Form 990

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

2004
Open to Public Inspection

A I	For the 20	004 calendar year, or tax year beginning	a	and endir	ng		
B (Check if applicable	Please C Name of organization use IRSTHE COMMUNITY FOUNDA	TTON OF MIDDLE	F.		D Employer	identification number
	Address change	label or The NINE CCEE THE	TION OF HIDDE	_	}	62-1	471789
F	Name	type Number and street (or P O box if mail is n	of delivered to street address)		Room/suite		
=	ichange initial return	See Specific 3833 CLEGHORN AVE.	ot donvoida to stroot daaross,		400		5)321-4939
	Final	Instruc- tions City or town, state or country, and ZIP + 4				F Accounting m	
	iggreturn ☐Amended ☐return					Other (specify	
	Applicati	• Section 501(c)(3) organizations and 4947(a)	(1) nonexempt charitable trust	s H	and lare not appli		ction 527 organizations
-	ponding	must attach a completed Schedule A (Form 9	90 or 990-EZ)	i	(a) Is this a group re		
G 1	Website:	►WWW.CFMT.ORG			(b) If "Yes," enter nur		
J	Organizat	tion type (check only one) ► X 501(c) (3) ◀ (inse	rt no) 4947(a)(1) or	527 H	(c) Are all affiliates in		N/A Yes No
K	Check her	re 🕨 🔲 if the organization's gross receipts are nori	mally not more than \$25,000 Ti	he H	(If "No," attach a I (d) Is this a separate	ist) return filed	by an or-
		on need not file a return with the IRS, but if the organiz		age	ganization covere	d by a grou	p ruling? Yes X No
	n the mai	I, it should file a return without financial data Some sta	tes require a complete return.	. 1	Group Exemption	Number 🕨	
		_		_ N		_	ation is not required to attach
		eipts Add lines 6b, 8b, 9b, and 10b to line 12 ▶	395,348,659		Sch B (Form 990), 990-EZ, o	r 990-PF)
P		Revenue, Expenses, and Changes in		Balanc	es		1
	•	Contributions, gifts, grants, and similar amounts received	ved I		110 705 00	1	
		Direct public support	-		110,795,98) I •	
		Indirect public support	-	1b		-	
		Government contributions (grants)	22 752	1c	072 220		110 705 001
		,	23,752 noncash \$ _		872,229.		110,795,981.
	ł	Program service revenue including government fees a	nd contracts (from Part VII, line	93)		2	
	I .	Membership dues and assessments	3				
		Interest on savings and temporary cash investments				5	5,708,939.
		Dividends and interest from securities	1	Ra			3,700,939.
	1 -	Gross rents	-	6a			
		Less rental expenses		6b			
		Net rental income or (loss) (subtract line 6b from line 6	oa)) 6c	
Ë	7	Other investment income (describe	(A) Securities		(B) Other		
Revenue	ì	Gross amount from sales of assets other than inventory	278,340,352.	8a	(B) Other		
æ	1	Less costror other basis and sales expenses		8b			
	1	Gain or (Joss) (attech schedule)		8c			
		Net gain or (less) compine me so, solumns (A) and (I					12,972,075.
		Special exents and activities (attach-schedule) if any a	-11	nere 🕨			
3	a	Gross Revenue Apply Including \$	0 • of contributions				
₹	-	Gross Reenue Apot including \$ reported on line 1a) 1 2000 (cc)		ga	503,38	37.	
7 0	b	reported on line 1a) 1 1 2 1 Less direct page 1 see other than undraising expenses		9b	196,83		
	C	Net income of fresh tropp special events (subtract line	9b from line 9a) SE	EE ST	PATEMENT 3	9c	306,553.
) J		Gross sales of inventory less returns and allowances		10a			
7	1	Less cost of goods sold		10b			•
2	C	Gross profit or (loss) from sales of inventory (attach so	chedule) (subtract line 10b from	n line 10a)	100	
Π	11	Other revenue (from Part VII, line 103)				11	
<u> </u>	12	Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 1	Oc, and 11)			12	129,783,548.
SCANNED	13	Program services (from line 44, column (B))				13	41,397,015.
SCA Expenses	14	Management and general (from line 44, column (C))				14	835,822.
လ ဋိ	15	Fundraising (from line 44, column (D))				15	225,457.
Ж		Payments to affiliates (attach schedule)				16	40.450.004
		Total expenses (add lines 16 and 44, column (A))				17	42,458,294.
y.	18	Excess or (deficit) for the year (subtract line 17 from lin				18	87,325,254.
Net Assets	19	Net assets or fund balances at beginning of year (from	_	ana 410	N 101 123 4 123 2 2 2 2	19	239,857,111.
Z S		Other changes in net assets or fund balances (attach e	·	EE ST	TATEMENT 4		17,158,666.
4230	21	Net assets or fund balances at end of year (combine lin	•	-4		21	344,341,031.
01-1	001 3-05 L	LHA For Privacy Act and Paperwork Reduction Act	Notice, see the separate instru	ictions			Form 990 (2004)

Statement of All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) Part II Page 2 **Functional Expenses** and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others Do not include amounts reported on line (B) Program (C) Management (A) Total (D) Fundraising 6b, 8b, 9b, 10b, or 16 of Part I. 22 Grants and allocations (attach schedule) (cash \$39949273 noncash \$ 39,949,273. 39,949,273. STATEMENT 8 Specific assistance to individuals (attach schedule) 23 24 Benefits paid to or for members (attach schedule) 24 248,925. 82,975. 82,975. Compensation of officers, directors, etc. 82,975. 25 205,697. 567,665. 262,826. 99,142. 26 26 Other salaries and wages 22,571. 53,298. 55,442. 22,475. 10,396. 27 Pension plan contributions 27 130,922. 53,075. 24,549. 28 28 Other employee benefits 44,772. 18,150. 18,227. 8,395. 29 Payroll taxes 29 30 30 Professional fundraising fees 31 31 Accounting fees 32 32 Legal fees 19,929. $4,\overline{584}$ 15,345. 33 Supplies 33 15,395. 3,541. 11,854. Telephone 34 34 39,211. 9,019. 30,192. 35 Postage and shipping 35 36 36 Occupancy 3,703. 852. 2,851. 37 37 Equipment rental and maintenance 76,720. 59,074. 17,646. 38 Printing and publications 38 10,393. 8,003. 2,390. 39 39 2,567. 590. 1,977. 40 Conferences, conventions, and meetings 41 45,340. 10,428. 34,912. 42 Depreciation, depletion, etc. (attach schedule) 43 Other expenses not covered above (itemize) 43a 43b 43c 43d 1,248,037. 1,016,320. 231,717. SEE STATEMENT 5 43e Total functional expenses (add lines 22 through 43)
Organizations completing columns (B)-(D), carry these totals to lines 13-15

