

Goodwill Industries of Middle TN, Inc.
2011 BUDGET

AGENCY SUMMARY

ACCOUNT DESCRIPTION	ACCOUNT NUMBER	January	February	March	April	May	June	July	August	September	October	November	December	Totals
		January	February	March	April	May	June	July	August	September	October	November	December	Totals
Revenue		3,914,713	3,998,632	4,331,045	4,278,042	4,128,601	4,107,041	4,245,261	4,191,662	4,144,179	4,865,100	4,397,681	4,274,225	50,876,186
Cost of Goods Sold - New Goods	50100	3,937	4,041	4,422	4,376	4,098	4,076	4,244	4,257	4,241	5,011	4,590	4,743	52,038
Expenses:														
Wages - Mission Related	70100	1,600,074	1,573,059	1,751,193	1,678,520	1,641,431	1,716,587	1,747,718	1,754,734	1,712,181	1,682,412	1,747,178	1,773,355	20,378,442
Wages - Non Mission Related	70130	576,105	562,580	619,823	588,990	602,575	612,074	664,079	630,586	617,003	603,935	613,919	646,460	7,338,128
Benefits & Taxes	70200	436,038	431,454	474,869	456,479	445,943	476,221	472,232	486,068	458,691	456,187	470,174	479,265	5,543,622
Total Payroll		2,612,218	2,567,093	2,845,885	2,723,989	2,689,949	2,804,881	2,884,029	2,871,389	2,787,875	2,742,534	2,831,271	2,899,080	33,260,192
Supplies	71500	136,819	129,059	138,227	136,894	131,897	132,358	137,484	131,382	136,175	141,280	136,573	133,175	1,621,323
Occupancy	72100	713,827	705,631	729,310	714,419	717,372	722,821	719,303	723,380	722,728	712,950	724,618	727,413	8,633,771
Advertising	73105	135,785	132,843	172,399	136,510	143,964	112,814	128,386	132,485	141,163	151,927	138,346	132,419	1,659,041
Other	70400	150,714	151,303	156,628	164,749	158,158	156,891	158,836	157,840	154,114	165,547	156,787	154,836	1,886,404
Depreciation	79000	173,910	161,691	170,672	165,563	165,587	161,510	165,168	163,418	159,923	159,577	154,240	157,102	1,958,361
Total Non-Payroll Expenses		1,311,055	1,280,527	1,367,235	1,318,136	1,316,978	1,286,393	1,309,176	1,308,504	1,314,104	1,331,282	1,310,564	1,304,946	15,758,900
Total Expenses		3,923,273	3,847,620	4,213,120	4,042,125	4,006,927	4,091,274	4,193,205	4,179,893	4,101,979	4,073,816	4,141,835	4,204,026	49,019,092
Net Income (Loss) before Indirect		(12,496)	146,971	113,503	231,542	117,576	11,691	47,813	7,512	37,959	786,274	251,255	65,456	1,805,056
Indirect expenses	95050	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Income (Loss) after Indirect		(12,496)	146,971	113,503	231,542	117,576	11,691	47,813	7,512	37,959	786,274	251,255	65,456	1,805,056