

FY22 Approved Budget**NLOC \$125k/ Rigoletto /
Rheingold****REVENUE:****CONTRIBUTIONS**

Corporate/Foundation	\$	507,150.00
Individual	\$	602,910.00
Cast Party Event	\$	20,000.00
Project Specific Support - Opera America/NEA	\$	25,000.00
Project Specific Support - Belmont /OOW	\$	25,000.00
Project Specific Support	\$	65,000.00
Government	\$	175,000.00
TOTAL CONTRIBUTED REVENUES	\$	1,420,060.00

NASHVILLE OPERA GUILD

La Bella Notte - Guild	\$	100,000.00
Guild Other	\$	5,000.00
TOTAL NASHVILLE OPERA GUILD	\$	105,000.00

TICKET REVENUES

Prod #1 Ticket Sales	\$	25,000.00
Prod #2 Ticket Sales	\$	159,656.60
Prod #3 Ticket Sales	\$	200,947.10
Prod #4 Ticket Sales		
TOTAL MAIN STAGE TICKET REVENUES	\$	385,603.70

PERFORMANCE FEES

HOT Artist Fees	\$	2,500.00
Opera on Tour Fees	\$	18,000.00
Main Stage Tour Fees / Rentals	\$	2,000.00
TOTAL PERFORMANCE FEES	\$	22,500.00

OTHER REVENUES

NOA Foundation Annual Disbursement	\$	170,000.00
Liff Center Rentals	\$	240,000.00
Interest & Misc Income	\$	13,500.00
TOTAL OTHER REVENUES	\$	423,500.00

OPERA @, COMMUNITY APPEARANCES

Opera @ Series #1: Poss. Film Opera		
Opera @ Series #2: Opera on the Mountain/Balcony	\$	7,000.00
Opera @ Series #3: Historical Perf. Donations	\$	4,500.00
TOTAL OPERA @, COMMUNITY APPEARANCES	\$	11,500.00

GRAND TOTAL REVENUES	\$	2,368,163.70
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GRAND TOTAL ALL EXPENSES	\$	2,364,935.84
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Variance (+/-)	\$	3,227.86
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EXPENSES:**PRODUCTION EXPENSES**

Opera Productions	\$	952,670.03
Prod. Salaries & Benefits	\$	387,079.86
General Productions	\$	153,403.75
Marketing	\$	78,000.00
TOTAL PROD. EXPENSES	\$	1,571,153.64

ADMINISTRATIVE EXPENSES

Administrative Salaries & Benefits	\$	487,847.20
Administration	\$	142,835.00
Noah Liff Opera Center	\$	90,350.00
Public Relations	\$	27,250.00
Development	\$	25,500.00
Fund Raising Events	\$	20,000.00
TOTAL ADMIN. EXPENSES	\$	793,782.20

GRAND TOTAL ALL EXPENSES	\$	2,364,935.84
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GRAND TTL. ALL REVENUES	\$	2,368,163.70
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Variance (+/-) w/revised Prod #s	\$	3,227.86
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