ROCKETOWN OF MIDDLE TENNESSEE FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT YEARS ENDED JUNE 30, 2008 AND 2007

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BLANKENSHIP CPA GROUP, PLLC

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Rocketown of Middle Tennessee

We have audited the accompanying statements of financial position of Rocketown of Middle Tennessee (a Tennessee not-for-profit corporation, the "Organization") as of June 30, 2008 and 2007 and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Rocketown of Middle Tennessee as of June 30, 2008 and 2007, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

September 17, 2008

Blankenship CPA Droug, PLLC

ROCKETOWN OF MIDDLE TENNESSEE STATEMENTS OF FINANCIAL POSITION JUNE 30, 2008 AND 2007

ASSETS

| | 2008 | 2007 |
|---|---|--|
| Cash and cash equivalents Accounts receivable Contributions receivable, net Inventories Prepaid expenses Property and equipment, net | \$ 57,694 7,822 203,473 32,795 662 3,476,085 | \$ 21,616 3,522 66,803 37,634 1,158 3,601,861 |
| Total assets | \$ 3,778,531 | \$ 3,732,594 |
| LIABILITIES AND NET ASSET | S | |
| Liabilities: Accounts payable Accrued property taxes Accrued expenses Line of credit Total liabilities Commitments and contingencies Net assets: | \$ 26,030 17,445 37,315 | \$ 33,741 86,660 27,897 25,000 173,298 |
| Unrestricted: Designated for property and equipment Undesignated | 3,476,085 18,183 | 3,591,861 (99,368) |
| Total unrestricted | 3,494,268 | 3,492,493 |
| Temporarily restricted | 203,473 | 66,803 |
| Total net assets | 3,697,741 | 3,559,296 |
| Total liabilities and net assets | \$ 3,778,531 | \$ 3,732,594 |

The accompanying notes are an integral part of these financial statements.

ROCKETOWN OF MIDDLE TENNESSEE STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2008

| | Unrestricted | Temporarily Restricted | Total | |
|---|--|---|--|--|
| Operating revenues: Membership dues, cover charges, session fees, lessons Product revenue Facility rentals Property tax forgiveness Other | \$ 276,800 354,198 139,557 69,215 23,111 | \$ - - - - | \$ 276,800 354,198 139,557 69,215 23,111 | |
| Total operating revenues | 862,881 | | 862,881 | |
| Public support and other revenues: Contributions Foundation contributions and grants Special events Sponsorships Net assets released in satisfaction of program restrictions Total public support and other revenues | 240,818 96,039 129,680 20,250 56,603 | 23,828 139,445 - 30,000 (56,603) 136,670 | 264,646 235,484 129,680 50,250 | |
| Total revenues | 1,406,271 | 136,670 | 1,542,941 | |
| Expenses: Program services Supporting services: Management and general Fundraising | 1,147,190 120,870 136,436 | - - - | 1,147,190 120,870 136,436 | |
| Total expenses | 1,404,496 | - | 1,404,496 | |
| Changes in net assets | 1,775 | 136,670 | 138,445 | |
| Net assets, beginning of year | 3,492,493 | 66,803 | 3,559,296 | |
| Net assets, end of year | \$ 3,494,268 | \$ 203,473 | \$ 3,697,741 | |

ROCKETOWN OF MIDDLE TENNESSEE STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2007

| | Unrestricted | Temporarily Restricted | Total | |
|---|--------------|---------------------------|--------------|--|
| Operating revenues: | | | | |
| Membership dues, cover charges, session fees, lessons | \$ 254,142 | \$ - | \$ 254,142 | |
| Product revenue | 282,455 | - | 282,455 | |
| Facility rentals | 144,088 | - | 144,088 | |
| Other | 18,037 | - | 18,037 | |
| Total operating revenues | 698,722 | | 698,722 | |
| Public support and other revenues: | | | | |
| Contributions | 241,923 | 41,418 | 283,341 | |
| Foundation contributions and grants | 242,209 | · - | 242,209 | |
| Special events | 95,965 | - | 95,965 | |
| Net assets released in satisfaction of program restrictions | 90,808 | (90,808) | | |
| Total public support and other revenues | 670,905 | (49,390) | 621,515 | |
| Total revenues | 1,369,627 | (49,390) | 1,320,237 | |
| Expenses: | | | | |
| Program services | 1,109,815 | - | 1,109,815 | |
| Supporting services: | , , | | . , | |
| Management and general | 148,882 | - | 148,882 | |
| Fundraising | 119,884 | _ | 119,884 | |
| Total expenses | 1,378,581 | | 1,378,581 | |
| Changes in net assets | (8,954) | (49,390) | (58,344) | |
| Net assets, beginning of year | 3,501,447 | 116,193 | 3,617,640 | |
| Net assets, end of year | \$ 3,492,493 | \$ 66,803 | \$ 3,559,296 | |

