O BLOOD:WATER

CY 2016 Budget

| Income | | |
|--|----------|-----------|
| Major Donors | \$ | 505,000 |
| Third Party/Arists/Corp Engagement | \$ | 350,000 |
| Individual - One Time | | ,351,507 |
| Individual - Monthly | \$ | 480,000 |
| Church Engagement | \$ | 110,000 |
| Philanthropy | | 2,796,507 |
| Events | \$ | 430,000 |
| Merchandise Sales | ↓ \$ | 14,000 |
| COGS (from below) | \$ | 9,500 |
| Interest Income | ↓ \$ | 60 |
| Gain/(Loss) Currency | Ψ \$ | - |
| Sum/(Loss) Conency | Ψ | |
| Total Income | | 8,240,567 |
| | \$ | - |
| Cost of Goods Sold | ~ | 0.500 |
| Merchandise COGS | \$ | 9,500 |
| Expense | | |
| Program Expense | \$ | ,280,358 |
| Human Resources | \$ | 784,581 |
| Contract Services | \$ | 85,250 |
| Professional Fees | \$ | 21,354 |
| Fees | \$ | 17,379 |
| Occupancy | \$ | 89,662 |
| Technology | \$ | 90,003 |
| Office Expense | \$ | 24,038 |
| Travel & Entertainment | \$ | 94,629 |
| Channels - Philanthropy | \$ \$ | 251,075 |
| Channels - Events | \$ | 108,050 |
| Creative | \$ | 46,590 |
| Donor Management | \$ | 169,830 |
| Board Expenses | \$ | 50,748 |
| Miscellaneous | \$ | - |
| Total Expense | \$3 | 3,113,548 |
| | | |
| | * | 070 4 4 4 |
| Net Liquid Assets - Beginning of Month | \$ | 270,644 |
| Change in Cash (Net Income) | \$ | 117,519 |
| Net Balance Sheet Account Changes | \$ | (125,000) |
| Net Liquid Assets - End of Month | \$ | 263,163 |