



**First Steps Budget
FYE 24**

REVENUE	FYE 24
DIDD	\$1,751,310
DHS	\$0
United Way	\$131,000
Parent Pay	\$1,190,720
Insurance/Private Pay	\$481,414
Bad Debt	-\$5,500
Grants/Foundations	\$200,000
Contributions	\$80,000
Special Events	\$71,000
Miscellaneous	\$18,900
POF	\$84,000
TOTAL REVENUE	\$4,002,843.60

EXPENSES	FYE 24
Salaries & Benefits	\$ 3,004,939
Payroll Service Fees	\$ 3,250
Billing Fees	\$ 10,800
Mileage	\$ 67,670
Communication	\$ 52,170
Supplies	\$ 75,794
Training	\$ 43,167
Insurance	\$ 35,590
Equip Rental & Maint	\$ 87,540
Marketing	\$ 17,215
Professional Fees	\$ 306,644
Postage & shipping	\$ 2,500
Occupancy	\$ 135,370
Dues/Licenses	\$ 17,527
Depreciation	\$ 67,000
Special Events	\$ 32,050
Mortgage	\$ 12,000
Miscellaneous	\$ 16,200
Administrative	\$ -
TOTAL EXPENSES	\$ 3,987,426.23

Net Income	\$15,417.37
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