Governor's Books from Birth Foundation FYE 6/30/2013

E	Enrollment projected @	59.56% Approved 2012-2013 Budget
OPERATING REVENUES		
Carryover cash from prior year		_
Grants - State of Tennessee - current year		3,444,100.00
Contributions utilized for payments to distressed counties		30,000.00
Contributions utilized for payments to foster care program	1	-
Program service income		2,500.00
Respective county payments for books		2,817,488.52
Less credits given on behalf of distressed counties		(30,000.00)
Less credits given on behalf of foster care program		-
Interest income		4,506.25
TOTAL OPERATING REVENUES	_	6,268,594.77
PROGRAM COSTS		
Books and mailings		5,634,977.04
Foster care program		30,000.00
Marketing & supplies		65,000.00
Travel expenses		20,000.00
Workshop expenses		10,000.00
TOTAL PROGRAM COSTS	-	5,759,977.04
OPERATING REVENUES OVER (UNDER) PROGR	AM COSTS	508,617.73
ADMINISTRATIVE EXPENSES		
Advertising		1,140.00
Bank charges		2,485.40
Dues and subscriptions		1,174.20
Health insurance		25,000.00
Insurance		7,631.87
IT Support & Computers		1,900.00
Licenses and taxes		390.00
Office supplies and expense		5,700.00
Payroll taxes		23,498.84
Postage and shipping		2,000.00
Printing/media		11,400.00
Professional fees		70,934.70
Rent		22,505.50
Rent - equipment		1,820.00
Retirement plan expense		38,612.76
Salaries and wages		278,774.48
Seminars & training		4,150.00
Telecommunications		9,500.00
TOTAL OPERATING EXPENSES		508,617.73
OPERATING REVENUES OVER (UNDER) OPERA	TING EXPENSES	(0.00)