

**JUNIOR ACHIEVEMENT OF MIDDLE TENNESSEE, INC.**  
**FYE 2008 OPERATING BUDGET**

	<b>FYE 2008 BUDGET</b>
<b>REVENUE</b>	
Foundations/Corporate	\$350,000
Individuals - United Way	\$30,000
Bowl-a-thon	\$300,000
FEAD/US Business Hall of Fame (net)	\$115,000
Golf Classic	\$400,000
Awareness Breakfast	\$55,000
Stock Market Challenge	\$58,000
Interest Income	\$5,700
Board Membership Dues	\$6,000
Other Income	\$2,400
<b>Total Revenues</b>	<b>\$1,322,100</b>
<b>EXPENSES</b>	
Salaries	\$448,710
Temporary Services	\$1,000
Kit Deliverer - Hours	\$1,760
Kit Deliverer - Travel	\$1,675
Payroll Taxes	\$34,350
Employee Insurance	\$80,300
Pension Benefits	\$38,550
Unemployment Expense	\$1,200
Line of Credit Interest	\$3,500
Building Loan Interest	\$14,450
Business Insurance	\$7,100
Outside Services	\$3,100
R & M Office Equipment	\$22,300
R & M Building	\$25,200
Office Supplies	\$7,200
Subscriptions, Dues & Fees	\$9,400
Postage	\$5,600
Telephone	\$12,000
Utilities (Gas, Electric & Water)	\$14,100
Staff Development	\$20,700
Travel	\$10,000
Volunteer/Teacher Training & Recognition	\$10,150
Program Insurance	\$11,760
Public Relations	\$3,300
USBHF local expenses	\$10,000
Bowl-a-thon	\$65,000
Golf Classic	\$103,550
Awareness Breakfast	\$10,100
Stock Market Challenge	\$24,500
Program Materials	\$156,500
Fund Raising/Marketing	\$3,000
Rent Expense	\$54,550
Computer Expense	\$4,500
Staff Car Interest	\$1,645
Computer Equipment Lease	\$560
Franchise Fees	\$42,810
Audit Expense	\$3,240
Business Meetings	\$5,000
Miscellaneous	\$500
<b>Total Expenses w/o Depreciation</b>	<b>\$1,272,860</b>
<b>(LOSS)/GAIN (Before Dep'n &amp; additional USBHF net revenue)</b>	<b>\$49,240</b>
<b>Additional one-time net revenue from USBHF</b>	<b>\$285,000</b>
<b>TOTAL (LOSS)/GAIN (Before Depreciation)</b>	<b>\$334,240</b>