

Big Brothers Big Sisters of Middle TN	
Budgeted Statement of Revenue And Expense	
For the Year Ended December 31, 2015	
DESCRIPTION	Budget 2015
<b>REVENUE:</b>	
United Way	\$ 175,000
Investment Income/Realized Gain Sale of Stock	90
Individual & Corporate Contributions	200,000
Board Member Giving	30,000
Foundation Grants	575,582
Bowling Events Revenue	271,000
Breakfast Event Revenue	374,000
Franklin Wine Festival Event Revenue	217,000
Misc Event Revenue	10,000
Government Grant Revenue	308,800
TN-Dept. of Corrections Amachi Funding	250,000
Tenant Reimbursement	10,000
In-kind revenue	18,000
<b>Total Revenue</b>	<b>\$ 2,439,472</b>
<b>EXPENSES:</b>	
Salaries	\$ 1,316,252
Payroll Taxes	100,693
SUTA	7,150
Med,Life,Disb Ins	171,760
403 b7 Match	30,000
<b>Total Personnel Expenses</b>	<b>\$ 1,625,855</b>
Contract Services	167,428
Supplies/Activities/IT	55,574
PR/Sponsorships	3,000
Recruit & Training	21,270
Travel	16,583
Conf & Mtg	18,438
Dues & Subscriptions	3,000
Postage	7,699
Fundraising Events	92,268
Pass Thru State Amachi Funding	132,840
<b>Total Variable Expense</b>	<b>\$ 518,100</b>
Telephone	14,806
Insurance-Liability	77,793
Equip Rent/Lease	11,466
National /AIM Fees	17,500
Bank/LicenseFee	23,030
Occupancy	70,688
Depreciation	60,706
<b>Total Fixed Expense</b>	<b>\$ 275,989</b>
<b>Total Operating Expenses</b>	<b>\$ 2,419,944</b>
<b>Net Revenue/&lt;Deficit&gt; From Operations</b>	<b>\$ 19,528</b>