

Tennessee Secretary of State  
Tre Hargett



Division of Business and Charitable Organizations  
312 Rosa L. Parks Avenue, 6th Floor  
Nashville, Tennessee 37243-1102

October 31, 2023

VIVA PRICE  
3016 NOLENSVILLE PIKE  
NASHVILLE, TN 37211

**RE:** Registration to Solicit Funds for Charitable Purposes  
Organization Name: YOUTH ENCOURAGEMENT SERVICES  
CO Number: CO1599  
Renewal Date: 06/30/2024

Dear VIVA PRICE :

Pursuant to the Tennessee Charitable Solicitations Act, T.C.A. § 48-101-501, *et seq.* the Tennessee Secretary of State has reviewed your application and is pleased to announce your organization's registration to solicit contributions has been **approved**.

The organization must maintain statutory compliance by submitting a renewal application and required fees on an annual basis. At that time you may be required to submit tax filings, financial statements, proof of IRS status, and other documents related to your organization and its fundraising activities. You can find additional information and submit additional filings online at <https://sos.tn.gov/charities>. The "CO" Number listed above will serve as your organization's charitable registration number and should be used when submitting any charitable filings or correspondence.

Please also be advised that if the organization's application or other provided information includes false, misleading or deceptive statements, appropriate action will be taken. Pursuant to the Tennessee Charitable Solicitations Act, a civil penalty of up to five thousand dollars (\$5,000.00) may be assessed for any violation.

Thank you for registering your organization and please do not hesitate to contact us with any questions.

Sincerely,

Tre Hargett  
Secretary of State

**Tracking Number**  
**2023131618**

## **Application to Renew Registration of a Charitable Organization**



Tre Hargett  
Secretary of State

### **Division of Business and Charitable Organizations**

#### **Department of State**

State of Tennessee  
312 Rosa L. Parks Avenue, 6th Floor  
Nashville, Tennessee 37243  
Phone: 615-741-2555  
Fax: 615-253-5173  
sos.tn.gov/charities

CO Number: CO1599  
Filed: 10/31/2023 01:06 PM  
Tre Hargett  
Secretary of State

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## **Organization Information**

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**Legal Name of the Charitable Organization:** YOUTH ENCOURAGEMENT SERVICES

**Legal entity type of the Organization:** Corporation

**Business Services Control Number:** 000087898

**FEIN:** 62-0570681

**CO Number:** CO1599

**Initial Registration Date:** 08/19/1992

**Renewal Date:** 06/30/2023

**Has your fiscal year ending month changed since your last renewal?**

☐ Yes ☒ No

**Fiscal Year Ending Month:** December

**When and where was the organization legally established**

**Date:** 01/01/1956

**Country:** USA

**City/State:** NASHVILLE, TN

**Has your Principal Office address changed since your last renewal?**

☐ Yes ☒ No

**Principal Office Address**

3016 NOLENSVILLE PIKE  
USA, NASHVILLE, TN 37211

**Has your Mailing address changed since your last renewal?**

☐ Yes ☒ No

**Mailing Office Address**

3016 NOLENSVILLE PIKE  
USA, NASHVILLE, TN 37211

### **Contact Information for the Charitable Organization**

**Contact Name:** VIVA PRICE

**Telephone Number:** (615) 315-5333

**Fax Number:** (615) 315-5344

**Email:** viva@youthencouragement.org

**Website:** http://youthencouragement.org

### **Current names used by the charity organization**

**Do you need to modify other names that the charity solicits under?**

☐ Yes ☒ No

**Has the organization registered in any other state(s)?**

☐ Yes ☒ No

Does the charity have other offices, chapters, branches, affiliates or a parent?

☒ Yes ☐ No

**Other offices**

**Name:** YOUTH HOBBY SHOP-LINDSLEY AVE.  
NASHVILLE

**Address**

**Type:** Affiliate

**Telephone:**

**Fax:**

**Reporting Financial Activities:** Yes

**Name:** YOUTH HOBBY SHOP-MCIVER STREET  
NASHVILLE

**Address**

**Type:** Affiliate

**Telephone:**

**Fax:**

**Reporting Financial Activities:** Yes

**The category that best describes your organization**

P - Human Services

**The charitable purpose of the organization**

The purpose of Youth Encouragement Services is to help children in high-risk communities reach their full potential, advocating for a better future for themselves and their families. Primary services include organized sports leagues, recreational activities, summer camp, academic support, cultural enrichment, and social development.

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## Tax & Financial Information

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Has your tax exempt status changed since your last renewal?

☐ Yes ☒ No

**Last Fiscal Year Start:** January 2022

**Last Fiscal Year End:** December 2022

**Type of 990 Tax Form Filed:** 990 (Long Form)

**Gross Revenue**

<b>Direct and Indirect Public Contributions</b>	\$ 843,842.00
<b>Government Grants</b>	\$ 0.00
<b>Program Service Revenue</b>	\$ 0.00
<b>Special Events and Activities</b>	\$ 113,342.00
<b>Gross Sales of Inventory</b>	\$ 0.00
<b>Other Revenue</b>	\$ 186,019.00
<b>Total Revenue</b>	\$ 1,143,203.00

## **Expenses**

<b>Total Program Expenses</b>	\$ 832,726.00
<b>Direct Expenses from Special Events</b>	\$ 37,571.00
<b>Cost of Goods Sold</b>	\$ 0.00
<b>Management and General Expenses</b>	\$ 195,230.00
<b>Fundraising Expenses</b>	\$ 51,114.00
<b>Other Expenses</b>	\$ 0.00
<b>Total Expenses</b>	<b>\$ 1,116,641.00</b>
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<b>Excess/Deficit For the Year (Total Revenue - Total Expenses)</b>	<b>\$ 26,562.00</b>