ROCKETOWN OF MIDDLE TENNESSEE STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2008

| | PROGRAM SERVICES | MANAGEMENT AND GENERAL | FUNDRAISING | TOTAL |
|---|---------------------|---------------------------|--------------|-----------------|
| Salaries and wages | \$ 346,348 | \$ 23,767 | \$ 71,221 | \$ 441,336 |
| Payroll taxes | 26,488 | 5,650 | 4,071 | 36,209 |
| Employee benefits | 20,599 | 3,418 | 7,191 | 31,208 |
| Total payroll and related expenses | 393,435 | 32,835 | 82,483 | 508,753 |
| Direct costs of operating revenues: | | | | |
| Skatepark merchandise | 166,896 | - | - | 166,896 |
| Café merchandise | 55,120 | | 4 | 55,120 |
| Entertainment | 6,224 | | _ | 6,224 |
| Automobile | 2,995 | | 793 | 3,803 |
| Bank fees | _,,,,, | 6,202 | - | 6,202 |
| Bad debt expense | - | 5,772 | _ | 5,772 |
| Board expense | - | (50) | (71) | (121) |
| Cash (over) and short | _ | 61 | (/ 1) | 61 |
| Computer software/hardware | 1,838 | 1,024 | 397 | 3,259 |
| Design, photography and printing | 2,454 | 2,018 | 2,536 | 7,008 |
| Dues and subscriptions | 695 | 1,175 | 643 | |
| Food and entertainment | 13,716 | 2,484 | 940 | 2,513 17,140 |
| Gifts | 1,828 | 1,442 | 712 | 17,140 |
| Giveaways/incentives | 2,525 | 1,442 | / 12 | 3,982 |
| Insurance | 48,501 | 1,751 | • | 2,525 50.252 |
| Interest | | 2,725 | - | 50,252 |
| Janitorial | 4,661 | 2,725 | - | 2,725 4,661 |
| Legal and professional | 7,001 | 13,870 | 95 | |
| Marketing and advertising | 14,081 | 282 | 3,275 | 13,965 |
| Miscellaneous | 8,125 | 1,623 | 28 | 17,638 |
| Office supplies | 385 | 4,038 | 689 | 9,776 5 112 |
| Outreach | 1,078 | 4,030 | 009 | 5,112 |
| Postage and freight | 62 | 2,031 | 610 | 1,078 |
| Purchased services - other | 33,496 | 11,905 | 619 297 | 2,712 |
| Purchased services - personnel | 75,971 | 1,553 | | 45,698 |
| Rent | 35,935 | | 4,264 400 | 81,788 |
| Repairs and maintenance | 40,085 | 4,269 | 400 | 40,604 |
| Special events | 137 | 1,270 | 22,818 | 41,355 |
| Supplies | 16,388 | 700 | • | 22,955 |
| Taxes and licenses | 17,664 | 789 | 643 | 17,820 |
| Telephone | 3,575 | 10 654 | 1 120 | 17,664 |
| Travel | 7,173 | 12,654 | 1,129 | 17,358 |
| Tuition and training | 7,173 50 | 509 | 48 | 7,730 |
| Utilities | 63,344 | 1,470 | 0 052 | 1,520 |
| | 03,344 | 2,308 | 8,853 | 74,505 |
| Total functional expenses before depreciation | 1,018,437 | 116,025 | 131,591 | 1,266,053 |
| Depreciation of property and equipment | 128,753 | 4,845 | 4,845 | 138,443 |
| Total functional expenses | \$ 1,147,190 | \$ 120,870 | \$ 136,436 | \$ 1,404,496 |

The accompanying notes are an integral part of these financial statements.