44 42,458,294. 41,397,015. 835,822. 225,457. Joint Costs. Check > ____ If you are following SOP 98-2 Yes X No Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? If "Yes," enter (i) the aggregate amount of these joint costs \$ _______, (ii) the amount allocated to Program services \$_____ (iii) the amount allocated to Management and general \$, and (iv) the amount allocated to Fundraising \$ Part III Statement of Program Service Accomplishments What is the organization's primary exempt purpose? ► SEE STATEMENT 6 Program Service Expenses All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt chantable trusts must also enter the amount of grants and (Required for 501(c)(3) and (4) orgs , and 4947(a)(1) trusts, but optional for others) SEE STATEMENT 7 (Grants and allocations \$ 39,949,273.) 41,397,015. b (Grants and allocations \$ (Grants and allocations \$ (Grants and allocations \$ (Grants and allocations \$ e Other program services (attach schedule) 41,397,015. Total of Program Service Expenses (should equal line 44, column (B), Program services) 423011 01-13-05 Form 990 (2004)

Part IV Balance Sheets

Note:		re required, attached schedules and amounts within Id be for end-of-year amounts only.	the description column	(A) Beginning of year		(B) End of year
	45	Cash - non-interest-bearing			45	
	46	Savings and temporary cash investments		59,106,797.	46	55,598,505.
	47 a	Accounts receivable	17a			
	b	Less allowance for doubtful accounts	17b		47c	
	48 a	Pledges receivable	18a			
	b	Less allowance for doubtful accounts	18b		48c	
	49	Grants receivable			49	
l	50	Receivables from officers, directors, trustees,				
,		and key employees	1		50	
Assets	51 a	Other notes and loans receivable	i1a			
As	b	Less allowance for doubtful accounts	i1b		51c	
İ	52	Inventories for sale or use			52	
ľ	53	Prepaid expenses and deferred charges	^ =	160 505 101	53	0.76 507 407
	54		0 ► Cost X FMV	169,507,131.	54	276,787,405.
	55 a	Investments - land, buildings, and STMT 1	1			
		equipment basis	52			
		·	5b 11	1 060 740	55c	1 100 006
	56	1	STATEMENT 11	1,062,748.	56	1,100,896.
	57 a		382,636.	101 066		204 077
		•	7b 178,559.	191,066.	57c	204,077. 13,615,320.
	58	Other assets (describe SEE	STATEMENT 12	12,083,898.	58	13,615,320.
	59	Total assets (add lines 45 through 58) (must equal line 7	4)	241,951,640.	59	347,306,203.
	60	Accounts payable and accrued expenses		42,494.	60	41,274.
l	61	Grants payable			61	600,000.
	62	Deferred revenue			62	
ies	63	Loans from officers, directors, trustees, and key employe	es		63	
Liabilities	64 a	Tax-exempt bond liabilities			64a	
Ei	b	Mortgages and other notes payable			64b	
	65	Other liabilities (describe SEE	STATEMENT 13	2,052,035.	65	2,323,898.
	66	Total liabilities (add lines 60 through 65)		2,094,529.	66	2,965,172.
	Organ		d complete lines 67 through			
_		69 and lines 73 and 74				
Ses	67	Unrestricted		227,034,901.	67	329,868,713.
a	68	Temporarily restricted		12,206,374.	68	13,759,589.
<u>B</u>	69	Permanently restricted		615,836.	69	712,729.
Net Assets or Fund Balances	Organ	nizations that do not follow SFAS 117, check here 🕨 🗌	and complete lines			
E		70 through 74				
0 8	70	Capital stock, trust principal, or current funds			70	
set	71	Paid-in or capital surplus, or land, building, and equipmen	nt fund		71	
As	72	Retained earnings, endowment, accumulated income, or	other funds		72	.,_
Se	73	Total net assets or fund balances (add lines 67 through	69 or lines 70 through 72,			
-		column (A) must equal line 19, column (B) must equal lin	239,857,111.	73	344,341,031.	
	74	Total liabilities and net assets / fund balances (add line	s 66 and 73)	241,951,640.	74	347,306,203.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

${ t TENNE}$	SSEE.	INC.

	n'990 (2004)	TENNESSE					···-	62-1471	
Pa		nciliation of Revenu		P			ciliation of Exp		
		cial Statements wit	th Revenue per				ial Statement	s with Exper	ises per
	Retur Total revenue, gains,		T 8	+		Return			
а	per audited financial	statements	a 147249983	•	a Total expension audited fin			▶ a 42 /	766,063.
b	Amounts included on					ncluded or	line a but not on		
(1)	line 12, Form 990 Net unrealized gains				(1) Donated se	ervices	\$ 110,9	35.	
117	on investments	\$13,833,807.	· •	1	(2) Prior year				
/21	Donated services	\$ 13 / 03 3 / 00 / ·	·	1	reported of	•	เจ		
(4)		\$ 110,935.		1	•	II IIII e 20,	•		
(0)	and use of facilities	\$ 110,933.	·		Form 990		>		
(3)	Recoveries of prior year grants	\$			Losses rep line 20, For		\$		
(4)	Other (specify)				(4) Other (spe	cify)			
	TMT 15	\$ 3,324,859.	17 260 601		STMT 1	6	\$ 196,8	34.	207 760
	Add amounts on lines	s (1) through (4)	b 17,269,601				s (1) through (4)	▶ b	307,769.
C	Line a minus line b	•	129980382	• 1	c Line a mini			► <u>c 42</u>	458,294.
ď	Amounts included on 990 but not on line a:			1	d Amounts II 990 but no		line 17, Form		
(1)	Investment expenses				(1) Investment	t expenses			
	not included on				not include	d on			
	line 6b, Form 990	\$			line 6b, For	rm 990	\$		
(2)	Other (specify)			1 ((2) Other (spec	cify)			
S	TMT 17	\$ <196,834.3	*				\$		
	Add amounts on lines	s (1) and (2)	d <196,834.	•>	Add amour	nts on lines	s (1) and (2)	▶ d	0.
е	Total revenue per line	12, Form 990		7 .	e Total exper	ises per lir	ne 17, Form 990		
	(line c plus line d)	•	e 129783548	•	(line c plus	line d)		▶ e 42,	458,294.
Pa	rt V List of C	officers, Directors,	Trustees, and Key	Em	ployees (Li	st each on	e even if not comper	sated)	
				(B)	Title and avera	ge hours	(C) Compensation	(D) Contributions to employee benefit plans & deferred	(E) Expense
		(A) Name and address			per week devo position		(If not paid, enter	plans & deferred compensation	account and other allowances
EL	LEN LEHMAN			PR	RESIDENT		•		
	33 CLEGHOR								
	SHVILLE, T			60	HRS/WI	EEK	159,625.	18,224.	0.
	NI WILKESO				CE-PRES				-
	33 CLEGHOR			1. –					
		N 37215		45	HRS/WI	EEK	89,300.	8,960.	0.
	E ATTACHED		COMPENSATED	+==	iii(b) Wi		03/3000	0,300.	
	ARD OF DIR		COLIT PROPERTY.						
<u>D</u> O.	MD OF DIE	ECTORB		5	HRS/MOI	ını	0.	0.	_
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		r, trustee, or key employee r							
	organizations, of which	n more than \$10,000 was pro	ovided by the related organiz	ation	s? If "Yes," atta	ch schedul	le 🕨 🔙 Yes 🛚	X No	
42303	31 01-13-05								Form 990 (2004)

