

Cystic Fibrosis Foundation
Statement of Support, Revenue and Expenses
Tennessee-Nashville All Funds
For the Period Ended June 30, 2011

Description	Current Month			Year-To-Date					
	Actual	Prior Year	Variance	%Chg	Actual	Prior Year	Variance	%Chg	Budget
Support and Revenue:									
Contributions:									
Commerce & Industry	0	0	0	0.0	0	18	(48)	(100.0)	0
Memorials/Honoraria	450	260	190	73.1	4,448	2,015	2,433	120.7	5,000
Federated Funds	0	3,940	(3,940)	(100.0)	24,837	19,106	5,731	30.0	25,000
General Contributions	613	220	393	178.6	4,991	3,635	1,356	37.3	15,000
Annual Fund	1,625	0	1,625	0.0	1,875	0	1,875	0.0	0
Major Gifts	0	144	(144)	(100.0)	87	202	(115)	(56.9)	100,000
Total Contributions	2,688	4,564	(1,876)	(41.1)	36,238	24,976	11,262	45.1	145,000
Net SE Income:									
Special Event Income	158,169	64,719	93,450	144.4	445,850	347,490	98,360	28.3	766,820
Special Event Inducements	(12,185)	(5,345)	(6,840)	128.0	(23,390)	(20,019)	(3,371)	16.8	(51,950)
Total Net SE Income	145,984	59,374	86,610	145.9	422,460	327,471	94,989	29.0	714,870
Revenue:									
Total Support and Revenue	148,672	63,938	84,734	132.5	458,698	352,447	106,251	30.1	859,870
Expenses:									
Compensation:									
Salaries	17,885	9,930	7,955	80.1	99,792	59,370	40,422	68.1	130,475
Taxes	1,340	743	597	80.3	8,473	5,492	2,981	54.3	10,699
Employee Benefits	2,620	0	2,620	0.0	15,723	10,482	5,241	50.0	31,445
Retirement	975	544	431	79.2	5,850	3,262	2,588	79.3	6,524
Total Compensation	22,820	11,217	11,603	103.4	129,838	78,606	51,232	65.2	179,143
Other Expenses:									
Data Processing	1,485	87	1,398	1,606.9	4,787	4,672	115	2.5	11,500
Equipment/Supplies	946	712	234	32.9	3,217	3,609	(392)	(10.9)	5,900
Equipment Maintenance	0	0	0	0.0	850	156	694	444.9	0
Depreciation	165	137	28	20.4	994	820	174	21.2	1,882
Printing	780	0	780	0.0	1,889	1,937	(48)	(2.5)	7,000
Postage	1,035	39	996	2,553.8	1,818	1,391	427	30.7	5,600
Conferences	246	131	115	87.8	2,473	958	1,515	158.1	3,000
Travel	1,211	1,189	22	1.9	7,756	3,718	4,038	108.6	13,000
Occupancy	2,336	2,280	56	2.5	13,538	13,944	(406)	(2.9)	27,500
Telephone	1,129	562	567	100.9	3,517	3,386	131	3.9	7,000
Licenses/Registrations/Taxes	0	0	0	0.0	0	0	0	0.0	200
Miscellaneous	10	15	(5)	(33.3)	90	195	(105)	(53.8)	1,000
Total Other Expenses	9,343	5,152	4,191	81.3	40,929	34,786	6,143	17.7	83,582
Total Expenses	32,163	16,369	15,794	96.5	170,767	113,392	57,375	50.6	262,725
Increase in Net Assets	116,509	47,569	68,940	144.9	287,931	239,055	48,876	20.4	597,145