DRAFT

Salama Urban Ministries, Inc.

Profit Loss

July 2020 through June 2021

	Jul 20	Aug 20	Sep 20	Oct 20	Nov 20	Dec 20	Jan 21	Feb 21	Mar 21	Apr 21	May 21	Jun 21	TOTAL
Ordinary Income/Expense													
4000 · General													
4000-01 · Individual Gifts and Donations	12,190.00	31,713.00	3,830.00	8,877.57	9,095.50	69,908.97	4,235.00	17,217.03	1,895.00	2,130.00	12,532.41	16,660.59	190,285.07
4005-01 · United Way	2,083.00	3,538.00	2,259.00	2,083.00	6,025.16	2,877.23	2,083.00	4,363.43	3,189.51	2,198.38	2,099.66	4,780.03	37,579.40
4006-01 · Foundations	2,500.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	5,000.00	2,278.23	27,500.00	45,400.00	87,678.23
4007-01 · Corporate Donations	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	1,000.00
4030-01 · Interest Income	2,728.00	2,292.00	63,185.00	329.93	819.86	62,586.29	2,612.26	2,540.62	63,635.73	2,913.56	2,827.70	63,504.51	269,975.46
4035-01 · Facility Rental/Other Income	-230.00	45.00	0.00	0.00	0.00	0.00	200.00	0.00	0.00	0.00	1,365.00	45.00	1,425.00
4070-01 · Government Grants	0.00	13,464.00	0.00	12,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,956.00	52,420.00
4075-01 · Grants	0.00	0.00	0.00	0.00	1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	15,000.00	16,200.00
4080-01 · Food Grant	0.00	0.00	0.00	0.00	2,041.92	4,168.92	0.00	4,168.92	0.00	2,041.92	1,616.52	4,140.56	18,178.76
Total 4000 · General	19,271.00	51,052.00	69,274.00	23,290.50	24,682.44	139,541.41	9,130.26	28,290.00	74,220.24	11,562.09	47,941.29	176,486.69	674,741.92
4500 · Church													
4550-01 · Other Church Income	0.00	1,250.00	3,125.00	1,250.00	1,250.00	3,750.00	0.00	0.00	4,375.00	0.00	1,250.00	3,125.00	19,375.00
Total 4500 · Church	0.00	1,250.00	3,125.00	1,250.00	1,250.00	3,750.00	0.00	0.00	4,375.00	0.00	1,250.00	3,125.00	19,375.00
4550-04 · Fundraising Events													
Songwriters Night										35,000.00			
4553-04 · Pheasant Shoot	0.00	0.00	0.00	0.00	700.00	0.00	5,126.19	72,750.00	950.00	0.00	0.00	0.00	79,526.19
Total 4550-04 · Fundraising Events	0.00	0.00	0.00	0.00	700.00	0.00	5,126.19	72,750.00	950.00	35,000.00	0.00	0.00	114,526.19
4600 · Program													
4600-15 · Salama Institute Income													
4602-15 · Program Income-tuition	4,632.00	1,743.00	1,190.00	2,000.00	3,652.50	4,097.00	3,299.00	1,872.50	4,513.20	2,688.50	6,184.00	7,997.09	43,868.79
4606-15 · Ticket Sales- Summer Arts	4,445.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,445.00
Total 4600-15 · Salama Institute Income	9,077.00	1,743.00	1,190.00	2,000.00	3,652.50	4,097.00	3,299.00	1,872.50	4,513.20	2,688.50	6,184.00	7,997.09	48,313.79
4600-20 · Youth Program													
4601-20 · Parent Registration Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4600-20 · Youth Program	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4600 · Program	9,077.00	1,743.00	1,190.00	2,000.00	3,652.50	4,097.00	3,299.00	1,872.50	4,513.20	2,688.50	6,184.00	7,997.09	48,313.79
	28,348.00	54,045.00	73,589.00	26,540.50	30,284.94	147,388.41	17,555.45	102,912.50	84,058.44	49,250.59	55,375.29	187,608.78	856,956.90
	28,348.00	54,045.00	73,589.00	26,540.50	30,284.94	147,388.41	17,555.45	102,912.50	84,058.44	49,250.59	55,375.29	187,608.78	856,956.90
01 · Admin Expenses													
5110 · Salaries & Wages													
6055-01 · Salaries (full-time)	6,930.76	6,930.76	6,930.76	10,397.00	6,931.00	6,931.00	6,931.00	6,931.00	6,931.00	6,931.00	6,931.00	10,397.00	90,103.28