THE COMMUNITY FOUNDATION OF MIDDLE

Form	1990 (2004) TENNESSEE, INC. 62-147	1789		Page
Pa	rt VI Other Information		Yes	_
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	76		X
77	Were any changes made in the organizing or governing documents but not reported to the IRS?	77		X
	If "Yes," attach a conformed copy of the changes			
78 a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a		X
b	If "Yes," has it filed a tax return on Form 990-T for this year?	78b		
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year?	79		X
	If "Yes," attach a statement			
80 a	is the organization related (other than by association with a statewide or nationwide organization) through common membership,			
	governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a		Х
b	in the second of			
	and check whether it is exempt or nonexempt			
81 a	Enter direct or indirect political expenditures. See line 81 instructions 81a 0	,		
	Did the organization file Form 1120-POL for this year?	81b		X
	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than			
	fair rental value?	82a	Х	
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an			
	expense in Part II (See instructions in Part III) 82b 110,935.			
83 a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	Х	ĺ
b		83b	Х	
84 a		84a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not			
	tax deductible? N/A	84b		
85	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members? N/A	85a		
b	NT/7	85b		
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax			
	owed for the prior year			
C	Dues, assessments, and similar amounts from members 85c N/A			
ď	Section 162(e) lobbying and political expenditures 85d N/A			
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e N/A	1 1		
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f N/A	1 1		
	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? N/A	85g	ſ	
h		009		
	allocable to nondeductible lobbying and political expenditures for the following tax year? N/A	85h		
86	501(c)(7) organizations. Enter a Initiation fees and capital contributions included on line 12 86a N/A			
b	27/2			
87	501(c)(12) organizations. Enter a Gross income from members or shareholders 87a N/A			
b		1 1		
-	against amounts due or received from them) 87b N/A			
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership,	1 1	ſ	
	or an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3?			
	If "Yes," complete Part IX	88	ŀ	X
89 a	501(c)(3) organizations. Enter Amount of tax imposed on the organization during the year under			
	section 4911 ► 0 • , section 4912 ► 0 • , section 4955 ► 0 •			
b	501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit] 1	Ì	
_	transaction during the year or did it become aware of an excess benefit transaction from a prior year?			
	If "Yes," attach a statement explaining each transaction	89b		X
C	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under		<u>-</u>	
•	sections 4912, 4955, and 4958			0.
đ				0.
90 a	N MENNECCED		,	
b				12
91	The books are in care of ► ELLEN LEHMAN Telephone no ► (615)3	21-	4939	
	Located at ► 3833 CLEGHORN AVE. STE #400 NASHVILLE, TN ZIP+4 ► 3	721	5	
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here			
	and enter the amount of tax-exempt interest received or accrued during the tax year	N/1	A	
42304 01-13		Forn	1 990 (2004)

Page 6

	NESSEE, IN				62-	-1471789 Page
Part VII Analysis of Income	e-Producing A					
Note: Enter gross amounts unless othe indicated. 93 Program service revenue	erwise	(A) Business code	ed business income (B) Amount	(C) Exclu- sion	ded by section 512, 513, or 514 (D) Amount	(E) Related or exempt function income
ab				code		
d						
f Medicare/Medicald payments g Fees and contracts from government	agencies					
94 Membership dues and assessments95 Interest on savings and temporary cas	-			14	F 709 030	
 96 Dividends and interest from securities 97 Net rental income or (loss) from real e a debt-financed property b not debt-financed property 	-			14	5,708,939.	
98 Net rental income or (loss) from perso 99 Other investment income 100 Gain or (loss) from sales of assets	onal property					
other than inventory 101 Net income or (loss) from special ever 102 Gross profit or (loss) from sales of inv 103 Other revenue				18	12,972,075. 306,553.	
a						
d					10 007 567	
104 Subtotal (add columns (B), (D), and (B105 Total (add line 104, columns (B), (D),	and (E))			•	18,987,567. ►	
Note: Line 105 plus line 1d, Part I, should be part VIII Relationship of Actions No. Explain how each activity for we exempt purposes (other than line SEE ATTACHED Street Part 1 and 1 an	tivities to the A which income is report by providing funds for	ccompli ed in columr such purpos	ishment of Exem			
C.F. C.F. C.		ubsidiar		ded Er	ntities (See page 34 of the	
(A) Name, address, and EIN of corporation, partnership, or disregarded entity	Percentage of ownership interest	,	(C) Nature of activities		(D) Total income	(E) End-of-year assets
N/A	%	t				
(a) Did the organization, during the year,(b) Did the organization, during the year,	receive any funds, dir pay premiums, direct	Associated or Indirectly or Indirect	ectly, to pay premiums o ly, on a personal benefit	n a perso		e 34 of the instructions) Yes X No Yes X No
Note: If "Yes" to (i), file Form \$870 ar Please Under penalties of perjury, I declare correct, and dominiete Declaration of	nd Form 4720 (see III hat I have examined this r preparer (other than office	nstructions) etum, including er) is based on	accompanying schedules at all information of which prepared in the control of the	<u>Llle</u>	nts, and to the best of my knowled knowledge NE. Lehman rint name and title	. \/.~\
			0	ate	Check if self- employed ► X	Preparer's SSN or PTIN

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury

Name of the organization

Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information-(See separate instructions.)

▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ THE COMMUNITY FOUNDATION OF MIDDLE

2004

Employer identification number

OMB No 1545-0047

62 1471789 TENNESSEE, INC. Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees (See page 1 of the instructions List each one If there are none, enter "None") (b) Title and average hours (d) Contributions to (e) Expense account and other (a) Name and address of each employee paid (c) Compensation employee benefit plans & deferred per week devoted to more than \$50,000 position allowances compensation MELISA CURREY COMPTROLLER 3833 CLEGHORN AVENUE, NASHVILLE, TN 37215 40 HRS/WEEK 80,488. 14,206 ROBIN SATYSHUR PROF. SERVICE 3833 CLEGHORN AVENUE, NASHVILLE, TN 37215 40 HRS/WEEK 63,984. 5,715 LAUNDREA LEWIS GRANTS DIR. 3833 CLEGHORN AVENUE, NASHVILLE, TN 37215 40 HRS/WEEK 57,048. 11,651 MICHAEL MCDANIEL DONOR COORD. 3833 CLEGHORN AVENUE, NASHVILLE, TN 37215 40 HRS/WEEK 54,712. 11,580. Total number of other employees and

over \$50,00	or of other employees paid	0		
Part II	Compensation of the Five Highest Paid Independance (See page 2 of the instructions List each one (whether individuals or fit			ces
	(a) Name and address of each independent contractor paid more that	an \$50,000	(b) Type of service	(c) Compensation
NONE_				
			140	
	er of others receiving over professional services	0		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2004

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)	z –	1	4 /	- 1	/ C	יכו	Paue	Z

P∉	ırt III	Statements About Activities (See page 2 of the instructions)		Yes	No
	public op lobbying	e year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence inion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the activities \$ (Must equal amounts on line 38, Part VI-A,			
		f Part VI-B)	1	ļ	X
	-	ions that made an election under section 501(h) by filling Form 5768 must complete Part VI-A. Other organizations checking			
		st complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities e year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors,			
	-	directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such			
		affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes,"			
		detailed statement explaining the transactions)			
a	Sale, excl	nange, or leasing of property?	2a	-	X
b	Lending (of money or other extension of credit?	2b		x
c	Furnishin	g of goods, services, or facilities?	20		Х
			1		
d	Payment	of compensation (or payment or reimbursement of expenses if more than \$1,000)? SEE PART V, FORM 990	2d	Х	
		of any part of its income or assets?	2e		X
3 a	Do you m	ake grants for scholarships, fellowships, student loans, etc ? (If "Yes," attach an explanation of how SEE STATEMENT 18 mine that recipients qualify to receive payments)	3a	Х	
	you dotor	ave a section 403(b) annuity plan for your employees?	3b	Х	
		naintain any separate account for participating donors where donors have the right to provide advice	,		
		e or distribution of funds? ovide credit counseling, debt management, credit repair, or debt negotiation services?	4a 4b		X
			40		Λ
	rt IV	Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions)			
	organızatı	on is not a private foundation because it is. (Please check only ONE applicable box.)			
5 6		A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i)			
7	H	A school Section 170(b)(1)(A)(ii) (Also complete Part V) A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii)			
8	Ħ	A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v)			
9		A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(III) Enter the hospital's name, city,			
		and state >			
10		An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv)			
	العقا	(Also complete the Support Schedule in Part IV-A)			
11a	X	An organization that normally receives a substantial part of its support from a governmental unit or from the general public			
116		Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A)			
11b 12	H	A community trust Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A) An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross			
		receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of			
		its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired			
		by the organization after June 30, 1975 See section 509(a)(2) (Also complete the Support Schedule in Part IV-A)			
13		An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations descri	bed in		
		(1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) (See section 509(a)(3))			
		Provide the following information about the supported organizations (See page 5 of the instructions)			
		(a) Name(s) of supported organization(s)		e numt ım abo	
			-		
42311 12-03		An organization organized and operated to test for public safety Section 509(a)(4) (See page 5 of the instructions)	200		
12-03	-04	Schedule A (Form 9	49H NP 4	411-F/)	/11111/

62-1471789

Fe	Note: You may use the	ne worksheet in the inst	ructions for converting	g from the accrual to t	he cash method	of acc	ng. counting	
	ndar year (or fiscal year nning in)	(a) 2003	(b) 2002	(c) 2001	(d) 2000		(e) Total	
15	Gifts, grants, and contributions received (Do not include unusual grants See line 28)	54,613,725.	148266460.	51,587,858	.59,800,2	203.	314,268,246	5 .
16	Membership fees received		-					
17	Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose							
18	Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975		3,776,822.	2,469,167.	2,795,6	508.	12,338,095	
19	Net income from unrelated business	3						
20	activities not included in line 18 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf							
21	The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge					1		
22	Other income Attach a schedule Do not include gain or (loss) from sale of capital assets	321,095. 58,231,318. 58,231,318.		SEE STATEME 264,920.			925,912	
23	Total of lines 15 through 22	58,231,318.	152383179.	54,321,945.	62,595,8	11.	327,532,253	•
24	Line 23 minus line 17	58,231,318.	152383179.	54,321,945.	62,595,8	11.	327,532,253	•
25	Enter 1% of line 23	582,313.	1,523,832.	543,219.	625,9	58.		
26	Organizations described on lines 1	0 or 11: a Enter 2% of a	amount in column (e), fir	ne 24	>	26a	6,550,645	•
b	Prepare a list for your records to she							
	unit or publicly supported organizati			ded the amount shown in	n line 26a			
	Do not file this list with your return					26b	0	
	Total support for section 509(a)(1) t				•	26c	327,532,253	•
d	Add Amounts from column (e) for I						12 264 007	
_	Dublic consent (line OCs many base)		25,912. 26b		—	26d	13,264,007 314,268,246	
e •	Public support (line 26c minus line 26 Public support percentage (line 26	•	lina 26a (danaminatar)			26e 26f	95.9503	
27	Organizations described on line 12				disqualified person			70
_,	records to show the name of, and to						•	
		N/A	,,,	, posson	,,,		The same of	
	(2003)	(2002)	(2	001)	(200)0)		
b	For any amount included in line 17 t	•		•	are a list for your r	ecords	to show the name of,	
	and amount received for each year,	that was more than the la	rger of (1) the amount o	n line 25 for the year or ((2) \$5,000 (Include	e in the	list organizations	
	described in lines 5 through 11, as v		-			en the a	amount received and	
	the larger amount described in (1) o	• •	•	· · · · · · · · · · · · · · · · · · ·				
	(2003)	(2002)	,	001)	(200	₍ 0)		
C	Add Amounts from column (e) for I			16		l	NT / 70	
			d line 27b total	21	—	27c	N/A N/A	
0	Add Line 27a total Public support (line 27c total minus		n mie 710 fotai			27d 27e	N/A N/A	_
f	Total support for section 509(a)(2) t		23. column (e)	▶ 27f	N/A	216	IV/ A	
q					>	27g	N/A	%
-	Investment income percentag			**	tor))	27h		<u>~</u> %
28	Unusual Grants: For an organization	n described in line 10, 11,	or 12 that received any u	inusual grants during 200	00 through 2003. c	repare	a list for your records	_
400**	to show, for each year, the name of the your return. Do not include these gran	its in line 15	amount of the grant, and	a a briet description of the	e nature of the grai	nt Don	ot file this list with	

