



We have a total of \$465,019 of cash/cash equivalents as of 6/30/2015. We have a projected net decrease of \$39,131 this fiscal year. Cash/Cash equivalents are a combination of net profits/losses for all previous years. The cost of the fundraising position/cost category and a small amount for other salaries would have to be pulled from these funds.

**Arc of Tennessee  
Proposed Annual Budget  
4/21/2016**

Accounting Dept. Code		200		002	004	005	007	010	013	014	015	022	151
State Department				0	D7431 GR-10-28984-1	0	0	0	0	40300	161700	0	0
				DMRS	Education	0	DMRS	0	DD	DMRS	DMRS	0	0
		Admin	Total	Advocacy	Secondary	Non Grant	Class	Future	Partners	PASS	PTP	Health	Develop
	2016-2017	Indirect			Transition		Member	Planning				Matters	ment
	Budget						Advocacy						
<b>REVENUE</b>													
Gum Vending	30,000		30,000	0	15,000	15,000	0	0	0	0	0	0	0
Affiliation-TN	11,000		11,000			11,000							
Contributions	0		0			0							
Registrations	0		0			0							
Meetings/Conferences	500		500			500							
Memberships	2,500		2,500			2,500							
Interest	250		250			250							
Mega Conference	10,000		10,000			10,000							
Rent	0		0			0							
Other	1,249		1,249			1,249							
Legislative Monitor	0		0										
Advocacy	706,500		706,500	706,500									
AT&T	0		0										
Secondary Transition	176,000		176,000		176,000								
Non Grant	0		0										
Class Member Advocacy Services	0		0				0						
Future Planning	3,408		3,408					3,408					
Blank 4	0		0										
Partners	127,840		127,840						127,840				
PASS	161,700		161,700							161,700			
PTP	254,200		254,200								254,200		
BEC	0		0										
Blank 7	0		0										
Health Matters	12,000		12,000									12000	
Development	75,000		75,000										75000
Blank 6	0		0										
In Kind	40,300		40,300	0	0	0	0	0	40,300	0	0	0	0
<b>TOTAL REVENUE</b>	<b>1,612,447</b>	<b>0</b>	<b>1,612,447</b>	<b>706,500</b>	<b>191,000</b>	<b>40,499</b>	<b>0</b>	<b>3,408</b>	<b>168,140</b>	<b>161,700</b>	<b>254,200</b>	<b>12,000</b>	<b>75,000</b>
<b>EXPENSES</b>													
Salaries	693,531	111,094	804,624	347,280	106,881	13,525	0	555	888	33,042	133,865	7,250	50,243
Benefits & Taxes	192,915	28,006	220,920	107,029	32,259	1,975	0	164	264	9,666	24,228	2,071	15,260
Professional Fees / Grant Awards	135,748	25,113	160,861	6,793	1,054	6,114	0	5	20,000	85,896	14,322	63	1,500
Supplies	11,553	6,800	18,353	3,704	775	1,474	0	0	500	2,256	1,845	0	1,000
Communication	17,935	9,081	27,016	7,816	4,194	132	0	0	0	759	2,700	135	2,198
Postage & Shipping	3,375	2,200	5,575	2,800	200	0	0	0	0	0	325	0	50
Occupancy	16,240	37,457	53,698	7,620	57	304	0	26	0	1,087	4,738	238	2,172
Equipment Rental & Maintenance	9,103	8,888	17,990	3,966	1,011	0	4	0	0	942	2,492	44	644
Printing & Publications	13,050	1,050	14,100	10,000	200	0	0	0	2,500	0	300	0	50
Travel / Conferences & Meetings	186,594	8,500	195,094	81,453	11,587	1,000	0	0	64,000	299	25,755	0	2,500
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0
Insurance	0	6,700	6,700	0	0	0	0	0	0	0	0	0	0
Specific Assistance to Individuals	34,750	0	34,750	9,000	0	500	0	2,250	23,000	0	0	0	0
Depreciation	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Non-Personnel	13,000	0	13,000	0	0	13,000	0	0	0	0	0	0	0
Capital Purchase	0	0	0	0	0	0	0	0	0	0	0	0	0
Indirect Cost	244,888	0	0	121,719	32,782	0	1	300	16,673	27,753	43,629	2,031	0
In-Kind Expense	40,300	0	40,300	0	0	0	0	0	40,300	0	0	0	0
Miscellaneous	0	0	0	0	0	0	0	0	0	0	0	0	0
Lobbying Expenses	2,000	0	2,000	0	0	2,000	0	0	0	0	0	0	0
Edith Wright Fund	0	0	0	0	0	0	0	0	0	0	0	0	0
Roger Blue Fund	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTAL EXPENSES</b>	<b>1,614,982</b>	<b>244,888</b>	<b>1,614,981</b>	<b>709,179</b>	<b>191,000</b>	<b>40,024</b>	<b>4</b>	<b>3,300</b>	<b>168,125</b>	<b>161,701</b>	<b>254,200</b>	<b>11,831</b>	<b>75,618</b>
<b>NET PROFIT</b>	<b>(2,535)</b>	<b>(244,888)</b>	<b>(2,535)</b>	<b>(2,679)</b>	<b>0</b>	<b>475</b>	<b>(4)</b>	<b>108</b>	<b>15</b>	<b>(1)</b>	<b>0</b>	<b>169</b>	<b>(618)</b>

244,888