ROCKETOWN OF MIDDLE TENNESSEE STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2007

| | | ROGRAM RVICES | IANAGEMENT ND GENERAL FUNDRAI | | DRAISING | SING TOTAL | | BING TOTAL | |
|---|--------------|------------------|----------------------------------|---------------|----------|------------|-----------|------------|--|
| Salaries and wages | \$ | 316,042 | \$ 36,743 | \$ | 57,270 | \$ | 410,055 | | |
| Payroll taxes | | 26,137 | 6,650 | , | 3,229 | * | 36,016 | | |
| Employee benefits | | 21,971 | 4,031 | · | 9,542 | | 35,544 | | |
| Total payroll and related expenses | | 364,150 | 47,424 | | 70,041 | | 481,615 | | |
| Direct costs of operating revenues: | | | | | | | | | |
| Skatepark merchandise | | 118,817 | _ | | _ | | 118,817 | | |
| Café merchandise | | 53,715 | _ | | _ | | 53,715 | | |
| Entertainment | | 15,874 | _ | | _ | | | | |
| Automobile | | 2,813 | 138 | | 10 | | 15,874 | | |
| Bank fees | | 2,013 | | | 10 | | 2,961 | | |
| Board expense | | _ | 3,024 | | - | | 3,024 | | |
| Cash (over) and short | | - | 247 | | - | | 247 | | |
| Computer software/hardware | | GE | (738) | | - | | (738) | | |
| Design, photography and printing | | 65 | 786 | | - 0.470 | | 851 | | |
| Dues and subscriptions | | 2,843 | 1,340 | | 3,176 | | 7,359 | | |
| Food and entertainment | | 1,175 | 1,173 | | 1,074 | | 3,422 | | |
| Gifts | | 8,415 | 4,003 | | 312 | | 12,730 | | |
| Insurance | | 465 | 2,881 | | 1,313 | | 4,659 | | |
| Interest | | 57,340 | 15,295 | | - | | 72,635 | | |
| Janitorial | | 3,912 | - | | - | | 3,912 | | |
| Legal and professional | | 11,127 | 44.054 | | - | | 11,127 | | |
| Marketing and advertising | | 40.050 | 11,851 | | | | 11,851 | | |
| Meetings | | 16,359 | 2,460 | | 2,483 | | 21,302 | | |
| Miscellaneous | | 118 | 598 | | 163 | | 879 | | |
| Office supplies | | 592 | 120 | | - | | 712 | | |
| Outreach | | 623 | 3,660 | | 205 | | 4,488 | | |
| Postage and freight | • | 386 | 4 74 4 | | | | 386 | | |
| Purchased services - other | | 100 | 1,714 | | 1,751 | | 3,565 | | |
| Purchased services - personnel | | 10,783 | 5,913 | | 2,834 | | 19,530 | | |
| Rent | | 107,457 | 3,325 | | 1,300 | | 112,082 | | |
| Repairs and maintenance | | 19,805 | 3,428 | | 1,039 | | 24,272 | | |
| Special events | | 42,070 | 2,424 | | _ | | 44,494 | | |
| Supplies | | 1,021 | - | | 25,229 | | 26,250 | | |
| Taxes and licenses | | 18,222 | 7,796 | | 263 | | 26,281 | | |
| Telephone | | 33,517 | 9,132 | | <u>-</u> | | 42,649 | | |
| Travel | | 4,128 | 10,865 | | 866 | | 15,859 | | |
| Tuition and training | | 10,340 | 631 | | 43 | | 11,014 | | |
| Uniforms | | 623 | 2,253 | | 445 | | 3,321 | | |
| Utilities | | 151 | - | | - | | 151 | | |
| Othities | ***** | 64,415 | 2,115 | | 2,115 | | 68,645 | | |
| Total functional expenses before depreciation | | 971,421 | 143,858 | | 114,662 | | 1,229,941 | | |
| Depreciation of property and equipment | | 138,394 | 5,024 | | 5,222 | | 148,640 | | |
| Total functional expenses | <u>\$ 1,</u> | 109,815 | \$ 148,882 | \$ | 119,884 | \$ | 1,378,581 | | |

The accompanying notes are an integral part of these financial statements.

