

TLC 2021/2022 - Realistic Projections

Tennessee Lions Charities, Inc	
Projected Budget 2021/2022	
Income	
Funds Designated to Support KidSight	
Grants	Budgeted Amount
Amazon Smile	\$ 125.00
Clarke Foundation	\$ 1,000.00
Community Foundation	\$ 10,000.00
Held Foundation	\$ 5,000.00
Melrose Foundation	\$ 350.00
Mooneyhan Foundation	\$ 2,500.00
Ray C. McKinley	\$ 1,500.00
T&T Foundation	\$ 7,500.00
New Grant Opportunities (Based on Amounts to be Requested)	\$ 10,000.00
Community Foundation Endowment Grant	\$ 26,000.00
Grants Total Budgeted Amount	\$ 63,975.00
Lindsey-Jennings Fellowship Program	Budgeted Amount
LJF Restricted for Endowment	\$ 5,000.00
LJF Designated for KSO Program	\$ 7,000.00
LJF Program Total Budgeted Amount	\$ 12,000.00
Lions Hall of Fame Program	Budgeted Amount
Hall of Fame Contributions	\$ 300.00
Lions Hall of Fame Budgeted Amount	\$ 300.00
Honors Banquet	Budgeted Amount
Donations	\$ 300.00
Ticket Sales	\$ 1,200.00
Honors Banquet Budgeted Amount	\$ 1,500.00
Club Donations	Budgeted Amount
12-L Club Donations	\$ 1,000.00
12-I Club Donations	\$ 10,000.00
12-O Club Donations	\$ 2,000.00
12-N Club Donations	\$ 1,000.00
12-S Club Donations	\$ 8,000.00
Club Donations Budgeted Amount	\$ 22,000.00
Other Outlets	Budgeted Amount
The Big Payback	\$ 50.00
Estate Gifts	\$ 1,600.00
KidSight Merchandise Fundraisers	\$ 250.00
Memorials/Honorariums	\$ 2,000.00
Individual Donations	\$ 1,000.00
KSO Sustaining Donor Initiative	\$ 340.00
Other Outlets Budgeted Amount	\$ 5,240.00
Designated KidSight Budgeted Amount	\$ 105,015.00

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Building/Non-KidSight Income	
Building/Rental Income	Budgeted Amount
Windstream Rent	\$ 52,208.00
Windstream CAM	\$ 10,080.00
Lamar - Sign Rent	\$ 3,000.00
Building/Rental Budgeted Amount	\$ 65,288.00
Total Budgeted Income	\$ 170,303.00
Expenses	
KidSight Program Expenses	
KidSight Salary Expenses	Budgeted Amount
1KidSight Staff FICA (98% of Total)	\$ 4,044.00
1KidSight Staff Salary (98% of Total)	\$ 52,853.00
1Exec. Director FICA (75% of Total)	\$ 1,607.00
1Exec. Director Salary (75% of Total)	\$ 21,000.00
Total KidSight Salary Expenses	\$ 79,504.00
Depreciation (75% of Total)	Budgeted Amount
Plusoptix (100% KSO Expense)	\$ 12,450.00
Building	\$ 18,155.00
HVAC	\$ 1,610.00
HVAC2	\$ 1,175.00
Roof	\$ 1,065.00
Total KSO Depreciation Expenses	\$ 34,455.00
KidSight Office Expenses (75% of Total)	Budgeted Amount
Building Upkeep	\$ 450.00
Janitorial	\$ 90.00
Landscape Maintenance	\$ 2,700.00
Property Tax	\$ 9,000.00
Total KSO Office Expenses	\$ 12,240.00
HVAC Expenses (75% of Total)	Budgeted Amount
HVAC Maintenance Contract	\$ 533.00
HVAC Repairs	\$ 525.00
Total KSO HVAC Expenses	\$ 1,058.00
Insurance Expenses (75% of Total)	Budgeted Amount
Property Insurance / BOP	\$ 3,750.00
Workers Comp	\$ 225.00
Total KSO Insurance Expenses	\$ 3,975.00
Utilities Expenses (75% of Total)	Budgeted Amount
Electric	\$ 10,500.00
Gas	\$ 5,250.00
Telephone/Internet (100% of Expense)	\$ 16,000.00
Waste Removal	\$ 1,800.00
Water/Sewer	\$ 1,875.00
Total KSO Utilities Expenses	\$ 35,425.00