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Salama Urban Ministries, Inc.

Profit Loss

July 2020 through June 2021

	Jul 20	Aug 20	Sep 20	Oct 20	Nov 20	Dec 20	Jan 21	Feb 21	Mar 21	Apr 21	May 21	Jun 21	TOTAL
5110-01 · Salaries (part-time)	1,133.00	1,398.00	755.00	1,250.00	755.00	755.00	755.00	755.00	755.00	755.00	755.00	1,250.00	11,071.00
Total 5110 · Salaries & Wages	8,063.76	8,328.76	7,685.76	11,647.00	7,686.00	7,686.00	7,686.00	7,686.00	7,686.00	7,686.00	7,686.00	11,647.00	101,174.28
5111-01 · Payroll Taxes	3,453.00	2,385.00	2,268.00	3,545.00	2,268.00	2,268.00	2,268.00	2,268.00	2,268.00	2,268.00	2,268.00	3,545.00	31,072.00
5112-01 · Retirement Expense	0.00	0.00	0.00	0.00	145.38	0.00	96.92	0.00	0.00	0.00	0.00	0.00	242.30
5113-01 · Health & Life Insurance	465.00	103.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	4,568.00
5115-01 · Staff Development	0.00	600.00	0.00	0.00	0.00	0.00	500.00	200.00	0.00	0.00	500.00	0.00	1,800.00
5116-01 · Hospitality	100.00	0.00	0.00	0.00	0.00	33.87	0.00	0.00	0.00	0.00	0.00	0.00	133.87
5120-01 · Office Supplies	1,283.00	50.00	1,085.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	5,793.00
5125-01 · Printing	0.00	0.00	0.00	0.00	0.00	956.25	0.00	0.00	0.00	0.00	0.00	0.00	956.25
5130-01 · Telephone	31.00	31.00	30.00	50.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	742.00
5133-01 · Dues, Books & Subscriptions	240.00	0.00	0.00	0.00	0.00	350.00	0.00	0.00	245.20	190.00	20.00	0.00	1,045.20
5135-01 · Computer Software	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	650.00	1,150.00
5137-01 · Computer Hardware	953.00	953.00	953.00	953.00	953.00	953.00	953.00	953.00	953.00	953.00	953.00	953.00	11,436.00
5139-01 · Equip. Rental	0.00	0.00	22.00	0.00	0.00	22.20	0.00	0.00	22.20	0.00	0.00	22.20	88.60
5141-01 · Professional Fees	0.00	0.00	8,533.00	0.00	0.00	8,500.00	0.00	0.00	0.00	0.00	0.00	0.00	17,033.00
5199-01 · Miscellaneous Expense	7,199.00	2,151.00	2,342.00	2,212.09	4,262.02	1,041.52	8,014.39	711.48	2,157.45	3,573.72	4,141.85	3,152.36	40,958.88
5210-01 · Storage Fees	0.00	0.00	0.00	-354.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-354.00
5212-01 · Rent Expense	1,661.00	0.00	3,322.00	1,661.00	1,661.00	1,661.00	1,661.00	1,661.00	1,661.00	0.00	3,322.00	1,661.00	19,932.00
5214-01 · Repairs/Maint-Non Contract	1,647.00	1,391.00	2,127.00	1,500.00	0.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	10,165.00
5215-01 · Repairs/Maintenance-Contract	0.00	1,340.00	3,950.00	0.00	0.00	1,500.00	45.00	0.00	0.00	1,500.00	0.00	0.00	8,335.00
5217-01 · Taxes, Licenses & Fees	0.00	0.00	20.00	0.00	0.00	55.00	60.00	0.00	0.00	0.00	0.00	80.00	215.00
5230-01 · Electricity	103.00	85.00	95.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,408.00
5232-01 · Gas	7.00	0.00	14.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	291.00
5234-01 · Water Services	14.00	12.00	8.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	259.00
5119-01 · Trash Removal	29.00	26.00	26.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	396.00
5237-01 · Kitchen Supplies	99.00	48.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	897.00
5238-01 · Janitorial Service	696.00	0.00	446.00	550.00	550.00	550.00	500.00	500.00	500.00	500.00	500.00	500.00	5,792.00
5239-01 · Janitorial Supplies	96.65	0.00	0.00	96.65	0.00	0.00	0.00	14.95	0.00	0.00	0.00	200.24	408.49
5500-01 · Postage Expense	0.00	0.00	0.00	13.55	0.00	220.00	0.00	0.00	0.00	120.00	0.00	0.00	353.55
Total 01 · Admin Expenses	26,140.41	17,503.76	33,401.76	22,939.29	18,665.40	27,936.84	23,424.31	15,634.43	17,132.85	18,430.72	21,030.85	24,050.80	266,291.42
03 · Marketing Expenses													
5120-03 · Office Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	98.00	0.00	0.00	250.00	348.00
5125-03 · Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	45.60	0.00	45.60
5126-03 · Public Relations	0.00	0.00	0.00	0.00	0.00	25.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00
5133-03 · Dues,Books,Subscriptions	27.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27.11

