NEIGHBORHOODS RESOURCE CENTER
FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT
YEARS ENDED JUNE 30, 2007 AND 2006

#### NEIGHBORHOODS RESOURCE CENTER FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT YEARS ENDED JUNE 30, 2007 AND 2006

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### BLANKENSHIP CPA GROUP, PLLC

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Neighborhoods Resource Center

We have audited the accompanying statements of financial position of the Neighborhoods Resource Center (a Tennessee not-for-profit corporation, the "Center") as of June 30, 2007 and 2006, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Center's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Neighborhoods Resource Center as of June 30, 2007 and 2006, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

October 18, 2007

Blankenskij CAL Svorg, Picc

#### NEIGHBORHOODS RESOURCE CENTER STATEMENTS OF FINANCIAL POSITION JUNE 30, 2007 AND 2006

#### **ASSETS**

| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 2007       | 2006       |
|---|------------|------------|
| Cash and cash equivalents               | \$ 41,795  | \$ 100,345 |
| Accounts receivable                     | 49,289     | 19,234     |
| Property and equipment, net             | 98,144     | 19,159     |
| Prepaid expenses                        | 573        | 492        |
| Deposits                                | 1,165_     | 50         |
| Total assets                            | \$ 190,966 | \$ 139,280 |
| LIABILITIES AND NET ASSETS              |            |            |
| Accounts payable                        | \$ 16,442  | \$ 8,253   |
| Accrued expenses                        | 15,450     | 9,188      |
| Deferred revenue                        | 13,605_    | 13,995     |
| Total liabilities                       | 45,497     | 31,436     |
| Net assets:                             |            |            |
| Unrestricted                            | 139,311    | 95,916     |
| Temporarily restricted (note 3)         | 6,158      | 11,928     |
| Total net assets                        | 145,469    | 107,844    |
| Total liabilities and net assets        | \$ 190,966 | \$ 139,280 |

The accompanying notes are an integral part of these financial statements.

#### NEIGHBORHOODS RESOURCE CENTER STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2007 AND 2006

|   | 2007       | 2006       |
|---|------------|------------|
| SUPPORT AND REVENUE:                          |            |            |
| Grant revenue                                 | \$ 269,652 | \$ 203,644 |
| Contributions                                 | 50,172     | 51,913     |
| Program fees                                  | 57,099     | 48,509     |
| Investment income                             | 693        | 1,199      |
| Miscellaneous income                          | 594        | 524        |
| Net assets released from restrictions         | 5,770      | 28,525     |
| Total support and revenue                     | 383,980    | 334,314    |
| EXPENSES:                                     |            |            |
| Program services:                             |            |            |
| Information and Technology Services           | 77,682     | 84,273     |
| Organizing and Support Services               | 155,366    | 135,015    |
| Training and Capacity Building Services       | 84,436     | 49,632     |
| Other   |            | 444        |
| Total program services                        | 317,484    | 269,364    |
| Management and general                        | 20,433     | 23,549     |
| Fundraising                                   | 2,668      | 1,280      |
| Total expenses                                | 340,585    | 294,193    |
| Increase in unrestricted net assets           | 43,395     | 40,121     |
| Temporarily restricted net assets:            |            |            |
| Net assets released from restrictions:        |            |            |
| Depreciation of contributed equipment         | (5,770)    | (28,525)   |
| Decrease in temporarily restricted net assets | (5,770)    | (28,525)   |
|   |            |            |
| Increase in net assets                        | 37,625     | 11,596     |
| Net assets, beginning of year                 | 107,844    | 96,248     |
| Net assets, end of year                       | \$ 145,469 | \$ 107,844 |

The accompanying notes are an integral part of these financial statements.