ROCKETOWN OF MIDDLE TENNESSEE STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2008 AND 2007

| | 2008 | 2007 | |
|---|----------------------|-------------|--|
| Cash flows from operating activities: | | | |
| Changes in net assets | \$ 138,445 | \$ (58,344) | |
| Adjustments to reconcile changes in net assets to net | _Ψ 100,110 | Ψ (00,044) | |
| cash provided by operating activities: | | | |
| Depreciation | 138,443 | 148,640 | |
| (Increase) decrease in: | | | |
| Accounts receivable | (4,300) | (1,416) | |
| Contributions receivable, net | (136,670) | 49,390 | |
| Inventories | ` 4,839 [°] | (5,970) | |
| Prepaid expenses | 496 | 1,432 | |
| Increase (decrease) in: | | ,, | |
| Accounts payable | (7,710) | 21,368 | |
| Accrued expenses | (59,798) | 33,498 | |
| | | | |
| Total adjustments | (64,700) | 246,942 | |
| Net cash provided by operating activities | 73,745 | 188,598 | |
| Cash flows from investing activities: | | | |
| Purchase of property and equipment | (12,667) | (24,539) | |
| Cook flows from financing activities | | | |
| Cash flows from financing activities: | (am aaa) | | |
| Net decrease in line of credit | (25,000) | (235,000) | |
| Net increase (decrease) in cash and cash equivalents | 36,078 | (70,941) | |
| Cash and cash equivalents, beginning of year | 24.646 | 00.557 | |
| Cash and cash equivalents, beginning or year | 21,616 | 92,557 | |
| Cash and cash equivalents, end of year | \$ 57,694 | \$ 21,616 | |
| | | | |
| Other cash flow disclosures: | | | |
| Cash paid during the year for interest | \$ 2,725 | \$ 3,912 | |
| | | | |

NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES

Rocketown of Middle Tennessee (the "Organization") was founded in 1994 as a Tennessee not-for-profit corporation. The Organization's mission is to create culturally relevant environments that foster vital relationships between disenfranchised adolescents and Christian mentors in order to meet the social, spiritual and physical needs of teens.

The Organization's facilities include the Sixth Avenue Skatepark, a 13,000 square foot indoor skateboarding park; the RCKTWN Music Venue, a state-of-the-art night club and main stage; the Empyrean Coffee Bar, a full service coffee shop with an acoustic stage; and Level One, an intimate stage and lounge. In addition, the Organization trains volunteer mentors and offers a wide variety of enrichment programs ranging from graffiti art instruction to songwriting classes. During 2008, the Organization had over 115,000 visits representing every social demographic of the greater Nashville area and surrounding counties.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Cash and Cash Equivalents

Cash and cash equivalents consist principally of checking and savings account balances with financial institutions.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the statements of activities as net assets released in satisfaction of program restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, the support is reported as unrestricted.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded as contributions receivable at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows (unless immaterial). Conditional promises to give are not included as support until such time as the conditions are substantially met.

The Organization maintains an allowance for doubtful accounts for contributions receivable based upon the management's evaluation of historical collection experience and other relevant factors.

Temporarily Restricted Net Assets

Promises to give in the future are recognized as temporarily restricted net assets and revenues in the period promised if the promise is unconditional or the possibility that a condition will not be met is remote.

Income Taxes

The Organization is a not-for-profit corporation exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

Property and Equipment

Land, building, equipment and furniture purchases in excess of \$1,000 are capitalized and stated at acquisition cost or at estimated fair value at the time of the gift, if donated. Depreciation of property and equipment, other than land, is calculated by the straight-line method over estimated useful lives ranging from three to ten years for equipment and furniture and five to forty years for building and improvements.

Inventories

Inventories consist principally of coffee bar supplies and skatepark store products and are reported at lower of cost (first-in, first-out method) or market.

Advertising

All advertising costs are expensed when incurred. There were no direct response advertising costs incurred in 2008 and 2007.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

Program and Supporting Services

The following program and supporting services are included in the accompanying financial statements:

<u>Program services</u> – includes the direct cost of operating the Organization's indoor skate park, music venue, and coffee bar. Additionally, program services include numerous enrichment programs offered to teenagers visiting the facility, including skateboarding lessons, songwriting, video editing, graffiti art, and dance.

<u>Management and general</u> – includes the functions necessary to ensure an adequate working environment and costs not identifiable with a single program. Applicable costs include those associated with providing coordination and articulation of the Organization's program strategy, business management, general record keeping, budgeting, and related purposes.

<u>Fundraising</u> – includes costs of activities directed toward appeals for financial support, including special events. Other activities include the cost of solicitations and creation and distribution of fundraising materials.

Allocation of Functional Expenses

Expenses that can be directly attributed to a particular function are charged to that function. Certain costs have been allocated among more than one program or activity based on objectively evaluated financial and nonfinancial data or reasonable subjective methods determined by management.