Schedule A (Form 990 or 990-EZ) 2004 TENNESSEE, INC.

Part V Private School Questionnaire (See page 7 of the instructions)

1	T۵	he	com	nleted	ONLY	/ hv	schools	that	checked	the	hox	۸n	line	6 ir	, D	art	IVΛ
۹		50	COILL	pictcu	OIT.	·	30110013	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	CHECKEU	1110		UII	11110	V 11		21 L	1 V /

29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing		Yes	No
	instrument, or in a resolution of its governing body?	29		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues,			
31	and other written communications with the public dealing with student admissions, programs, and scholarships? Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of	30		
31	solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known			
	to all parts of the general community it serves?	31		•
	If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)	31		
		_		
32	Does the organization maintain the following			
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
C		000		
đ	admissions, programs, and scholarships? Copies of all material used by the organization or on its behalf to solicit contributions?	32c 32d		
u	If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)	324		
	Thy or allowed the to any of the above, please explain (if you need the opposite statement)	_		
33	Does the organization discriminate by race in any way with respect to	-		
а	Students' rights or privileges?	33a		
b	Admissions policies?	33b		
C	Employment of faculty or administrative staff?	33c		
d	Scholarships or other financial assistance?	33d		
е	Educational policies?	33e		
f	Use of facilities?	33f		
g	Athletic programs?	33g		
h	Other extracurricular activities?	33h		
	If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement)		1	
		_	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
34 a	Does the organization receive any financial aid or assistance from a governmental agency?			
b	Has the organization's right to such aid ever been revoked or suspended?	34b		
	If you answered "Yes" to either 34a or b, please explain using an attached statement			
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev. Proc. 75-50,			
	1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation	35		

Schedule A (Form 990 or 990-EZ) 2004

Part VI-A Lobbying Expenditures by Electing Public Charities (Se	ee page 9 of	the instructions)	N/A
(To be completed ONLY by an eligible organization that filed Form 5768) Check ▶ a ☐ If the organization belongs to an affiliated group Check ▶ b ☐	If you ch	ecked "a" and "limited contr	rol" provicione apply
Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred)	ıı you cır	(a) Affiliated group totals	(b) To be completed for ALI electing organizations
Total lobbying expenditures to influence public opinion (grassroots lobbying) Total lobbying expenditures to influence a legislative body (direct lobbying) Total lobbying expenditures (add lines 36 and 37) Other exempt purpose expenditures Total exempt purpose expenditures (add lines 38 and 39) Lobbying nontaxable amount Enter the amount from the following table - If the amount on line 40 is - Not over \$500,000 Over \$500,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 Over \$1,500,000 but not over \$17,000,000 Over \$1,000,000 S175,000 plus 10% of the excess over \$1,000,000 Over \$1,000,000 Over \$1,000,000 S175,000 plus 5% of the excess over \$1,500,000 Over \$1,000,000 S175,000 plus 5% of the excess over \$1,500,000 Over \$1,000,000 S175,000 plus 5% of the excess over \$1,500,000 Over \$1,000,000 S175,000 plus 5% of the excess over \$1,500,000 Over \$1,000,000 S175,000 plus 5% of the excess over \$1,500,000 Over \$1,000,000 S175,000 plus 5% of the excess over \$1,500,000 Over \$1,000,000 S175,000 plus 5% of the excess over \$1,500,000 Over \$1,000,000 Over \$1,000,000 S175,000 plus 5% of the excess over \$1,500,000 Over \$1,000,000 Over \$1,000,000 S175,000 plus 5% of the excess over \$1,500,000 Over \$1,000,000 36 37 38 39 40 40	N/A		
Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	44		
Caution If there is an amount on either line 43 or line 44, you must file Form 4720.			

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below See the instructions for lines 45 through 50 on page 11 of the instructions)

		Lobbying Exp	enditures During 4-Year A	veraging Period	N/A
Calendar year (or fiscal year beginning in)	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
45 Lobbying nontaxable amount					0.
46 Lobbying ceiling amount (150% of line 45(e))					0.
47 Total lobbying expenditures					0.
48 Grassroots nontaxable amount					0.
49 Grassroots ceiling amount (150% of line 48(e))					0.
50 Grassroots lobbying expenditures					0.

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a Volunteers
- b Paid staff or management (include compensation in expenses reported on lines c through h.)
- c Media advertisements
- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- Grants to other organizations for lobbying purposes
- g Direct contact with legislators, their staffs, government officials, or a legislative body
- h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i Total lobbying expenditures (Add lines c through h)
 - If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Yes	No	Amount
	Х	
	X	
	X	
	Х	
	Х	
	X	
	Х	
	Х	
		0.

