Arts Business Council of Greater Nashville, Inc.
Draft FY14 Budget

	Jan 1 - Jun FY13	Jan - Jun Budget	FY14 Budget	
Ordinary Income/Expense				
Income				
4 · Contributed support				
4010 · Individual giving				
4011 · Board member giving	12,850.00	5,000.00	21,500.00	
4013 · Other	2,000.00	0.00	6,000.00	
Total 4010 · Individual giving	14,850.00	5,000.00	27,500.00	
4210 · Corporate/business giving	11,675.00	22,000.00	20,000.00	
4230 · Foundation/trust grants	18,500.00	25,000.00	30,000.00	
4510 · Public (government) grants				
4511 · Local grants	0.00	0.00	1,500.00	Metro Arts ABC Grant
4512 · State grants	4,080.00	3,500.00	6,500.00	
Total 4510 · Public (government) grants	4,080.00	3,500.00	8,000.00	
4600 · Event Income				
4660 · Arts Immersion				
4661 · Ticket Sales	2,234.00	0.00	2,600.00	65 individual tickets
4662 · Sponsors	5,560.00	0.00	6,000.00	15 companies x 10 tix
4660 · Arts Immersion - Other	2,487.70	10,000.00	3,500.00	Silent auction
Total 4660 · Arts Immersion	10,281.70	10,000.00	12,100.00	
Business Creativity Event				
4661 · Ticket Sales		0.00	20,000.00	200 indiv. x $100 ticket
4662 · Sponsors		0.00	7,500.00	Lead Sponsor
Total 4660 · Business Event		0.00	27,500.00	
Total 4600 · Event Income	10,281.70	10,000.00	39,600.00	
Total 4 · Contributed support	59,386.70	65,500.00	125,100.00	
5 · Earned revenues				
5170 · Education/Seminars				
5171 · Monthly Seminars				
51711 · Member	535.00	0.00	1,200.00	
51712 · Non-member	770.00	0.00	1,200.00	
51713 · CLE Member	105.00	0.00	2,600.00	Art Law CLE in Dec
51714 · CLE Non-Member	150.00	0.00	2,600.00	"
5171 · Monthly Seminars - Other	0.00	2,500.00	0.00	
Total 5171 · Monthly Seminars	1,560.00	2,500.00	7,600.00	
5172 · Intensive Training	862.58	0.00	5,000.00	Develop new training program
Total 5170 · Education/Seminars	2,422.58	2,500.00	12,600.00	

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5180 · Program fees				
5181 · VLPA	0.00	300.00	300.00	
5182 · WorkCreative	3,000.00	6,000.00	6,000.00	6 companies
5183 · Arts Board Matching	2,250.00	0.00	7,500.00	10 participants
Total 5180 · Program fees	5,250.00	6,300.00	13,800.00	
5210 · Membership dues				
5211 · Business Memberships	700.00	0.00	5,950.00	$350 x 17 (7 packages, 10 new members)*
5212 · Individual Memberships				
52122 · Artist	810.00	0.00	1,800.00	
52123 · Volunteer Lawyer	350.00	0.00	800.00	
5212 · Individual Memberships - Oth	0.00	700.00	0.00	Room for growth for other individual memb.
Total 5212 · Individual Memberships	1,160.00	700.00	2,600.00	
5213 · Arts Organization Memberships	700.00		1,500.00	
Total 5210 · Membership dues	2,560.00	700.00	10,050.00	
5490 · Miscellaneous revenue	1,088.22		250.00	
Total 5 · Earned revenues	11,320.80	9,500.00	36,700.00	
Total Income	70,707.50	75,000.00	161,800.00	
Gross Profit	70,707.50	75,000.00	161,800.00	
Expense				
7200 · Staff & related expenses				
7220 · Salaries				
7221 · Executive Director	31,249.98	31,250.00	62,500.00	
7222 · Director of Programs	18,750.00	18,750.00	37,500.00	
Membership/Business Eng. Staff			16,000.00	Start Jan. 2014
Total 7220 · Salaries	49,999.98	50,000.00	116,000.00	
7250 · Payroll taxes	0.00	5,500.00	0.00	
7270 · Employee Benefits	0.00	6,000.00	0.00	
Total 7200 · Staff & related expenses	49,999.98	61,500.00	116,000.00	
7300 · Programs				
7310 · VLPA	0.00	500.00	250.00	
7380 · WorkCreative	1,000.00	3,000.00	3,000.00	6 companies
7390 · Arts Board Matching	0.00	0.00	500.00	
Total 7300 · Programs	1,000.00	3,500.00	3,750.00	