Donated Goods and Services

Donated facilities and materials are recorded as contributions in the period received at their estimated fair value, if there is an objective and measurable basis for determining such value.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donated Goods and Services (Continued)

Donated services are recognized if they create or enhance nonfinancial assets or the donated service requires specialized skills, was performed by a donor who possess such skills, and would have been purchased by the Organization, if not donated. Such services are recognized at fair value as support and expense in the period the services were performed.

A number of unpaid volunteers have made significant contributions of their time to assist the Organization in implementing various programs and exhibits. The value of contributed time is not reflected in these financial statements since it is not susceptible to objective measurement or valuation.

NOTE 3 - CONTRIBUTIONS RECEIVABLE

Contributions receivable are unconditional promises to give and are summarized as follows:

| | 200 | 8 | 2007 |
|----------------------------------|--------|----------|--------|
| Receivable in less than one year | \$ 99 | 9,307 \$ | 61,803 |
| Receivable in one to five years | 109 | 9,938 | 5,000 |
| | 209 | 9,245 | 66,803 |
| Allowance for doubtful accounts | (| 5,772) | - |
| | \$ 203 | 3,473 \$ | 66,803 |

In addition, the Organization received a conditional promise to give from an organization of \$20,000. These funds are contingent upon the proper submission of reimbursement requests by the Organization for qualifying expenditures under the terms of the grant. As of June 30, 2008, the Organization had not received any funds related to this grant.

NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

| | 2008 | 3 2 | 2007 |
|-------------------------------|-----------|------------|---------|
| Land | \$ 1,050, | 000 \$ 1,0 | 50,000 |
| Building and improvements | 2,599, | 667 2,5 | 98,000 |
| Machinery and equipment | 630, | 117 6 | 19,119 |
| Furniture and fixtures | 40, | 909 | 40,909 |
| | 4,320, | 693 4,3 | 08,028 |
| Less accumulated depreciation | (844, | 608) (7 | 06,167) |
| | \$ 3,476, | 085 \$ 3,6 | 01,861 |

The Organization had fully depreciated assets with an original cost of approximately \$191,700 and \$76,000 as of June 30, 2008 and 2007, respectively.

NOTE 5 - RESTRICTIONS ON NET ASSETS

The temporary restrictions on net assets, consisting of contributions received or receivable, whose use is subject to time or purpose restrictions, are as follows:

| | 2008 | 2007 |
|---------------------------------------|---------------|--------------|
| Grants and contributions receivable – | | |
| time restriction | \$ 203,473 | \$ 66,803 |

NOTE 6 - LINE OF CREDIT

The Organization has an unsecured revolving line of credit with a bank. The lender may, in its sole discretion, make advances to the Organization up to an aggregate amount of \$250,000. Interest, at 5.75% per annum, is payable quarterly and the line matures in February, 2009.

NOTE 7 - ACCRUED PROPERTY TAXES

During 2004, Rocketown's application for exemption from property tax for the year beginning January 1, 2004, was denied. The Organization appealed the decision and received a ruling of 85% exempt status during the year ended June 30, 2008. Accordingly, property tax has been recorded as an accrued expense on the accompanying statements of financial position. The resulting reduction of property tax expense from no exemption to an 85% exemption has been recognized in the statement of activities as property tax forgiveness revenue in the current year.

NOTE 8 - CONCENTRATIONS

Financial instruments that potentially subject the Organization to concentrations of credit risk consist primarily of cash on deposit with several financial institutions. At June 30, 2008 and 2007, the Organization had no accounts on deposit that exceeded the amounts insured by the Federal Deposit Insurance Corporation.

Contributions from one of the Organization's board members amounted to approximately 26% and 18% of total contributions in 2008 and 2007, respectively. Two organizations and one individual made contributions which comprised approximately 64% of the Organization's total contributions. The Organization was awarded three grants which made up approximately 76% of total foundation contributions and grants revenue in 2008. The Organization was awarded a grant from an organization that made up approximately 83% of total foundation contributions and grants revenue in 2007. Contributions from one of the Organization's board members amounted to approximately 19% of total special events revenue in 2008. The Organization received approximately 70% of total sponsorship revenue from a single sponsor.

NOTE 9 - CONTINGENCY

During 2008, the city of Nashville informed the Organization that they would be moving the road adjacent to the Organization's facility which will result in the demolition of a portion of the facility. The city has not informed the Organization when they will be required to vacate the building or the amount of payment they will receive for the building. The Organization is in the process of finding a buyer for the remainder of the facility and locating a suitable replacement facility.