# NEIGHBORHOODS RESOURCE CENTER STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2007

|   |                     |   |   | Progr                                 | ram (     | Program Services                                  |       |              |                               |                              |                          |              |          |                             |
|---|---------------------|---|---|---------------------------------------|-----------|---|-------|--------------|-------------------------------|------------------------------|--------------------------|--------------|----------|-----------------------------|
| _ | Inforn<br>Tec<br>Se | Information and<br>Technology<br>Services |   | Organizing and<br>Support<br>Services | _<br>ლელა | I raining and<br>Capacity<br>Building<br>Services | Other |              | Total                         | Management<br>and<br>General | agement<br>and<br>eneral | Fundraising  |          | Total                       |
|   | €                   | 42,873<br>5,785<br>3,865                  | ↔ | 85,746<br>11,569<br>7,730             | <b>↔</b>  | 46,601<br>6,288<br>4,201                          | ↔     | <b>↔</b><br> | , 175,220<br>23,642<br>15,796 | . ↔                          | 11,184<br>1,509<br>1,008 | <del>.</del> | <b>↔</b> | 186,404<br>25,151<br>16,804 |
| ı |                     | 52,523                                    |   | 105,045                               |           | 57,090  |       |              | 214,658                       |                              | 13,701                   |              |          | 228,359                     |
|   |                     | 1,548                                     |   | 3,097                                 |           | 1,683   |       |              | 6,328                         |                              | 406                      | 35           | 10       | 6,769                       |
|   |                     | 390                                       |   | 780                                   |           | 424   |       |              | 1,594                         |                              | 125                      | 367          | _        | 2,086                       |
|   |                     | 701                                       |   | 1,402                                 |           | 761   |       |              | 2,864                         |                              | 183                      |              | ,        | 3,047                       |
|   |                     | 1,826                                     |   | 3,652                                 |           | 1,985   |       |              | 7,463                         |                              | 488                      | 180          | _        | 8,131                       |
|   |                     | 5,021                                     |   | 10,043                                |           | 5,458   |       | ,            | 20,522                        |                              | 1,310                    |              | ٠        | 21,832                      |
|   |                     | 7   |   | 14                                    |           | œ   |       | ,            | 29                            |                              | ₹~                       |              |          | 30                          |
|   |                     | 1,033                                     |   | 2,065                                 |           | 1,122   |       |              | 4,220                         |                              | 269                      |              | ı        | 4,489                       |
|   |                     | 1,232                                     |   | 2,464                                 |           | 1,339   |       | ,            | 5,035                         |                              | 454                      | 2,086        | (0       | 7,575                       |
|   |                     | 1,558                                     |   | 3,116                                 |           | 1,693   |       |              | 6,367                         |                              | 406                      |              |          | 6,773                       |
|   |                     | 1,968                                     |   | 3,937                                 |           | 2,139   |       |              | 8,044                         |                              | 514                      |              |          | 8,558                       |
|   |                     | 1,839                                     |   | 3,678                                 |           | 1,999   |       |              | 7,516                         |                              | 480                      |              |          | 966'2                       |
|   |                     | 8,036                                     |   | 16,073                                | 1         | 8,735   |       | -            | 32,844                        | ł                            | 2,096                    |              |          | 34,940                      |
| ı | ↔                   | 77,682                                    | ↔ | 155,366                               | છ         | 84,436  | ω     | ا بو         | \$ 317,484                    | eσ                           | 20,433                   | \$ 2,668     | 11       | \$ 340,585                  |
| , |                     |   |   |                                       |           |   |       | <br>         |                               |                              |                          |              |          |                             |

The accompanying notes are an integral part of these financial statements.

# NEIGHBORHOODS RESOURCE CENTER STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2006

|                            |  | Total               | 166,024       | 22,969        | 10,669            |                   | 199,662         | 4,214             | 2,305    | 2,955     | 5,336   | 21,100    | 1,644                   | 2,242    | 12,351              | 5,583     | 3,720      | 28,640       | 4,441         | \$ 294,193   |        |
|----------------------------|--|---------------------|---------------|---------------|-------------------|-------------------|-----------------|-------------------|----------|-----------|---------|-----------|-------------------------|----------|---------------------|-----------|------------|--------------|---------------|--------------|--------|
|                            |  | Fundraising         | •             | 1             | '                 |                   | •               | ı                 | ſ        | ı         | 1,094   | i         | 1                       | 186      | ı                   | 1         | 1          | 1            | ,             | 1,280        |        |
|                            | Management<br>and                      | Generaí             | \$ 10,460 \$  | 1,447         | 672               |                   | 12,579          | 3,850             | 145      | 127       | 47      | 206       | 491                     | 115      | 778                 | 240       | 234        | 3,755        | 281           | \$ 23,549 \$ |        |
|                            |  | Total               | 155,564       | 21,522        | 9,997             |                   | 187,083         | 364               | 2,160    | 2,828     | 4,195   | 20,193    | 1,153                   | 1,941    | 11,573              | 5,343     | 3,486      | 24,885       | 4,160         | 269,364      |        |
|                            |  | Other               | \$ 332 \$     | 46            | 21                |                   | 399             | 1                 | Ŋ        | ı         | ı       | 1         | 1                       | •        | 25                  | •         | 7          | ,            | 8             | \$ 444 \$    |        |
| m Services<br>Training and | Capacity<br>Building                   | Services            | 32,076        | 4,438         | 2,061             |                   | 38,575          | 1                 | 445      | 571       | 511     | 4,077     | •                       | 412      | 2,386               | 1,079     | 719        | •            | 858           | 49,633       |        |
| Program Services           | izing and<br>Ipport                    | Services            | 85,751 \$     | 11,863        | 5,511             |                   | 103,125         | 364               | 1,191    | 1,559     | 3,179   | 11,130    | •                       | 927      | 6,379               | 2,945     | 1,922      | 1            | 2,293         | 135,014 \$   |        |
|                            | Orga<br>S                              | Ň                   | <del>()</del> |               |                   |                   |                 |                   |          |           |         |           |                         |          |                     |           |            |              |               | ₩            |        |
|                            | Information and Organ<br>Technology Su | mation and chnology | Services      | 37,405        | 5,175             | 2,404             |                 | 44,984            | 1        | 519       | 869     | 505       | 4,986                   | 1,153    | 602                 | 2,783     | 1,319      | 838          | 24,885        | 1,001        | 84,273 |
|                            | Infor<br>Te                            | 0                   | <del>69</del> |               |                   |                   | }               |                   |          |           |         |           |                         |          |                     |           |            |              |               | <del>6</del> |        |
|                            |  |                     | Salaries      | Payroli taxes | Employee benefits | Total payroll and | related expense | Professional fees | Supplies | Telephone | Postage | Occupancy | Repairs and maintenance | Printing | Travel and meetings | Utilities | Technology | Depreciation | Miscellaneous |              |        |

