Miriam's Promise Revenues & Expenses-Budget Worksheet

January through December

| | 2010 Annual Budget | 2010 Year End | 2011 Projected (Revised) |
|---|-----------------------|------------------|-----------------------------|
| Ordinary Income/Expense | | | |
| INCOME | | | |
| Adoption Fees | | 164,086.97 | |
| Domestic Infant Fees | 104,000.00 | | 90,000.00 |
| Independent Fees | 38,000.00 | | 38,000.00 |
| International Fees | 52,000.00 | | 45,000.00 |
| Counseling/Therapy | 12,000.00 | 6,828.00 | 7,500.00 |
| Total Adoption Fees | 206,000.00 | 170,914.97 | 180,500.00 |
| Conference Apportionments | 93,752.00 | 85,170.86 | 93,752.00 |
| Church Giving | | 27,074.55 | |
| Fifth Sunday Offerings | 9,500.00 | | 8,500.00 |
| United Methodist Women Gifts | 10,000.00 | | 8,500.00 |
| Other Church Gifts | 12,000.00 | | 10,000.00 |
| Total Church Giving | 31,500.00 | 27,074.55 | 27,000.00 |
| Contributions | | | |
| Advent | 10,000.00 | | 10,000.00 |
| Art Show | 80,000.00 | | 80,000.00 |
| Golf Event | 150,000.00 | | 135,000.00 |
| Major Gifts | 10,000.00 | | |
| United Way | 12,000.00 | | 10,000.00 |
| Other Employee Contributions | 5,500.00 | | 8,000.00 |
| Other Contributions | 12,000.00 | 218,982.16 | 14,000.00 |
| Total Contributions | 279,500.00 | 218,982.16 | 257,000.00 |
| Grants | | | |
| Other Grants | 25,000.00 | 37,530.00 | 25,000.00 |
| Total Grants | 25,000.00 | 37,530.00 | 25,000.00 |
| Other Income | | 138.43 | |
| Bank Interest & Trust Income Miscellaneous Income | 1,500.00 | | |
| Total Other Income | 1,500.00 | 138.43 | 0.00 |
| TOTAL INCOME | 637,252.00 | 539,810.97 | 583,252.00 |

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| EXPENSE | | | |
| Salaries and Wages | 319,451.00 | 312,965.53 | 275,370.00 |
| Total Payroll Expenses Employee Benefits | 31,000.000 | 24,739.6500 41,933.1000 | 21,065.81 |
| Health Insurance | 15,634.000 | , | 17,896.00 |
| Retirement | 18,870.000 | | 16,522.20 |
| Total Employee Benefits | 34,504.00 | 41,933.10 | 34,418.20 |
| Total Contract Services | 2,500.00 | 922.50 | 11,000.00 |
| Toal Bad Debt Expense | 3,970.00 | 2,550.00 | 1,000.00 |
| Total Family Aid | 15,000.00 | 3,593.06 | 6,000.00 |
| Total Program Supplies | 2,000.00 | 1,646.69 | 1,500.00 |
| Short-Term Foster Care | 750.00 | 440.00 | 750.00 |
| Total Legal Services | 6,000.00 | 22,712.37 | 20,000.00 |
| Total fund-raising Expenses | 40,000.00 | 36,979.13 | 35,000.00 |
| Total Marketing & Advertising | 20,000.00 | 19,535.49 | 18,000.00 |
| Conference/Training | 3,500.00 | 2,921.75 | 3,500.00 |
| Dues & Subscriptions | 750.00 | 1,175.39 | 1,000.00 |
| Licenses and Permits | 300.00 | 400.00 | 400.00 |
| Rent | | | |
| Building Rent | 18,000.00 | 26,875.98 | 18,000.00 |
| Building Rent - Franklin Equipment Rent | 2,182.00 5,500.00 | | 0.00 6,200.00 |
| Total Rent Building Move | 25,682.00 | 26,875.98 | 24,200.00 |

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|--|-----------------------|-------------------|----------------------------|
| Janitorial / Bldg. Mtn. | 3,500.00 | 3,000.00 | 3,000.00 |
| Total Telephone | 7,600.00 | 7,172.65 | 7,200.00 |
| Total Insurance | 28,567.00 | 20,067.43 | 25,000.00 |
| Equipment Maintenance Equipment Replacement/Purchase | 4,000.00 2,500.00 | 4,783.13 29.99 | 4,500.00 1,000.00 |
| Total Postage and Permits | 5,000.00 | 3,753.23 | 5,000.00 |
| Total Printing & Publications | 7,500.00 | 2,301.11 | 7,500.00 |
| Office Supplies | 3,500.00 | 4,746.47 | 4,500.00 |
| Total Travel Expense | 16,000.00 | 12,461.86 | 12,500.00 |
| Accredidation | | | 15,000.00 |
| Total Agency Professional Fees | 8,000.00 | 6,260.00 | 8,000.00 |
| Miscellaneous | 1,800.00 | 1,372.85 | 600.00 |
| TOTAL EXPENSE | 593,374.00 | 565,339.36 | 547,004.01 |
| Net Ordinary Income | 43,878.00 | -25,528.39 | 36,248.00 |
| Other Income/Expense Other Expense Credit Card Fees | | | |
| Bank Charges | | 3,384.10 | 3,400.00 |
| Total Other Expense | 0.00 | 3,384.10 | 3,400.00 |
| Net Ordinary Income | 0.00 | 3,384.10 | 3,400.00 |
| | 43,878.00 | -28,912.49 | 32,848.00 |