

Nashville Children's Theatre
FY24 SEASON BUDGET

	FY24 Budget	FY23 Budget	FY23 Actual	FY22 Actual
Income				
Board Donation	\$ 50,000.00		50,000.00	\$ 48,525.00
Corporate Donation	\$ 175,000.00		200,000.00	\$ 197,580.96
Foundation Donation	\$ 170,000.00		170,000.00	\$ 183,285.00
Government Grant	\$ 215,000.00		222,558.00	\$ 522,500.00
Individual Donations	\$ 100,000.00		100,000.00	
Fundraiser - Grand Night	\$ 100,000.00		70,000.00	\$ 91,890.00
TN Recovery	\$ 49,326.00		100,000.00	\$ 598,610.00
Restricted Fundraising	\$ 125,000.00			
In Kind	\$ 18,000.00			
Total Dev/Donation	\$1,002,326.00		912,558.00	\$ 1,642,390.96
Camps & Class Registration	\$ 455,825.00			
Total Education Income	\$ 455,825.00		370,970.00	\$ 430,154.67
Other Income - Costume/Equip				
Sales	\$ 3,000.00			
Production	\$1,019,092.00		907,811.00	\$ 430,108.76
Memberships	\$ 30,000.00			
Co-production funds	\$ 10,000.00			
Rental Income	\$ 10,000.00			
Sales of Product Income	\$ 35,000.00		25,000.00	\$ 12,960.00
Ticketing System Service Fees	\$ -		30,000.00	
Total Income	\$2,565,243.00			
Cost of Goods Sold	\$ 12,000.00			
Total Cost of Goods Sold	\$ 12,000.00			
Gross Profit	\$2,553,243.00		2,236,339.00	\$2,648,029.13
Expenses				
Advertising & Marketing	\$ 148,000.00			
	\$ 88,000.00			Show Related Marketing
	\$ 42,000.00			Institutional
	\$ 18,000.00			MNPF
Auto/Truck Expense	\$ 2,500.00			
Banking Fees	\$ 3,000.00			
Computer and Internet				
Services	\$ 8,700.00			
Dues - Health Insurance	\$ 56,434.00			
Dues - Pension	\$ 14,310.74			
Dues - Royalty	\$ 71,112.00			
Dues Fees Subscriptions	\$ 15,000.00			
Dues & Subscriptions - Agile				
Ticketing System	\$ 27,080.00			
Dues & subscriptions - Donor				
Perfect SafeSave	\$ 8,568.00			
Total Dues Fees Subscriptions	\$ 50,648.00			
Equipment Rental	\$ -			
Equipment Rental -				
Productions	\$ 16,000.00			
Total Equipment Rental	\$ 16,000.00			
Gift	\$ -			
Insurance	\$ 26,512.00			
Insurance - Employee Benefits	\$ 52,530.80			
Interest Expense	\$ 4,800.00			
Legal & Professional Services				
Audit and 990 Prep Fees	\$ 15,000.00			
Background Checks	\$ 6,000.00			
Cleaning Services	\$ 39,973.44			
Contract Services	\$ 41,453.48			Merryman Farr/Windo Cleaning, Pest Control, Mats, Sign Language interpreters
Grand Night + Openings				
Expenses	\$ 62,500.00			
Recruitment/Job Postings	\$ -			
Total Legal & Professional				
Services	\$ 164,926.92			
Meals & Entertainment	\$ 1,600.00			
Merchant Service Fees	\$ 30,573.00			
QuickBooks Payments Fees	\$ 2,640.00			
Total Merchant Service Fees	\$ 33,213.00			
Office Supplies	\$ 10,000.00			
Drama School Expenses -	\$ 40,140.00			
Supplies & Materials - COVID				
Supplies	\$ -			
Total Office Supplies &				
Software	\$ 50,140.00			
Equipment Rental - Copier				
Lease	\$ 7,000.00			
Payroll Fee - ADP	\$ 7,100.00			
Total Paroll	\$1,510,293.50			
Total Payroll Taxes	\$ 117,537.45			
Total Payroll Expenses	\$1,634,930.95			
Postage	\$ 11,000.00			
Printing	\$ 30,000.00			
Total Show Materials	\$ 65,400.00			
Show General Supplies	\$ 15,000.00			
Restricted Fundraising				
Expenses	\$ 34,213.63			
Production Capital	\$ -			
Taxes & Licenses	\$ 700.00			
Travel Expense	\$ 8,200.00			
Utilities	\$ -			
Telephone	\$ 21,526.00			
Total Utilities	\$ 21,526.00			
Total Expenses	\$2,532,398.04		2,231,076.59	\$1,706,111.00
Net Operating (Loss)/Income	\$ 20,844.96			
Interest Income	\$ -			
Total Other Income	\$2,553,243.00			
Net Other Income	\$ -			
Difference	\$ 20,844.96			