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7400 · Education/Seminars				
7410 · Monthly Seminars	411.25	500.00	250.00	
7430 · Education Expenses - Other	433.88		5,000.00	Certificate program
Total 7400 · Education/Seminars	845.13	500.00	5,250.00	
7500 · Other personnel expenses				
7520 · Accounting fees	4,200.00	0.00	1,500.00	
Total 7500 · Other personnel expenses	4,200.00	0.00	1,500.00	
7600 · Events				
7650 · Arts Immersion				
76508 · Venue Rental	650.00	0.00	1,000.00	
7650 · Arts Immersion - Other	2,591.40	2,500.00	2,000.00	
Total 7650 · Arts Immersion	3,241.40	3,000.00	3,000.00	
Business Creativity Event				
Speaker Fees			4,000.00	
Food			4,000.00	
Marketing & Printing			2,000.00	
Other			2,000.00	
Total - Business Creativity Event			12,000.00	
Total 7600 · Events	3,241.40	2,500.00	15,000.00	
8100 · Office Expenses				
8110 · Supplies	263.66	500.00	500.00	
8130 · Technology				
8132 · Outside IT	119.88		250.00	
8130 · Technology - Other	0.00	250.00	250.00	
Total 8130 · Technology	119.88	250.00	500.00	
8140 · Postage, shipping, delivery	93.72	150.00	250.00	
8170 · Printing & copying	0.00	600.00	250.00	
Total 8100 · Office Expenses	477.26	1,500.00	1,500.00	
8300 · Travel, meetings, education				
8310 · Local Meetings	194.16		750.00	
8320 · Conferences	635.04	1,000.00	2,000.00	
8330 · Staff Education	133.20	500.00	1,000.00	
Total 8300 · Travel, meetings, education	962.40	1,500.00	3,750.00	
8500 · Misc expenses				
8520 · Insurance - non-employee				
8521 · Professional Liability Insurance			600.00	

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8522 · Liability Insurance (Business)	17.22	335.00	600.00	
Total 8520 · Insurance - non-employee	17.22	335.00	1,200.00	
8530 · Membership dues - organization	160.00		300.00	
8560 · Credit Card Fees				
8563 · Credit Card Processing Fees	196.36		0.00	
8564 · ECommerce Fees	181.45		0.00	
8560 · Credit Card Fees - Other	414.01	500.00	1,500.00	
Total 8560 · Credit Card Fees	791.82	500.00	1,500.00	
8590 · Other expenses	0.00	200.00	250.00	
Total 8500 · Misc expenses	969.04	1,035.00	3,250.00	
8600 · Business expenses				
8650 · Taxes - other				
8651 · Professional Privilege Tax	400.00	0.00	400.00	
Total 8650 · Taxes - other	400.00	0.00	400.00	
8600 · Business expenses - Other	474.00	300.00	750.00	
Total 8600 · Business expenses	874.00	300.00	1,150.00	
8700 · Marketing & Promotion				
8740 · Outside printing	655.00	0.00	1,000.00	
8750 · Website Expenses	2,097.00	0.00	1,500.00	
8700 · Marketing & Promotion - Other	0.00	2,500.00	3,000.00	Branding education & bus. event/Pitch stories
Total 8700 · Marketing & Promotion	2,752.00	2,500.00	5,500.00	
8900 · Membership Expenses	315.00	0.00	1,000.00	
Total Expense	65,636.21	74,835.00	157,650.00	
Net Ordinary Income	5,071.29	165.00	4,150.00	
Net Income	**5,071.29**	**165.00**	**4,150.00**	**GOAL: Reserve 3% each year**