



**Operating Budget**  
**7/1/22 - 6/30/23**

<b>Revenue</b>		
	Exchange Clubs/Economic Club of Nashville	\$96,633
	Individuals & Major Gifts	\$230,000
	Foundations/Corporations	\$267,500
	United Ways	\$84,500
	Program Fees & Community Presentations	\$12,000
	Government Grants/Contracts	\$464,500
	Agency Annual Event/3rd Party Events	\$251,500
	Rental, Interest & Investment Income	\$14,000
	Strategic Reinvestment from Reserves	\$0
<b>Total Revenue</b>		<b>\$1,420,633</b>
<b>Expenses</b>		
	Salaries & Benefits	\$1,145,358
	Contract Wages	\$18,600
	Legal & Professional Fees	\$15,500
	Travel & Mileage	\$10,700
	Personnel & Board Costs	\$4,100
	Dues & Licenses	\$7,050
	Equipment Rental	\$10,000
	Meals & Entertainment	\$2,500
	Merchant & Bank Fees	\$5,000
	Occupancy (Utilities/Lawn care/Maintenance)	\$21,600
	Postage	\$4,800
	Marketing/Advertising	\$20,900
	Communications & Technology	\$37,200
	Professional Development/Conferences/Mtgs	\$3,700
	Printing & Publications	\$4,500
	Client Assistance	\$5,500
	Supplies	\$20,150
	Insurance	\$21,500
	Fundraising	\$59,075
	Volunteer & Misc Expenses	\$2,900
<b>Total Expenses</b>		<b>\$1,420,633</b>
<b>Surplus/Deficit</b>		<b>\$0</b>