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5500-03 · Postage	0.00	0.00	0.00	0.00	0.00	300.00	250.00	0.00	0.00	0.00	0.00	0.00	550.00
6031-03 · Promotion	300.00	0.00	150.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	450.00
6040-03 · Direct Marketing & Advertising	333.00	0.00	0.00	0.00	0.00	175.00	2,000.00	0.00	0.00	398.00	0.00	0.00	2,906.00
Total 03 · Marketing Expenses	660.11	0.00	150.00	0.00	0.00	500.00	2,250.00	0.00	98.00	398.00	45.60	250.00	4,351.71
04 · Fund Raising													
5114-04 · Contract Services		0.00	3,000.00	0.00	0.00	0.00	2,333.00	4,666.00	4,666.00	3,499.50	0.00	0.00	18,164.50
5105-04 · Salaries													
6055-04 · Salaries (full-time)	3,261.00	1,631.00	0.00	3,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	47,892.00
Total 5105-04 · Salaries	3,261.00	1,631.00	0.00	3,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	47,892.00
5111-04 · Payroll Taxes	0.00	0.00	0.00	439.70	659.54	257.27	0.00	0.00	0.00	0.00	0.00	0.00	1,356.51
5113-04 · Health & Life Insurance	252.00	115.00	0.00	0.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	3,567.00
5116-04 · Hospitality	0.00	0.00	0.00	0.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,000.00
5127-04 · Special Events													
5128 · Pheasant Hunt	0.00	0.00	0.00	0.00	0.00	25.00	0.00	28,500.00	0.00	0.00	0.00	0.00	28,525.00
Total 5127-04 · Special Events	0.00	0.00	0.00	0.00	0.00	25.00	0.00	28,500.00	0.00	0.00	0.00	0.00	28,525.00
5133-04 · Dues and Subscriptions	30.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30.00
5199-04 · Miscellaneous Expenses	0.00	0.00	0.00	48.07	0.00	0.00	0.00		0.00	10,000.00	0.00	0.00	10,048.07
Total 04 · Fund Raising	3,543.00	1,746.00	3,000.00	3,487.77	6,184.54	5,807.27	7,858.00	38,691.00	10,191.00	19,024.50	5,525.00	5,525.00	110,583.08
15 · The Salama Institue -Youth & Ch													
5105-15 · Salaries & Wages													
6055-15 · Salaries - Full-time	0.00	0.00	0.00	0.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	32,000.00
6056-15 · Salaries - Part Time	1,682.00	1,647.00	2,184.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	23,513.00
6057-15 · Salaries-Instructors	20,381.00	13,695.00	13,362.00	18,000.00	13,500.00	13,500.00	13,500.00	13,500.00	13,500.00	13,500.00	13,500.00	30,000.00	189,938.00
6059-15 · Salaries-Transportation	3,151.00	1,427.00	2,535.00	2,300.00	1,700.00	1,700.00	1,700.00	1,700.00	1,700.00	1,700.00	1,700.00	2,300.00	23,613.00
Total 5105-15 · Salaries & Wages	25,214.00	16,769.00	18,081.00	22,300.00	21,200.00	21,200.00	21,200.00	21,200.00	21,200.00	21,200.00	21,200.00	38,300.00	269,064.00
5111-15 · Payroll Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5113-15 · Health & Life Insurance	724.00	0.00	594.00	800.00	800.00	800.00	800.00	800.00	800.00	800.00	800.00	800.00	8,518.00
5114-15 · Worker's Comp Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5115-15 · Staff Development	375.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00	0.00	975.00
5120-15 · Office Supplies	52.00	0.00	30.00	191.14	282.87	300.00	200.00	200.00	100.00	0.00	250.00	350.00	1,956.01
5118-15 · Utility Expenses	2,338.00	1,836.00	2,217.00	1,969.42	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	24,360.42
5119-15 · Trash Removal	556.00	491.00	496.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	5,953.00
5130-15 · Telephone	650.00	663.00	643.00	650.66	651.64	650.82	674.46	673.18	673.18	674.39	677.02	629.96	7,911.31
5133-15 · Dues, Books & Subscriptions	0.00	0.00	133.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	133.00
5139-15 · Equipment Rental	0.00	0.00	421.80	0.00	0.00	421.80	0.00	0.00	421.80	0.00	0.00	421.80	1,687.20

