

**League for the Deaf and Hard of Hearing**  
**Budget - FY2009 (with salary detail)**

Acct #	Description	Budget
<b>Revenues</b>		<b>2009-2010</b>
<b>40000- 40199</b>	<b>Contracts and Grants</b>	
40100	Program Service Revenue	\$556,800
40103	DHS Support Grant	\$170,000
40104	DHS Employment contracts	\$0
	BHT Education	\$10,000
40106	BHT Wellness	\$30,000
40105	Misc Other Grants & Contracts	\$42,000
<i>Subtotal - Contract &amp; Grants</i>		
<b>40400 40499</b>	<b>Other Revenue</b>	
40401	United Way Contract (Davidson)	\$30,000
40402	United Way Contract (Williamson)	\$0
40403	United Way Contract (Clarksville)	\$5,000
40404	United Way Designations	\$14,000
	Class revenue	\$9,000
40405	Contributions - Educ Sponsorships	
40406	Fundraising events	\$53,000
40407	Annual campaign	\$25,000
40408	Miscl income/individual gifts	\$18,000
40410	Sales to the Public	\$0
40411	Membership Dues	\$0
40412	Rental Income	\$45,000
40413	Unrealized loss on investments	
40414	Investment/Interest Income	\$0
	income reserved for scholarship	\$11,000
	loan repayments	\$3,600
40415	Miscellaneous Income	
<i>Subtotal - Other Revenue</i>		
<b>Total Income/Revenue</b>		<b>\$ 1,022,400</b>
<b>Expenses</b>		<b>Subtotals</b>
<b>50000- 50099</b>	<b>Staff compensation</b>	
50000	Salaries	\$ 441,020

		Subtotal - Salaries		\$ 441,020
<b>50100-</b>	<b>50199</b>	<b>Fringe Benefits</b>		
	50100	FICA		\$32,416
	50101	Group Health		\$24,000
	50103	Retirement Plan		\$12,300
		life/disability		\$3,600
	50104	Worker's Comp		\$9,800
		<i>Subtotal Fringe Benefits</i>		
		<b>Total Staff Compensation</b>		\$ 523,136
		<b>Non-Compensation related</b>		
<b>50200-</b>	<b>50299</b>	<b>Communications</b>		
	50200	Telephones - local		\$12,000
	50202	Telephones - related exp		\$500
	50203	Postage and Mailings		\$6,500
	50204	Computer-related		\$4,500
		Software -LOISS/DP		\$5,500
	50205	Computer maintenance		
	50206	Computer supplies		\$250
		<i>Subtotal - communications</i>		
<b>50300-</b>	<b>50399</b>	<b>Professional development</b>		
	50300	Conferences and Workshops		\$0
	50301	Staff development/retreat		\$2,000
	50302	Subscriptions		\$3,000
	50303	Dues - agency		\$2,000
	50304	Dues - individual		\$500
		background checks		\$600
		Board Development		\$1,700
		<i>Subtotal - Prof Development</i>		
<b>50400-</b>	<b>50499</b>	<b>Insurance</b>		
	50400	Bldg/liability		\$9,939
	50401	D&O		\$2,000
	50402	umbrella		\$1,119
	50404	Vehicle		\$2,600
		<i>Subtotal - Insurance</i>		\$ -
<b>50500-</b>	<b>50599</b>	<b>Occupancy</b>		
	50500	Electricity		\$18,000
	50501	Natural Gas		\$2,500

	50502	Water and sewage	\$2,000
	50503	Janitorial/grounds	\$4,000
	50504	Building maintenance	\$5,500
	50505	Equipment Maintenance	\$2,000
	50507	Equipment Rental	\$4,400
	50508	Building and grounds supplies	\$340
	50509	Property Taxes	\$5,216
	50510	Office Rent Clarksville	\$900
	<i>Subtotal - Occupancy</i>		
<b>50600-</b>	<b>50699</b>	<b>Printing &amp; Publications</b>	
	50600	Advertising related P&P	\$2,500
	50601	program pieces	\$7,000
	50602	newsletters	\$3,000
	<i>Subtotal P&amp;P</i>		
<b>50700-</b>	<b>50799</b>	<b>Professional Fees</b>	
	50700	Free-lance Interpreters	\$283,500
	50701	Accounting	\$25,000
	50702	Audit fees	\$7,500
	50703	Marketing (formerly PR)	\$2,000
	50704	Other professional fees	\$500
	<i>Subtotal - Prof Fees</i>		
<b>50800-</b>	<b>50899</b>	<b>Supplies</b>	
	50800	Office supplies	\$7,400
	50803	Food for clients	\$1,000
	50804	Food for mtgs/board supplies	\$2,800
	<i>Subtotal Supplies</i>		
<b>50900-</b>	<b>50999</b>	<b>Travel</b>	
	50900	Travel - service related	\$4,300
	50901	Travel - training related	
	50902	Travel - general	\$1,500
	50903	Vehicle - general maintenance	\$1,500
	50904	Vehicle - gas & oil	\$2,800
	50905	Vehicle - rental	\$0
	<i>Subtotal - Travel</i>		
<b>51000-</b>	<b>51199</b>	<b>Other Expense</b>	
	51101	Youth - Activities	\$7,500 \
	51102	Youth-Education	
	51103	Class Expense	\$3,200

51104	Educational Supplies		
51106	Fundraising - events		\$18,000
51107	Fundraising - other		
	Wellness activities		\$1,200
51108	Education Awareness events		
51109	Scholarship & Loan expenses		\$14,500
51110	Miscellaneous		
51111	Gifts to Other Entities		
51116	Lab/Pathology		\$1,000
51200	Bank Fees		\$2,000
	<i>Subtotal - Other Expenses</i>		
<b>Total Non-comp Expenses</b>			\$ 499,264
<b>Total Expenses</b>			\$ 1,022,400
<b>Net Difference (+/-)</b>			\$ -