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KidSight Supplies Expenses	Budgeted Amount
Batteries	\$ 100.00
Office Supplies	\$ 2,000.00
Postage Meter Rent/Supplies	\$ 1,000.00
Printing / Postage	\$ 1,200.00
Stickers	\$ 500.00
Total KSO Supplies Expenses	\$ 4,800.00
KidSight Data/Maintenance Expenses	Budgeted Amount
MTI Readings	\$ 100.00
Repairs/Calibration	\$ 300.00
Shredding	\$ 150.00
Total KSO Data/Maintenance Expenses	\$ 550.00
KidSight Promotion Expenses	Budgeted Amount
TLC/KSO Website	\$ 100.00
Screener Recognition	\$ 100.00
Travel	\$ 300.00
Total KSO Promotion Expenses	\$ 500.00
Total KidSight Program Expenses	\$ 172,507.00
Non-KidSight Outreach Expenses	
Lindsey-Jennings Fellowship Expenses	Budgeted Amount
Donor Recognition	\$ 50.00
Endowment Transfers	\$ 5,000.00
Restricted Expenses	\$ 300.00
Designated for KSO Expenses	\$ 900.00
Printing / Postage	\$ 50.00
Supplies	\$ 60.00
LJF Program Total Budgeted Expenses	\$ 6,360.00
Lions Hall of Fame Expenses	Budgeted Amount
Plaques Purchase	\$ 120.00
Lions Hall of Fame Budgeted Expenses	\$ 120.00
Honors Banquet Expenses	Budgeted Amount
Decorations	\$ 50.00
Meals	\$ 1,100.00
Printing / Postage	\$ 330.00
Speaker's Gifts	\$ 20.00
Honors Banquet Budgeted Expenses	\$ 1,500.00
Fundraising Expenses	Budgeted Amount
Meetings/Conventions/Seminars	\$ 700.00
KidSight Staff FICA (AW) (2% of Total)	\$ 47.00
KidSight Staff Salary (AW) (2% of Total)	\$ 618.00
Executive Director FICA (5% of Total)	\$ 107.00
Executive Director Salary (5% of Total)	\$ 1,400.00
Executive Director Cell Phone (25%)	\$ 200.00
Travel	\$ 300.00
Fundraising Budgeted Expenses	\$ 3,372.00

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Management/Building Expenses	Budgeted Amount
Audit	\$ 5,000.00
Other Accounting Fees	\$ 400.00
Charitable Solicitations Permit	\$ 160.00
Corporate Annual Report Fee	\$ 25.00
Center for Nonprofit Management Dues	\$ 175.00
Sam's Club Dues	\$ 45.00
Board Meetings	\$ 450.00
Equipment Maintenance	\$ 100.00
Postage/Shipping	\$ 75.00
Postage Meter Rent/Supplies	\$ 300.00
Computer Supplies	\$ 50.00
Computer Software	\$ 1,000.00
Office Supplies	\$ 275.00
Tangible Supplies	\$ 50.00
HVAC Maintenance Contract (25%)	\$ 178.00
Janitorial Supplies (25%)	\$ 30.00
Utilities - Electric (25% of Total)	\$ 3,500.00
Utilities - Gas (25% of Total)	\$ 1,750.00
Utilities - Water (25% of Total)	\$ 625.00
Waste Removal (25% of Total)	\$ 600.00
Property Insurance / BOP (25%)	\$ 1,250.00
Workers Comp (25%)	\$ 75.00
Property Tax (25%)	\$ 3,000.00
Landscape Maintenance (25%)	\$ 900.00
Repairs/Maintenance	\$ 560.00
KidSight Staff FICA (CH) (2% of Total)	\$ 36.00
KidSight Staff Salary (CH) (2% of Total)	\$ 462.00
Exec. Director FICA (20% of Total)	\$ 429.00
Exec Director Salary (20% of Total)	\$ 5,600.00
Management/Building Budgeted Expenses	\$ 27,100.00
Depreciation Expenses (25%)	Budgeted Amount
Building	\$ 6,055.00
HVAC	\$ 540.00
HVAC2	\$ 395.00
Roof	\$ 355.00
Depreciation Budgeted Expenses	\$ 7,345.00
Total Non-KidSight Outreach Expenses	\$ 45,797.00
Total Budgeted Expenses	\$ 218,304.00
Total Budgeted Income	\$ 170,303.00
Total Budgeted Expenses	\$ 218,304.00
Net Income	\$ (48,001.00)