The accompanying notes are an integral part of these financial statements.

#### NEIGHBORHOODS RESOURCE CENTER STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2007 AND 2006

|  | 2007      | 2006       |
|--|-----------|------------|
| Cash flows from operating activities:                |           |            |
| Increase in net assets                               | \$ 37,625 | \$ 11,596  |
| Adjustments to reconcile increase in net assets to   |           | •          |
| net cash provided by operating activities:           |           |            |
| Depreciation   | 7,996     | 28,640     |
| Increase in accounts receivable                      | (30,055)  | (15,636)   |
| Increase in prepaid expenses                         | (81)      | (492)      |
| Increase in accounts payable                         | 8,188     | 7,281      |
| ·  | •         | 2,352      |
| Increase in accrued expenses                         | 6,262     | •          |
| Decrease in deferred revenue                         | (390)     | (8,973)    |
| Incease in utility deposits                          | (1,115)   |            |
| Net cash provided by operating activities            | 28,430    | 24,768     |
| Cash flows from investing activities:                |           |            |
| Purchases of property and equipment                  | (86,980)  | (7,113)    |
| Net cash used in investing activities                | (86,980)  | (7,113)    |
|  |           |            |
| Net increase (decrease) in cash and cash equivalents | (58,550)  | 17,655     |
| Cash and cash equivalents, beginning of year         | 100,345   | 82,690     |
| Cash and cash equivalents, end of year               | \$ 41,795 | \$ 100,345 |

#### NEIGHBORHOODS RESOURCE CENTER NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2007 AND 2006

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Organization

Neighborhoods Resource Center (the "Center") is a private not-for-profit corporation chartered under the laws of the State of Tennessee to assist residents of various neighborhoods, primarily in low-income areas, in the formation and/or development of neighborhood organizations that identify and take action on issues affecting their neighborhoods. The Center assists residents by providing information, leadership training, consulting and supportive services, and by forming collaborative relationships with, and providing support to, institutions that serve neighborhoods.

#### Basis of Accounting

The financial statements of the Center have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America and accordingly reflect all significant receivables, payables, and other liabilities.

#### **Basis of Presentation**

The Center is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted net assets. The Center does not have any permanently restricted net assets.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Revenue Recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

#### NEIGHBORHOODS RESOURCE CENTER NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2007 AND 2006

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Cash and Cash Equivalents

For the purposes of the statements of cash flows, the Center considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. Cash and cash equivalents during the year may exceed Federal Deposit Insurance Corporation ("FDIC") limits.

#### Accounts Receivable Valuation

Accounts receivable are considered by management to be fully collectible, thus no valuation allowance has been recorded.

#### Property and Equipment

Purchased property and equipment is recorded at cost, and donated equipment is recorded at fair market value. Contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulation regarding how long those donated assets must be maintained, the Center reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Center reclassifies temporarily restricted net assets to unrestricted net assets at that time. Depreciation is provided over the estimated useful lives of 3 – 40 years on a straight-line basis.