423141 11-24-04

Schedule A (Form 990 or 990-EZ) 2004

	A (Form 990 or 990-EZ) 200-				<u>-14/1/89</u>	Page (
Part				d Relationships With Nonch	aritable	
51 D		zations (See page 11 of the inst lirectly or indirectly engage in any of		s organization described in section		
		section 501(c)(3) organizations) or	• •	•		
		ganization to a noncharitable exemp			Y	es No
	i) Cash	•			51a(i)	Х
(1	ii) Other assets				a(ıi)	X
b 0	ther transactions					
(i) Sales or exchanges of asse	ets with a noncharitable exempt orga	ınızatıon		b(i)	X
	•	noncharitable exempt organization			b(ii)	X
	ii) Rental of facilities, equipme				b(in)	X
-	v) Reimbursement arrangeme	ents			b(iv)	X
-	v) Loans or loan guarantees	mamharahin ar fundraisina nalisita	tions		b(v)	X
-	•	membership or fundraising solicita mailing lists, other assets, or paid e			b(vi)	X
	-	_		always show the fair market value of the		
	•	given by the reporting organization	• •	•		
-		nent, show in column (d) the value o		-	N/	/A
(a) Line no	(b) Amount involved	(c) Name of noncharitable ex		(d) Description of transfers, transactions, a		

			·			
-						
					•	
					-	
						-
	•	•	one or more tax-exempt org	anizations described in section 501(c) of t		
	ode (other than section 501(c)			•	Yes	X No
יי פ	"Yes," complete the following		(6)	(-)		-
	(a) Name of org	<i>)</i> ganızatıon	(b) Type of organization	(c) Description of relation	onship	
-					<u>, , , , , , , , , , , , , , , , , , , </u>	

	-					
-						
			 			

423151 11-24-04

	FOOTNOTES	STATEMENT	1

FORM 990, PART II, LINE 42 - "DEPRECIATION"

PROPERTY AND EQUIPMENT ARE STATED AT ACUISITION COST, OR ESTIMATED FAIR VALUE IF DONATED, LESS ACCUMULATED DEPRECIATION. DEPRECIATION IS CALCULATED ON THE STRAIGHT-LINE METHOD OVER THE ESTIMATED USEFUL LIVES OF THE ASSETS WHICH RANGE AS FOLLOWS:

EQUIPMENT, FURNITURE AND FIXTURES - 5 TO 7 YEARS VEHICLES - 5 YEARS

RENTAL PROPERTY EQUIPMENT FURNITURE AND FIXTURES	56,000. 177,842. 148,794.
TOTAL LESS: ACCUMULATED DEPRECIATION	382,636. <178,559.>
TOTAL ASSETS - NET	204,077.

FORM 990 GAIN (LOSS) FROM PUB	LICLY	TRADED	SECURITI	ES S	STATEMENT 2
DESCRIPTION		OSS PRICE			EXPENSE OF SALE	NET GAIN OR (LOSS)
	278,34	0,352.	265,3	68,277.	0.	12,972,075.
TO FORM 990, PART I, LINE	8 278,34	0,352.	265,3	68,277.	0.	12,972,075.
FORM 990 S	PECIAL EVE	NTS ANI	O ACTI	VITIES	S	TATEMENT 3
DESCRIPTION OF EVENT	GROSS RECEIPTS	CONTRI		GROSS REVENUE	DIRECT EXPENSE	·
A CELEBRATION OF WOMEN LUNCHEON JOE KRAFT AWARD LUNCHEON CHEATHAM COUNTY	267,165. 28,863.			267,165. 28,863.	137,194 27,591	
CUMBERLAND BALL OTHER EVENTS	37,828. 169,531.			37,828. 169,531.		
TO FM 990, PART I, LINE 9	503,387.			503,387.	196,834	306,553.
FORM 990 OTHER CHAN	GES IN NET	ASSETS	OR F	UND BALANC	ES S	TATEMENT 4
DESCRIPTION						AMOUNT
UNREALIZED GAIN ON INVESTM CHANGE IN VALUE OF SPLIT-I		FTS				13,833,807. 3,324,859.
TOTAL TO FORM 990, PART I,	LINE 20					17,158,666.

FORM 990	OTHER	STATEMENT 5		
	(A)	(B) PROGRAM	(C) MANAGEMENT	(D)
DESCRIPTION	TOTAL	SERVICES	AND GENERAL	FUNDRAISING
DUES AND				
SUBSCRIPTIONS	7,611.	1,751.	5,860.	
PROFESSIONAL FEES	112,240.	25,815.	86,425.	
ADVERTISING	125,566.	28,880.	96,686.	
UTILITIES	985.	227.	758.	
GIFTS	1,628.	374.	1,254.	
SOFTWARE MAINTENANCE	26,597.	6,117.	20,480.	
EVENTS	4,924.	1,133.	3,791.	
INVESTMENT	·	·	·	
MANAGEMENT &				
CUSTODIAL FEES	652,847.	652,847.		
DIRECT PROGRAM	·	·		
EXPENSES	294,259.	294,259.		
D & O EXPENSE	7,606.	1,749.	5,857.	
LIABILITY EXPENSE	13,774.	3,168.	10,606.	
TOTAL TO FM 990, LN 43	1,248,037.	1,016,320.	231,717.	
FORM 990 STATEMENT OF	ORGANIZATION'	C DDIMADY EVE	MDE DUDDOCE	STATEMENT 6

EXPLANATION

THE COMMUNITY FOUNDATION OF MIDDLE TENNESSEE, INC. (THE "FOUNDATION") IS A CHARITABLE ORGANIZATION WHOSE PURPOSE IS TO BE A LEADER, CATALYST, AND RESOURCE FOR PHILANTHROPY BY BUILDING AND HOLDING A PERMANENT AND GROWING ENDOWMENT FOR THE MIDDLE TENNESSEE COMMUNITY'S CHANGING NEEDS AND OPPORTUNITIES. THE FOUNDATION PROVIDES FLEXIBLE AND COST-EFFECTIVE WAYS FOR CIVIC-MINDED INDIVIDUALS, FAMILIES, AND COMPANIES TO CONTRIBUTE TO THEIR COMMUNITY. THE ASSETS OF THE FOUNDATION ARE DEVOTED TO CHARITABLE USES OF A PUBLIC NATURE PRIMARILY BENEFITING THE RESIDENTS OF MIDDLE TENNESSEE IN FIELDS SUCH AS SOCIAL SERVICES, EDUCATION, HEALTH, THE ENVIRONMENT, AND THE ARTS.

