

The Nashville Shakespeare Festival

FYE2014

Budget

Income

Board Member (Give or Get)	\$ 15,600.00
Corporate Donations	\$ 60,000.00
Foundations	\$ 60,000.00
Gov't Grants	\$ 88,700.00
Individual Donations	\$ 97,000.00
Interest Income	\$ 25.00

Tickets / Fees

Education Programs	\$ 10,000.00
<i>Complete Works (abridged)</i>	\$ 12,600.00
Winter Shakespeare: <i>Othello</i>	\$ 81,000.00

Total Tickets / Fees	<u>\$ 103,600.00</u>
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Total Income	\$ 424,925.00
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Expense

Administrative / Fundraising Expenses	\$ 34,277.00
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Permanent Staff

Benefits	\$ 13,679.30
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Salaries

Artistic Director	\$ 32,158.56
Bookkeeper	\$ 5,459.00
Development Director	\$ 28,927.92
Education Director	\$ 14,849.60
Marketing Associate	\$ 11,717.00
Operations Manager	\$ 29,825.82

Total Salaries	\$ 122,937.90
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Taxes	<u>\$ 10,269.50</u>
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Total Permanent Staff	\$ 146,886.69
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Programs

Complete Works (abridged)	\$ 9,500.00
Insurance	\$ 5,400.00
Shakespeare in the Park	\$ 117,500.00
Teaching Artists	\$ 6,800.00
Ticket Fees	\$ 2,050.00
Winter Shakespeare	<u>\$ 101,500.00</u>

Total Production	<u>\$ 242,750.00</u>
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Total Expense	\$ 423,913.69
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Net Income	\$ 1,011.31
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