

Goodwill Industries of Middle TN, Inc.													
2015 BUDGET													
AGENCY SUMMARY													
ACCOUNT DESCRIPTION	January	February	March	April	May	June	July	August	September	October	November	December	Totals
Revenue	6,187,395	5,992,122	6,725,849	6,401,510	6,832,297	6,735,762	6,849,532	7,096,624	6,879,214	7,857,931	7,365,130	6,880,194	81,803,560
Cost of Goods Sold - New Goods	14,463	14,070	15,761	14,970	16,017	15,811	16,215	17,018	16,542	19,112	17,883	16,448	194,310
Expenses:													
Wages - Mission Related	2,711,849	2,479,266	2,648,083	2,649,354	2,676,375	2,765,527	2,899,378	2,790,829	2,792,617	2,810,342	2,733,227	2,923,453	32,880,299
Wages - Non Mission Related	965,089	893,336	970,853	965,334	984,419	996,406	1,040,490	946,284	970,096	1,014,738	964,983	1,032,127	11,744,153
Benefits & Taxes	834,794	827,049	841,114	844,429	860,449	887,802	924,464	875,796	880,672	911,307	872,989	906,587	10,467,453
Total Payroll	4,511,732	4,199,651	4,460,051	4,459,116	4,521,243	4,649,735	4,864,331	4,612,908	4,643,385	4,736,387	4,571,198	4,862,167	55,091,905
Supplies	234,278	223,369	235,648	226,782	235,045	253,083	244,567	243,427	238,171	249,080	241,709	239,563	2,864,721
Occupancy	1,065,943	1,043,123	1,063,750	1,063,486	1,053,062	1,113,814	1,203,222	1,160,272	1,170,304	1,173,470	1,159,271	1,179,937	13,449,654
Advertising - Other	118,038	113,472	126,879	119,965	123,283	126,761	119,530	133,160	125,025	129,927	124,103	126,203	1,486,345
Advertising - Media	112,960	107,191	111,558	108,991	113,376	121,877	132,940	120,623	114,339	118,424	115,987	111,698	1,389,963
Other	247,632	245,336	253,873	253,266	267,543	257,696	270,694	283,424	268,886	288,812	277,438	268,315	3,182,913
Depreciation	297,125	269,152	293,545	281,019	278,516	297,945	349,034	314,214	304,682	314,428	304,255	309,700	3,613,616
Total Non-Payroll Expenses	2,075,976	2,001,643	2,085,252	2,053,508	2,070,824	2,171,176	2,319,986	2,255,120	2,221,407	2,274,141	2,222,761	2,235,416	25,987,212
Total Expenses	6,602,171	6,215,364	6,561,063	6,527,595	6,608,085	6,836,721	7,200,533	6,885,046	6,881,335	7,029,641	6,811,843	7,114,031	81,273,427
Net Income (Loss) before Indirect	(414,776)	(223,242)	164,786	(126,085)	224,213	(100,959)	(351,001)	211,578	(2,120)	828,290	553,287	(233,837)	530,134
Indirect expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Income (Loss) after Indirect	(414,776)	(223,242)	164,786	(126,085)	224,213	(100,959)	(351,001)	211,578	(2,120)	828,290	553,287	(233,837)	530,134