

Proposed Budget FY 2019	2018		2019	2019 Notes
	Actual	Budget	Proposed	
FY 2018 Year Ending Balance			172,881.03	Excludes \$10k for Programmed Revenue
Revenue				
General Revenue				
Board of Directors	35,950.00	38,150.00	35,000.00	
Unrestricted Contributions	69,533.87	50,000.00	53,000.00	Vanderbilt 3rd Yr (\$50,000), Other (\$3,000)
Foundations & Corporate Sponsors	10,000.00	10,000.00	10,000.00	Forwarded revenue from 2018
Fee for Service	33,033.18	56,500.00	-	
In-Kind Donations	12,444.00	12,470.00	-	
Individuals & Memberships	2,500.00	240.00	-	
Interest Earned	256.40	-	-	
Refunds & Reimbursements	110.40	-	-	
Subtotal General Revenue	163,827.85	167,360.00	98,000.00	
Special Events				
In-kind	-	12,000.00	-	
Sponsorship	-	7,000.00	-	
Tickets	-	15,000.00	-	
Subtotal Special Events	-	34,000.00	-	
Special Projects-Restricted				
Subtotal Special Projects-Restricted	-	60,005.00	-	
Regional Summit				
Corporate Sponsors	52,950.00	43,000.00	40,000.00	
Registrations	22,744.00	25,000.00	20,000.00	
Subtotal Regional Summit	75,694.00	68,000.00	60,000.00	
Total Revenue	239,521.85	329,365.00	158,000.00	
Expenditures				
Consultants				
Consulting Services	28,444.54	31,600.00	35,000.00	Work program support
Subtotal Consultants	28,444.54	31,600.00	35,000.00	
Grant Expenses				
Grant Expenses	-	56,000.00	-	
Subtotal Grant Expenses	-	56,000.00	-	
Administrative Services				
Staffing Support	65,220.83	82,700.00	50,000.00	GNRC administrative contract
Accounting & Tax Prep	8,215.94	6,500.00	5,000.00	Accounting fees and tax prep (\$2,000)
AP Accrual (FY17)	(150.00)	-	-	
Independent Audit	-	9,400.00	7,500.00	Full audit
Insurance	1,988.00	-	2,000.00	Biz Owners = \$718; D&O=\$1274
Other Services/Comm	3,825.00	4,800.00	600.00	Newsletter support

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Subtotal Administrative Services	79,099.77	103,400.00	65,100.00	
Special Events				
Food & Beverage	-	-	2,500.00	Engagement on Open Space Report
Other Direct Costs	-	-	7,500.00	Engagement on Open Space Report
Subtotal Special Events	-	-	10,000.00	
Regional Summit				
Summit Food & Beverage	23,282.67		15,000.00	
Other Direct Costs	22,283.16	32,200.00	25,000.00	
Subtotal Regional Summit	45,565.83	32,200.00	40,000.00	
Personnel				
Salaries & Benefits	-	-	-	
Payroll Taxes/ Unemployment	-	40.00	-	
Subtotal Personnel	-	40.00	-	
Support Services				
Advertising & Misc	500.00	2,400.00	-	
Bank and Collection Fees	1,569.24	720.00	500.00	Bank fees related to the Summit reflected in "Regional Summit Other Direct Costs"
Dues & Subscriptions	859.63	2,266.00	500.00	CNM as priority
Telecommunications	384.45	2,580.00	400.00	
Licenses & Permits	180.00	360.00	200.00	Secretary of State filing
Meetings	686.14	2,350.00	500.00	
Office Supplies	1,137.09	890.00	-	
PO/Postage	196.00	682.00	200.00	
Printing	65.03	2,120.00	1,400.00	Collateral for donors
Employee Parking	3,576.00	4,500.00	-	
Rent (In-Kind)	12,444.00	12,444.00	-	
Web Hosting, Email, CRM	2,096.44	4,800.00	1,680.00	
Subtotal Support Services	23,694.02	36,112.00	5,380.00	
Travel and Training				
Airfare/Lodging/Per Diem	334.40	1,600.00	-	
Mileage Reimbursement & Parking	1,486.42	1,200.00	-	
Training/Conference Registrations	383.16	4,100.00	1,000.00	
Subtotal Travel and Training	2,203.98	6,900.00	1,000.00	
Total Expenditures	179,008.14	266,252.00	156,480.00	
Net Operating Revenue	60,513.71	63,113.00	1,520.00	
Forwarded Opening Balance			172,881.03	
Projected Year End Balance			174,401.03	