#### Deferred Revenue

Deferred revenue includes certain amounts received in advance and are reflected as liabilities. Revenue is recorded when earned pursuant to the terms of the underlying contract.

#### Income Tax Status

Neighborhoods Resource Center is exempt from federal income tax under Internal Revenue Code section 501 (c)(3). Accordingly, no provision for income taxes has been made in the accompanying financial statements.

#### Functional Classification of Expenses

The following program services are included in the accompanying financial statements:

Information and Technology Services provide neighborhood-level community asset and liability information to neighborhood organizations and the government and nonprofit agencies that serve neighborhoods, in both tabular and graphical formats by using the Geographic Information System. These services also include the deployment of computer systems and training to neighborhood and ethnic community groups for use in their community development activities.

#### NEIGHBORHOODS RESOURCE CENTER NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2007 AND 2006

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Functional Classification of Expenses (Continued)

Organizing and Support Services provide neighborhood residents and groups with hands on organizational development assistance. This support is designed to engage neighborhood residents in the development of a neighborhood organization that identifies its community goals, takes focused action to achieve its goals, and produces a group of neighborhood leaders with the capacity to carry on their community development work. This area also includes the Strategic Partnership Services which provide government and social service agencies with a nonprofit partner that brings a neighborhood perspective to specific community development projects that are city-wide or multi-neighborhood in nature.

Training and Capacity Building Services consist of the Neighborhood Leadership Training Institute and customized capacity building workshops. These programs are designed to provide residents with the knowledge and skills necessary to take the leading role in identifying and addressing the needs of their neighborhood.

#### Contributed Services

The Center receives a significant amount of donated services from unpaid volunteers. No amounts have been reflected in the financial statements for those services since they do not meet the criteria for recognition set forth by accounting principles generally accepted in the United States of America.

#### NOTE 2 - PROPERTY AND EQUIPMENT

Equipment consists of the following:

|                               | 2007              | 2006             |
|-------------------------------|-------------------|------------------|
| Land                          | \$ 21,250         | \$ -             |
| Building                      | 65,091            | •                |
| Office equipment              | 26,753            | 26,613           |
| Computer equipment            | <u> 186,167</u>   | <u>185</u> ,667  |
|                               | 299,261           | 212,280          |
| Less accumulated depreciation | <u>(201,117</u> ) | (193,121)        |
|                               | <u>\$ 98,144</u>  | <u>\$ 19,159</u> |

## NEIGHBORHOODS RESOURCE CENTER NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED JUNE 30, 2007 AND 2006

#### NOTE 2 - PROPERTY AND EQUIPMENT (CONTINUED)

During the year ended June 30, 2007, the Center purchased land and a building (Firehall #1 in the Historic Germantown Nashville neighborhood) from the Metropolitan Government of Nashville and Davidson County ("Metro") for \$86,000. Both parties agreed to terms that will ensure this property's continued use for the public's good. Central to this is the term that allows the Center to lease or sell the property to any "non-profit organization" as long as the building is used for a purpose allowed by 26 U.S.C. § 501 (c)(3).

If this property ceases to be used for any of the aforementioned activities the property, at Metro's option, may be purchased back by Metro. Should this occur, the Center, or the property's subsequent owner, would be compensated for its entire investment in the property including the original purchase price plus the original value of all capital improvements made to the property plus an amount equal to, or greater than 60% of all the appreciated value of the property.

#### NOTE 3 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes or periods:

|   | 2007            | 2006             |
|---|-----------------|------------------|
| Time restrictions on computer equipment | <u>\$.6,158</u> | <u>\$ 11,928</u> |

#### NOTE 4 - RETIREMENT PLAN

The Center has a defined contribution retirement plan available to employees with at least one year of service. Costs for the years ended June 30, 2007 and 2006 were \$5,389 and \$4,811, respectively.

#### NOTE 5 - CONTRIBUTED FACILITIES

The Center recognized rental expense of \$20,700 for the years ended June 30, 2007 and 2006, for facilities provided by a governmental agency at no charge to the Center. A like amount of contribution income was recognized.

#### NOTE 6 - COMMITMENTS AND CONTINGENCIES

The Center receives a substantial amount of its support from government and the United Way. Support from United Way for the years ended June 30, 2007 and 2006 was approximately 39.7% and 47.0%, respectively, of total support and revenue. A significant reduction in the level of this support, if this were to occur, may have an affect on the Center's programs and activities.