## **Changes in Net Assets/Fund Balances**

<b>Net Assets/Fund Balances at Beginning of Year</b>	\$ 3,766,983.00
<b>Other Changes in Net Assets or Fund Balances</b>	\$ 18,915.00
<b>Net Assets/Fund Balances</b>	<b>\$ 3,776,080.00</b>
<b>Total Liabilities at End of Year</b>	\$ 97,937.00
<b>Net Assets/Fund Balances at End of Year</b>	<b>\$ 3,766,080.00</b>

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## **Solicitation Information**

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**Have you been enjoined by any court from soliciting contributions?**

☐ Yes ☒ No

**Does your organization contract with or otherwise engage the services of any outside fundraising professional (such as a "professional fund-raiser," "paid solicitor," "fund raising counsel," or "commercial co-venturer")?**

☐ Yes ☒ No

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## **Officer Information**

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**Do you need to modify the current officers?**

☒ Yes ☐ No

**List each officer, director, and trustee (at least 2 officers are required, and you must list officers who have or share the following titles: "Chief Financial Officer", "Custodian of Contributions", "Custodian of Final Distributions")**

Greg Allen  
530 Great Circle Road  
Nashville, TN 37228, USA  
Title(s): President

Isaac Sanders  
3016 Nolensville Pike  
Nashville, TN 37211, USA  
Title(s): Secretary

Mark Fulford  
3016 Nolensville Pike  
Nashville, TN 37211, USA  
Title(s): Vice President

Mark Willoughby  
7732 Wilmington Drive  
Knoxville, TN 37919, USA  
Title(s): Officer

Richmond Donnelly  
3016 Nolensville Pike  
Nashville , TN 37211, USA  
Title(s): Custodian of Contributions, Custodian of Final Distributions, Treasurer

Viva Price  
3016 Nolensville Pike  
Nashville, TN 37211, USA  
Title(s): Director

DAVID ALLEN SCIORTINO  
3016 NOLENSVILLE PIKE  
NASHVILLE, TN 37211  
Title(s): Officer

Mr. DEREK HAMBLIN  
3016 NOLENSVILLE PIKE  
NASHVILLE, TN 37211, USA  
Title(s): Officer, Custodian of Contributions, Custodian of Final Distributions, Treasurer

Dr. JEANNE FAIN  
3016 NOLENSVILLE PIKE  
NASHVILLE, TN 37211  
Title(s): Officer

Dr. MCKENNA HEALY  
3016 NOLENSVILLE PIKE  
NASHVILLE, TN 37211  
Title(s): Officer

Mrs. BARI HARWELL  
3016 NOLENSVILLE PIKE  
NASHVILLE, TN 37211  
Title(s): Officer

Mr. JOEY HARWELL  
3016 NOLENSVILLE PIKE  
NASHVILLE, TN 37211  
Title(s): Officer

Mrs. LESLIE FISHER  
3016 NOLENSVILLE PIKE  
NASHVILLE, TN 37211  
Title(s): Officer

Mr. JERRY COVER  
3016 NOLENSVILLE PIKE  
NASHVILLE, TN 37211  
Title(s): Officer

Mr. GREG WILDER  
3016 NOLENSVILLE PIKE  
NASHVILLE, TN 37211  
Title(s): Officer

Mr. WAMON BUGGS  
3016 NOLENSVILLE PIKE  
NASHVILLE, TN 37211  
Title(s): Officer

RONDA WEBB-STEWART  
3016 NOLENSVILLE PIKE  
USA, NASHVILLE, TN 37211  
Title(s): Officer

PAULA PENDERGRASS

3016 NOLENSVILLE PIKE  
USA, NASHVILLE, TN 37211  
Title(s): Officer

JEFFREY BATTS  
3016 NOLENSVILLE PIKE  
USA, NASHVILLE, TN 37211  
Title(s): Officer

**Has any officer, director, manager, operator, or principal of the organization been the subject of an injunction, judgement, or administrative order or been convicted of a felony?**

☐ Yes ☒ No

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## Signature

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I certify that the statements in this registration statement and all supplemental forms, documents, and continuation sheets are true and correct to the best of my knowledge and belief.

I (Chief Fiscal Officer, Treasurer, or Officer) certify, under penalty of perjury, that the above information is true and correct.

**Signed Electronically:** Viva Price

**Date:** 10/31/2023

**Title:** Director

I certify that the statements in this registration statement and all supplemental forms, documents, and continuation sheets are true and correct to the best of my knowledge and belief.

I (Chief Fiscal Officer, Treasurer, or Officer) certify, under penalty of perjury, that the above information is true and correct.

**Signed Electronically:** Richmond Donnelly

**Date:** 10/31/2023

**Title:** Treasurer



Tre Hargett  
Secretary of State

**Division of Business and Charitable Organizations**

**Department of State**

State of Tennessee  
312 Rosa L. Parks Avenue, 6th Floor  
Nashville, Tennessee 37243  
Phone: 615-741-2555  
Fax: 615-253-5173  
sos.tn.gov/charities

**Date:** 10/30/2023

**Invoice:** 2023-08697

**Customer Information**

VIVA PRICE  
YOUTH ENCOURAGEMENT SERVICES  
3016 NOLENSVILLE PIKE  
NASHVILLE, 37211

Tracking Number	Description	Amount Paid
2023131618	CH Filing Late Fee	\$ 40.00
2023131618	CH Charitable Renewal	\$ 10.00
<b>Payment Details</b>		
Fee Total:		\$ 50.00
Payment Total:		\$ 50.00
Amount Due:		\$ 0.00
Refunded Amount:		\$ 0.00
<b>Payment Method</b>		
Payment Type: Credit Card		
Check/Confirmation Number: 3860936187		