	Jul 20	Aug 20	Sep 20	Oct 20	Nov 20	Dec 20	Jan 21	Feb 21	Mar 21	Apr 21	May 21	Jun 21	TOTAL
5141-15 · Professional Fees	37.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37.00
5199-15 · Miscellaneous Expenses	120.00	0.00	0.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	570.00
5214-15 · Repairs/Maint-Non Contract	455.00	0.00	0.00	0.00	350.00	0.00	0.00	0.00	350.00	0.00	350.00	0.00	1,505.00
5215-15 · Maint - Contract	80.00	80.00	160.00	0.00	160.00	0.00	160.00	80.00	80.00	80.00	80.00	0.00	960.00
5238-15 · Janitorial Service	1,770.00	1,125.00	2,725.00	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	1,125.00	15,745.00
5500-15 · Postage	0.00	0.00	0.00	257.44	0.00	0.00	0.00	257.44	0.00	0.00	0.00	0.00	514.88
6013-15 · Facility Rent	2,000.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00
6020-15 · Supplies	16.00	8.00	145.00	0.00	125.00	0.00	125.00	0.00	125.00	0.00	125.00	0.00	669.00
6022-15 · Curriculum	-86.00	0.00	0.00	0.00	0.00	0.00	350.00	0.00	0.00	0.00	0.00	250.00	514.00
6024-15 · Food	1,380.00	1,415.00	1,809.00	1,800.00	1,500.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	4,500.00	23,204.00
6028-15 · Volunteer Gifts	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	250.00	0.00	750.00
6040-15 · College Student Support	0.00	0.00	391.00	0.00	0.00	0.00	500.00	250.00	0.00	0.00	0.00	0.00	1,141.00
6041-15 · Benevolence	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6043-15 · Costume Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6720-15 · Field Trips	258.00	0.00	0.00	0.00	0.00	0.00	164.00	0.00	0.00	0.00	0.00	350.00	772.00
6915-15 · Vehicle Insurance	3,089.00	1,035.00	1,035.00	1,035.00	1,035.00	1,035.00	1,035.00	1,035.00	1,035.00	1,035.00	1,035.00	1,035.00	14,474.00
6920-15 · Vehicles-Operations/Service	640.00	561.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	500.00	500.00	500.00	6,551.00
6925-15 · Vehicle Repairs	0.00	1,500.00	350.00	0.00	0.00	1,200.00	0.00	0.00	0.00	1,200.00	0.00	1,000.00	5,250.00
6961-15 · Cable/Internet Expense	160.00	329.00	334.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	3,523.00
6962-15 · Copy Machine	108.00	0.00	0.00	150.00	0.00	0.00	150.00	0.00	0.00	150.00	0.00	0.00	558.00
