

Alive Hospice, Inc.  
FY2020 Consolidated Income Statement - Budgeted

	<u>Budgeted</u> <u>12/31/2020</u>
<b>WITHOUT DONOR RESTRICTIONS (UNRESTRICTED NET ASSETS)</b>	
Gross Revenue - Routine HomeCare	\$ 24,446,311
Gross Revenue - GIP	\$ 6,569,745
Gross Revenue - Respite	\$ 303,521
Gross Revenue - Residential Room & Board	\$ 1,198,650
Gross Revenue - Physician Services	\$ 770,673
Gross Revenue - Palliative Care	\$ 2,382,616
<b>Gross Patient Revenues</b>	<b>\$ 35,671,515</b>
Revenue Deductions	\$ (1,314,137)
Revenue Deductions - Charity	\$ (1,316,815)
<b>Total Revenue Deductions</b>	<b>\$ (2,630,952)</b>
<b>Net Patient Service Revenue</b>	<b>\$ 33,040,563</b>
Contributions & Fundraising	\$ 1,814,500
Investment Income	\$ 103,000
Net realized gains on investments	\$ -
Other revenue	\$ 57,040
Net assets released from restriction for operations	\$ 373,708
Net assets released from restriction for capital	\$ 175,000
<b>Total Operating Revenue</b>	<b>\$ 35,563,811</b>
<b>Operating Expenses</b>	
Salaries and Wages	\$ 20,461,181
Employee Taxes & Benefits	\$ 4,280,917
Contracted Labor	\$ 172,554
Mileage & Fleet Management	\$ 580,857
Purchased Services	\$ 447,387
Pass Thrus	\$ 74,017
Pharmacy	\$ 1,174,132
Durable Medical Equipment	\$ 889,963
Medical Supplies	\$ 486,498
Occupancy & Facility Expense	\$ 1,688,298
Depreciation	\$ 1,291,597
Interest/Bank Charges	\$ 123,512
Telephone & Information Technology	\$ 1,142,421
Other	\$ 1,761,137
<b>Total Operating Expenses</b>	<b>\$ 34,574,472</b>
<b>Change in Unrestricted Net Assets - Operations</b>	<b>\$ 989,340</b>
Operating Margin	2.8%
<b>Non-Operating Revenues &amp; Expenses</b>	
Alive Institute	\$ (311,160)
Investment Income - Board Opportunity	\$ 7,500
Net Realized Gains (Losses) on Investments	\$ -
<b>Total</b>	<b>\$ (303,660)</b>
<b>Change in Unrestricted Net Assets - Total</b>	<b>\$ 685,680</b>
Excess Margin	1.9%
<b>WITH DONOR RESTRICTIONS (TEMPORARILY RESTRICTED NET ASSETS)</b>	
Contributions	\$ 384,500
Contributions - Murfreesboro Capital Campaign	\$ 50,000
Investment Income	\$ 19,900
Net Realized & Unrealized gains (losses) on investments	\$ -
Net assets released from restriction for operations	\$ (404,308)
Net assets released from restriction for capital	\$ (175,000)
<b>Change in Temp Restricted Net Assets</b>	<b>\$ (124,908)</b>
<b>Change in Net Assets</b>	<b>\$ 560,772</b>
	1.6%