	
Postage	100.00	100.00	
Other	500.00	500.00	
Total HON Day	3,720.00	3,400.00	
Agency Partners			
Printing	1,000.00	1,050.00	800.00 guidebooks, directories, etc.
Food and Beverage	400.00	400.00	400.00 agency orientations
Supplies	400.00	100.00	
Recognition	30.00	30.00	
Postage	300.00	300.00	
Total Agency Partners	2,130.00	1,880.00	
Children and Youth			
Printing	350.00	350.00	
Food and Beverage	1,600.00	520.00	meetings, days of service
Supplies	1,300.00	500.00	
Recognition	820.00	250.00	PC thank yous, stickers, etc.
Postage	250.00	250.00	
Total Children and Youth	4,320.00	1,870.00	
Good@Work			
Printing	800.00	800.00	brochures, etc.
Food and Beverage	1,200.00	500.00	Corp Vol Council meetings
Supplies	100.00	100.00	
Recognition	100.00	150.00	
Postage	150.00	150.00	
Miscellaneous	500.00	0.00	
Total Good@Work	2,850.00	1,700.00	
General Office			
Printing	1,000.00	500.00	
Supplies	2,000.00	2,000.00	general office supplies, paper, etc.
Postage	1,000.00	1,000.00	
Total General Office	4,000.00	3,500.00	
Fundraising			
Printing	200.00	200.00	
Food and Beverage	700.00	400.00	point of entry events
Supplies	500.00	0.00	
Postage	300.00	300.00	
Miscellaneous	250.00	0.00	
Total Fundraising	1,950.00	900.00	
Special Events			
Cocktails@Sunset	200.00	200.00	
Bluegrass Event	200.00	0.00	
HallOweeN	200.00	0.00	
Other	500.00	500.00	
Total Special Events	1,100.00	700.00	
Total Expenses	416,144.00	378,054.00	
Net	-56,744.00	0.00	