9012-15 · Consulting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 15 · The Salama Institue -Youth & Ch	39,936.00	25,812.00	30,114.80	31,668.66	31,119.51	32,422.62	31,673.46	30,810.62	31,099.98	31,404.39	31,632.02	52,101.76	399,795.82
61 · Perf. Arts Training Institute													
6055-61 · Salaries (full-time)	3,425.00	3,424.62	3,424.62	5,137.00	3,424.00	3,424.62	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	32,759.86
6056-61 · Salaries - (part-time)	5,179.00	1,027.00	457.00	450.00	450.00	450.00	450.00	450.00	450.00	450.00	450.00	6,260.63	16,523.63
5111-61 · Payroll Taxes	0.00	0.00	0.00	285.22	408.75	279.19	0.00	0.00	0.00	0.00	0.00	0.00	973.16
5112-61 · Retirement Expenses	194.00	0.00	96.92	0.00	96.92	0.00	96.92	96.92	96.92	0.00	96.92	145.38	920.90
5113-61 · Health & Life Insurance	419.00	57.00	354.00	40.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	4,070.00
5120-61 · Office Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5139-61 · Equipment Rental	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	1,100.00
5141-61 · Professional Fees	7,700.00	270.00	540.00	540.00	540.00	540.00	540.00	540.00	540.00	540.00	540.00	1,000.00	13,830.00
5199-61 · Miscellaneous	198.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-48.50	0.00	149.50
6013-61 · Facility Rent	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6020-61 · Supplies	392.00	0.00	0.00	0.00	0.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00	692.00
6032-61 · Music	0.00	0.00	0.00	0.00	0.00	2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00

	Jul 20	Aug 20	Sep 20	Oct 20	Nov 20	Dec 20	Jan 21	Feb 21	Mar 21	Apr 21	May 21	Jun 21	TOTAL
Total 61 · Perf. Arts Training Institute	18,107.00	4,778.62	4,872.54	6,452.22	5,319.67	7,393.81	3,236.92	3,236.92	3,236.92	3,140.00	3,188.42	10,056.01	73,019.05
	88,386.52	49,840.38	71,539.10	64,547.94	61,289.12	74,060.54	68,442.69	88,372.97	61,758.75	72,397.61	61,421.89	91,983.57	854,041.08
Net Ordinary Income	-60,038.52	4,204.62	2,049.90	-38,007.44	-31,004.18	73,327.87	-50,887.24	14,539.53	22,299.69	-23,147.02	-6,046.60	95,625.21	2,915.82
Net Income	**-60,038.52**	**4,204.62**	**2,049.90**	**-38,007.44**	**-31,004.18**	**73,327.87**	**-50,887.24**	**14,539.53**	**22,299.69**	**-23,147.02**	**-6,046.60**	**95,625.21**	**2,915.82**