

		%
	<b>Operating Budget</b>	
<b>REVENUE</b>		
CONTRIBUTIONS	602,616	18.6%
CONTRIBUTIONS - GIFTS IN KIND	167	0.0%
SPECIAL EVENT	142,508	4.4%
GOVERNMENT GRANTS	665,443	20.5%
REGISTRATION FEES	-	0.0%
TRAINING FEES & REIMB OF TRAINING EXPENSES	53,066	1.6%
SCHOOL CONTRACT FEES	888,951	27.5%
PROGRAM SERVICE FEES	68,204	2.1%
INVESTMENT INCOME	24,000	0.7%
TENANT REIMBURSEMENT	49,390	1.5%
MISCELLANEOUS REVENUE	-	0.0%
GOLF TOURNAMENT	57,820	1.8%
UNITED WAY FUNDINGS	673,700	20.8%
		0.0%
<b>TOTAL REVENUE</b>	<b>3,238,365</b>	<b>100.0%</b>
<b>PROGRAM EXPENSES</b>		
SALARIES	2,191,292	64.6%
TAXES & BENEFITS	394,236	11.6%
<b>TOTAL PERSONNEL EXPENSE</b>	<b>2,585,528</b>	<b>76.2%</b>
PROFESSIONAL FEES	222,245	6.6%
AUDIT	26,527	0.8%
SUPPLIES	36,351	6.6%
TELEPHONE/POSTAGE	23,222	0.7%
INTEREST EXPENSE	3,164	0.1%
OCCUPANCY	76,541	2.3%
MAINTENANCE	3,440	0.1%
PRINTING & PUBLICATIONS	93,519	2.8%
TRAVEL	36,166	1.1%
CONFERENCE & MEETINGS	43,628	1.3%
MEMBERSHIP DUES	6,522	0.2%
AWARDS & DUES	-	0.0%
INSURANCE	17,288	0.5%
MISCELLANEOUS	11,119	0.3%
PROGRAM FEES - NATIONAL	5,047	0.1%
SPECIAL EVENTS	56,000	1.7%
DEPRECIATION/AMORTIZATION EXPENSE	144,625	4.3%
<b>TOTAL PROGRAM EXPENSES</b>	<b>3,390,931</b>	<b>100.0%</b>
<b>NET REVENUE AND EXPENSE</b>	<b>(152,565)</b>	<b>-4.7%</b>
<b>ADJUST FOR DEPRECIATION/AMORTIZATION - NON-CASH EXPENSE</b>	<b>(7,941)</b>	<b>-0.2%</b>