PART III

THE COMMONITY				02-14/1	/ 63
FORM 990	STATEMENT OF PRO	OGRAM SERVICE ACCOME	PLISHMENTS	STATEMENT	7
DESCRIPTION OF	PROGRAM SERVICE C	ONE			
FUNDS FOR DISTIPED FOR THE PRIMARILY BENERAL AREA. DURING 2	RIBUTION TO OTHER FITING THE RESIDEN 2004, 949 ORGANIZA FROM GRANTS GIVEN	IS TO ACCUMULATE END NONPROFIT ORGANIZAT NTS OF THE MIDDLE TE ATIONS IN THE MIDDLE N BY THE COMMUNITY F	TIONS INNESSEE TENNESSEE		
			GRANTS	EXPENSES	
ro form 990, pa	ART III, LINE A		39,949,273.	41,397,01	15.
FORM 990	CASH GRA	ANTS AND ALLOCATIONS		STATEMENT	8
CLASSIFICATION	DONEE'S NAME	DONEE'S ADDRESS	DONEE'S RELATIONSH	IP AMOUN	1T
GRANT	SEE ATTACHED	SEE ATTACHED	NONE	3994927	73.
	ON FORM 990, PART	7 TT TIME 22		3994927	

FORM 990	NON-GOVERNMENT SECURITIES				STATEMENT 9
SECURITY DESCRIPTION	COST/FMV	CORPORATE STOCKS	CORPORATE BONDS	OTHER PUBLICLY TRADED SECURITIES	TOTAL NON-GOV'T SECURITIES
COMMON STOCKS MUTUAL FUNDS CORPORATE BONDS	FMV FMV COST	156284922.	45,091,428.	72,619,418.	156284922. 72,619,418. 45,091,428.
TO FORM 990, LINE 54	, COL B	156284922.	45,091,428.	72,619,418.	273995768.

FORM 990 G	OVERNMENT SEC	URITIES		STATEMENT	10
DESCRIPTION	COST/FMV	U.S. GOVERNMEN	STATE AND F LOCAL GOV'T	TOTAL GOV SECURITI	
GOVERNMENT SECURITIES	COST	2,791,637	•	2,791,6	37.
TOTAL TO FORM 990, LINE 54,	COL B	2,791,637	•	2,791,6	37.
FORM 990	OTHER INVE	STMENTS		STATEMENT	11
DESCRIPTION			LUATION METHOD	AMOUNT	ı
LAND AND RENTAL PROPERTY PARTNERSHIP INTEREST			RKET VALUE	60,0 1,040,8	
TOTAL TO FORM 990, PART IV,	LINE 56, COL	UMN B	=	1,100,8	96.
FORM 990	OTHER A	SSETS		STATEMENT	12
DESCRIPTION				AMOUNT	
 CONTRIBUTIONS RECEIVABLE FR	OM LEAD TRUST	s	-	13,615,3	20.
TOTAL TO FORM 990, PART IV,	LINE 58, COL	UMN B	=	13,615,3	20.
FORM 990	OTHER LIABI	LITIES		STATEMENT	13
DESCRIPTION				AMOUNT	
AGENCY ENDOWMENT FUNDS LIAB	ILITY		-	2,323,8	98.

FORM 990	OTHER SECURITIES		STATEMENT	14
SECURITY DESCRIPT	ION	COST/FMV	OTHER SECURITIE	ES
HCA STOCK OPTIONS		FMV		0.
TO FORM 990, LINE	54, COL B			0.
FORM 990	OTHER REVENUE NOT INCLUDED ON F	ORM 990	STATEMENT	15
DESCRIPTION			AMOUNT	
CHANGE IN VALUE O	F SPLIT-INTEREST GIFTS		3,324,8	59.
TOTAL TO FORM 990	, PART IV-A		3,324,8	59.
FORM 990	OTHER EXPENSES NOT INCLUDED ON	FORM 990	STATEMENT	16
DESCRIPTION			AMOUNT	
EXPENSES RELATED	TO SPECIAL EVENTS		196,8	34.
TOTAL TO FORM 990	, PART IV-B		196,8	34.
FORM 990	OTHER REVENUE INCLUDED ON FORM	990	STATEMENT	17
DESCRIPTION			AMOUNT	
EXPENSES RELATED	TO SPECIAL EVENTS		<196,8	34.>
TOTAL TO FORM 990	, PART IV-A		<196,8	34.>
SCHEDULE A EXP	LANATION OF QUALIFICATIONS TO REC PART III, LINE 3	EIVE PAYMENTS	STATEMENT	18

GRANTS ARE MADE DIRECTLY TO COLLEGES AND UNIVERSITIES FOR INDIVIDUAL SCHOLARSHIPS. GRANTS ARE NOT MADE DIRECTLY TO INDIVIDUALS. INCLUDED IN THE APPLICATION PROCESS IS THE GATHERING OF FINANCIAL INFORMATION, LETTERS OF RECOMMENDATION, AND SCHOOL TRANSCRIPTS.

SCHEDULE A	OTHER INCOME		STATEMENT 19	
DESCRIPTION	2003 AMOUNT	2002 AMOUNT	2001 AMOUNT	2000 AMOUNT
THE WOMEN'S FUND	193,188.	291,849.	214,510.	0
THE JOE KRAFT HUMANITARIAN FOUNDATION THE CHEATHAM COUNTY COMMUNITY	29,021.	26,556.	27,906.	0
FOUNDATION OTHER EVENTS	48,934. 49,952.	21,492.	22,504. 0.	0
TOTAL TO SCHEDULE A, LINE 22	321,095.	339,897.	264,920.	0

The Community Foundation of Middle Tennessee, Inc. 2005-2006 Board of Trustees

Mr. Jack O. Bovender, Jr 3833 Cleghorn Ave., Suite 400 Nashville, TN 37215 Term ends 2009

Mrs Betty M. Brown 3833 Cleghorn Ave., Suite 400 Nashville, TN 37215 Term ends 2011

Mr George N. Bullard 3833 Cleghorn Ave, Suite 400 Nashville, TN 37215 Term ends 2007

Mr. Richard J. Eskind 3833 Cleghorn Ave, Suite 400 Nashville, TN 37215 Term ends 2008

Mr. Charles O. Frazier 3833 Cleghorn Ave, Suite 400 Nashville, TN 37215 Term ends 2007

Mr Joel C Gordon 3833 Cleghorn Ave, Suite 400 Nashville, TN 37215 Term ends 2009

Mr Aubrey B Harwell, Jr. 3833 Cleghorn Ave., Suite 400 Nashville, TN 37215 Term ends 2007

Mr. F. W Lazenby 3833 Cleghorn Ave., Suite 400 Nashville, TN 37215 Term ends 2011

