

Cumberland Region Tomorrow
Profit & Loss Prev Year Comparison
January through December 2016

	Jan - Dec 16	Jan - Dec 15	\$ Change
Ordinary Income/Expense			
Income			
nMotion Outreach	43,750.00	6,250.00	37,500.00
Board of Directors	15,820.00	8,295.00	7,525.00
Corporate Sponsors	73,500.00	56,725.00	16,775.00
Foundations	52,100.00	59,200.00	-7,100.00
Individuals & Memberships	27,660.00	4,350.00	23,310.00
In-Kind Donations	6,097.20	10,397.20	-4,300.00
Interest Earned	55.10	111.31	-56.21
Refunds & Reimbursements	0.00	2,705.49	-2,705.49
Special Projects-Restricted	3,000.00	1,375.00	1,625.00
Summit Registrations	16,935.00	1,400.00	15,535.00
Tool Box Sales	262.37	0.00	262.37
Toolbox Workshops	0.00	900.00	-900.00
Total Income	239,179.67	151,709.00	87,470.67
Expense			
Consulting Costs	29,800.00	600.00	29,200.00
Grant Expenses	24,228.76	0.00	24,228.76
Professional Services	17,670.92	18,861.18	-1,190.26
Salaries & Benefits	68,223.24	148,148.80	-79,925.56
Support Services	24,942.86	28,165.31	-3,222.45
Travel and Training	1,908.22	22,608.30	-20,700.08
Total Expense	166,774.00	218,383.59	-51,609.59
Net Ordinary Income	72,405.67	-66,674.59	139,080.26
Other Income/Expense			
Other Expense			
Pledge Write Offs	0.00	550.00	-550.00
Regional Summit	37,394.62	31,574.04	5,820.58
Special Projects Expenses	0.00	3,683.60	-3,683.60
Total Other Expense	37,394.62	35,807.64	1,586.98
Net Other Income	-37,394.62	-35,807.64	-1,586.98
Net Income	35,011.05	-102,482.23	137,493.28