

EASTER SEALS TENNESSEE FY2014 BUDGETFY2014 BUDGETCONSOLIDATEDINCOME

|                         |           |
|-------------------------|-----------|
| CAMP                    | 130,000   |
| LEXINGTON DAY CENTER    | 484,000   |
| SUPPORTED LIVING        | 4,645,000 |
| BENTON COUNTY REST AREA | 369,078   |
| DEVELOPMENT             | 302,000   |

|              |           |
|--------------|-----------|
| TOTAL INCOME | 5,930,078 |
|--------------|-----------|

EXPENSES

## Personel Expenses

|      |                           |           |
|------|---------------------------|-----------|
| 6010 | Salaries                  | 2,535,339 |
| 6012 | Overtime                  | 79,137    |
| 6013 | Sick                      | -         |
| 6014 | Holiday                   | -         |
| 6015 | Salaries part time        | 738,231   |
| 6016 | Training-new hire         | 60,000    |
| 6020 | Client Wages              | 32,500    |
| 6025 | Contracted Staff          | -         |
| 6030 | Accrued Vacation Expense  | -         |
| 6040 | Health, Disability & Life | 285,000   |
| 6050 | Pension                   | -         |
| 6060 | Payroll Taxes             | 377,140   |
| 6065 | Payroll Taxes part time   | -         |
| 6070 | Workers Compensation      | 69,095    |
| 6099 | Total Personel Expenses   | 4,176,442 |

## Other operating expense

|      |                           |         |
|------|---------------------------|---------|
| 6110 | Advertising               | 500     |
| 6120 | Awards & Recognition      | -       |
| 6125 | Bad Debt                  | -       |
| 6130 | Bank Charges              | 300     |
| 6140 | Board & Committee Meeting | -       |
| 6200 | Classified ads            | 2,000   |
| 6210 | Contracted Services       | 147,825 |
| 6220 | Dues & Subscriptions      | 4,100   |
| 6230 | Food                      | 1,800   |
| 6260 | Grants & Subsidies        | -       |
| 6300 | Insurance-Automobiles     | 67,500  |
| 6310 | Insurance -Other          | 85,200  |
| 6320 | Late Fees/ Finance Charge | -       |
| 6330 | Licenses & Fees           | 5,100   |
| 6400 | Maintenance-Building      | 3,000   |

|                        |                          |           |
|------------------------|--------------------------|-----------|
| 6410                   | Maintenance- Equipme     | 3,400     |
| 6420                   | Maintenance- Grounds     | 2,050     |
| 6430                   | Miscellaneous            | 1,100     |
| 6510                   | Postage & Shipping       | 11,100    |
| 6520                   | Printing                 | 6,500     |
| 6530                   | Professional Fees        | 30,000    |
| 6600                   | Rent-Building            | 140,592   |
| 6610                   | Rent- Equipment          | 19,600    |
| 6616                   | Rent--Camp Facilities    | 76,000    |
| 6630                   | Supplies-Maintenance     | 56,800    |
| 6635                   | Supplies-Ancillary       | -         |
| 6640                   | Supplies- Medical        | -         |
| 6650                   | Supplies-Office          | 15,700    |
| 6655                   | Supplies-Other operati   | -         |
| 6660                   | Supplies-Program         | 6,200     |
| 6665                   | Subsidies-MR Housing     | -         |
| 6666                   | Subsidies-Family Base    | -         |
| 6680                   | TBI Program Expense      | -         |
| 6700                   | Telephones               | 38,350    |
| 6710                   | Training & Seminars      | 10,200    |
| 6720                   | Transportation--Gas, R   | 158,610   |
| 6730                   | Transportation- Mileage  | 14,400    |
| 6740                   | Travel-Hotel & Meals     | 5,800     |
| 6760                   | Travel-Airfare,Taxis     | -         |
| 6770                   | Utilities                | 18,850    |
| Enter #                | Interest                 | 3,500     |
|                        | Depreciation             | 90,000    |
|                        | National Dues            | 50,836    |
| 6890                   | Total Operating Expenses | 1,076,913 |
| TOTAL EXPENSES         |                          | 5,253,355 |
| NET RESULTS OPERATIONS |                          | 676,723   |