FY 2022 Budget	2021 Actuals	2022 Budgeted
FY 2019 Year Ending Balance		
Revenue		
Revenue		
Board of Directors & Advisory Council	8,060.60	15,000.00
Advertising	-	2,000.00
Unrestricted Contributions		
Grants		
Corporate Partners	37,000.00	57,000.00
Foundations	27,000.00	25,000.00
Fee for Service		
In-Kind Donations		
Individuals & Memberships		2,000.00
Event Fees	2,143.50	
Interest Earned	305.36	250.00
Refunds & Reimbursements		
Subtotal Revenue	**74,509.46**	**101,250.00**
Total Revenue	**74,509.46**	**101,250.00**
Expenditures		
Staffing & Consultants		
Staffing Support	50,000.00	50,000.00
Communications Support Staff		
Fundraising Consultant	5,595.00	12,000.00
Other Consulting Services		
Subtotal Consultants	**55,595.00**	**62,000.00**
Grant Expenses		
Grant Expenses		
Subtotal Grant Expenses		

Administrative Services		
Accounting & Tax Prep	4,917.50	5,000.00
AP Accrual		
Independent Audit		6,000.00
Insurance	2,015.00	2,100.00
Other Services/Comm		1,200.00
Subtotal Administrative Services	**6,932.50**	**14,300.00**
Events : In-person Partner Reception		
Food & Bev	9,775.89	12,000.00
AV, etc		1,000.00
Speaker fees		
Speaker travel costs		
Subtotal Events : Reception	**9,775.89**	**13,000.00**
Events : Power of Ten		
Summit	17,889.00	18,500.00
Forum Series	6,853.00	17,400.00
Other costs		-
Subtotal Events : Power of Ten	**24,742.00**	**35,900.00**
Support Services		
Advertising & Misc	260.79	400.00
Bank and Collection Fees	540.74	600.00
Dues & Subscriptions	163.80	200.00
Telecommunications	598.32	600.00
Licenses & Permits	105.00	150.00
Meetings		500.00
Office Supplies	144.10	150.00
PO/Postage		-
Printing		500.00
Employee Parking		-
Rent (In-Kind)		-
Web Hosting, Email, CRM	523.91	1,000.00
Subtotal Support Services	**2,336.66**	**4,100.00**
Travel and Training		
Airfare/Lodging/Per Diem	720.46	1,000.00
Mileage Reimbursement & Parking		
Training/Conference Registrations		1,000.00
Subtotal Travel and Training	**720.46**	**2,000.00**
Total Expenditures	**100,102.51**	**131,300.00**
Net Operating Revenue	**(25,593.05)**	**(30,050.00)**
Forwarded Opening Balance		
Projected Year End Balance		

Notes
ads on news roundup email
GNRC administrative contract
6 month commitment

estimate for online event

(3 events in 2021/6 in 2022)

Secretary of State