

# Harmony Foundation International, Inc.

## 2020 Budget (Adopted)

	Unrestricted	Donor Restricted (Temporarily)	Permanently Restricted	Total
<b>Revenue</b>				
Annual Giving Programs				
President's Council	\$1,600,000	\$0	\$0	\$1,600,000
AOS-Contributions	\$700,000	\$0	\$0	\$700,000
Key Voices-Contributions	\$100,000	\$0	\$0	\$100,000
Principal Gifts	\$125,000	\$0	\$0	\$125,000
Program Sponsors	\$0	\$250,000	\$0	\$250,000
Bequests	\$25,000	\$0	\$0	\$25,000
Keep a Melody Ringing Gifts	\$50,000	\$0	\$0	\$50,000
Event Revenue-FR Event donation	\$0	\$0	\$0	\$0
Total Annual Giving Programs	<u>\$2,600,000</u>	<u>\$250,000</u>	<u>\$0</u>	<u>\$2,850,000</u>
Allow & Discounts on Receivables	(\$24,000)	\$0	\$0	(\$24,000)
Donor Restricted Gifts	\$0	\$10,000	\$0	\$10,000
Special Events	\$1,500	\$0	\$0	\$1,500
Legacy & Endowment Giving	\$5,300	\$0	\$47,000	\$52,300
Investment Earnings	\$7,800	\$0	\$118,000	\$125,800
Misc Income	\$0	\$0	\$0	\$0
Endowment -Available for Spending	\$45,000	\$0	\$0	\$45,000
Release from Restriction	\$285,000	(\$285,000)	\$0	\$0
<b>Total Revenue</b>	<u><b>\$2,920,600</b></u>	<u><b>(\$25,000)</b></u>	<u><b>\$165,000</b></u>	<u><b>\$3,060,600</b></u>
<b>Expenses</b>				
Program Services: Connect, Enrich, Sing	\$1,498,700	\$0	\$130,000	\$1,628,700
Fundraising Programs	\$966,600	\$0	\$0	\$966,600
Management & General	\$425,300	\$0	\$0	\$425,300
<b>Total Expenses</b>	<u><b>\$2,890,600</b></u>	<u><b>\$0</b></u>	<u><b>\$130,000</b></u>	<u><b>\$3,020,600</b></u>
<b>BEGINNING NET ASSETS</b>	<b>\$833,327</b>	<b>\$891,912</b>	<b>\$2,988,039</b>	<b>\$4,713,279</b>
<b>NET SURPLUS/(DEFICIT)</b>	<u><b>\$30,000</b></u>	<u><b>(\$25,000)</b></u>	<u><b>\$35,000</b></u>	<u><b>\$40,000</b></u>
<b>ENDING NET ASSETS</b>	<u><u><b>\$863,327</b></u></u>	<u><u><b>\$866,912</b></u></u>	<u><u><b>\$3,023,039</b></u></u>	<u><u><b>\$4,753,279</b></u></u>