Board of Trustees Roster Page 2

Mrs. Judith Liff Barker 3833 Cleghorn Ave., Suite 400 Nashville, TN 37215 Term ends 2006

Mr. Ralph W Mosley 3833 Cleghorn Ave, Suite 400 Nashville, TN 37215 Term ends 2011

Mr Ben R. Rechter 3833 Cleghorn Ave , Suite 400 Nashville, TN 37215 Term ends 2011

Mr. Charles A. Trost 3833 Cleghorn Ave., Suite 400 Nashville, TN 37215 Term ends 2009

Dr. Jamye C. Williams 3833 Cleghorn Ave, Suite 400 Nashville, TN 37215 Term ends 2006

Ms Jerry B. Williams 3833 Cleghorn Ave., Suite 400 Nashville, TN 37215 Term ends 2011

Mr Robert K. Zelle 3833 Cleghorn Ave., Suite 400 Nashville, TN 37215 Term ends 2011

•

Board of Directors Roster Page 3

Mrs. Susan W Simons 3833 Cleghorn Ave , Suite 400 Nashville, TN 37215 Term ends 2008

Mr. William T Spitz 3833 Cleghorn Ave, Suite 400 Nashville, TN 37215 Term ends 2006

Mr Howard L Stringer 3833 Cleghorn Ave , Suite 400 Nashville, TN 37215 Term ends 2006

Ms. Deborah F. Turner 3833 Cleghorn Ave, Suite 400 Nashville, TN 37215 Term ends 2006

Mr. Jack B Turner 3833 Cleghorn Ave, Suite 400 Nashville, TN 37215 Term ends 2007

Mr. Steve Turner 3833 Cleghorn Ave., Suite 400 Nashville, TN 37215 Term ends 2008

Mrs. Betsy Walkup 3833 Cleghorn Ave., Suite 400 Nashville, TN 37215 Term ends 2007

<u>Question #11 -- Description of 2004 Events</u> Form 990 Questionnaire

- 1. The Women's Fund A Celebration of Women Luncheon and Silent

 Auction. This event celebrates, honors and inspires females of Middle Tennessee for, among other things, their accomplishments, generosity, love and wisdom. The success of this annual event has contributed to the overwhelming growth of the Fund and the availability of more grant dollars for non-profit programs benefiting females.
- 2. The Joe Kraft Humanitarian Award Luncheon. Created to perpetuate the memory of an individual who led our community by strength of character and unwavering integrity, the award is given annually to individuals who, like Joe Kraft, have made life better for others through hard work, bold dedication to service, and strong faith in the human spirit. Nominations are garnered community-wide and each recipient receives the privilege of steering a portion of the Fund's income to support the charity or charities of his or her choice.
- 3. The Cheatham County Community Foundation's Cumberland Ball and
 Silent Auction. The Cheatham County Community Foundation Scholarship Fund
 was created by a group of concerned citizens as a way to serve current and future
 generations of students. Proceeds from the ball and silent auction are used to
 provide scholarships for residents of Cheatham County
- 4. Other Special Events. Other events included:
 - 3 Golf Tournaments
 - 1 Silent Auction
 - 1 Lecture Series

Copies of **major fundraising events** materials include:

The Women's Fund Luncheon & Silent Auction
The Joe Kraft Award Luncheon
Cheatham County Cumberland Ball & Silent Auction

Copies of other fundraising events materials include:

Cheatham County Golf Tournament
Dickson County Golf Tournament
Dr. Mac Golf Classic
The Tomorrow Fund Fundraiser & Silent Auction
Edna S. Thomas Lecture Serues

Community Foundation of Middle Tennessee Client Prepared Form 990 Questionnaire Tax Year 2004 - Grants 62-1471789

29. Does the organization make grants for scholarships, fellowships, student loans, etc.? If "yes", provide a statement explaining how the organization determines that those receiving disbursements from the organization, in furtherance of its charitable programs, qualify to receive payments.

Defining Selection Criteria

The purpose of a Scholarship Fund is determined when it is created by the donor or organization. While this purpose language generally defines who benefits from the Fund (i.e., graduates of a particular high school or students pursuing a particular course of study), the staff may need to do additional work to clarify and/or define criteria.

For example, a Fund might be established with language that provided for "scholarships to students pursuing vocational studies". The staff would include efforts to define the parameters of vocational study and, further, to define specific selection criteria to be used in awarding funds.

Establishing criteria is extremely important. Setting up guidelines in advance and rating each applicant against the criteria help make an objective assessment.

Generally, unless otherwise noted, the Committee uses a combination of merit and financial need in determining awards. The following guidelines can be adapted to address selection criteria:

"The selection process shall balance merit and financial need with an emphasis on financial need."

Evaluating Merit

Merit can be defined in many ways. Figuring out how to measure it is always difficult. Within IRS standards, measures must be applied equally to all candidates. Merit is determined by an evaluation of an applicant using the following factors:

- Demonstrated academic ability. A student need not be at the top of his/her class, but must have demonstrated a capacity to succeed in a chosen course of study.
 - ✓ **High School/College Transcript**: As a measure of past academic achievement.
 - ✓ PSAT/SAT Scores or ACT Scores: As a measure of potential academic achievement.

PSAT/SAT	<u>ACT</u>
706+	32-36
604-705	24-27
505-603	20-23
401-504	16-19
324-400	1-15

- Demonstrated concern for school and community. Volunteer projects and active participation in school activities that indicate a commitment to the community.
 - ✓ Extracurricular Activities: As a measure of an applicant's well-roundness, socialization and community service.
 - ✓ **Applicant Appraisal**: Fully evaluates student including strengths and weaknesses and highlights special qualities.
- Life experience. A student's voluntary or paid work experience supports his/her goals and aspirations in life.
 - ✓ Career Goals: The applicant is focused and expresses him/herself well.
 - ✓ Other Experience: Applicant has volunteer or paid work record and has demonstrated commitment.

How to Assess Merit

The Scholarship Committee seeks to award students who are active members of their community and school, through clubs, athletics, academic teams, volunteer work, religious involvement, and/or work. Students who find ways to be involved in a variety of activities demonstrate their well-roundedness and their commitment to building and strengthening the positive aspects of their communities. Some committee members assess involvement by number of hours devoted to all activities; others look more closely at the variety of activities or depth of involvement in each.

A student who participates heavily in only three or four activities is not necessarily less involved than one who has a long list of smaller time & energy contributions - quantity is not the issue, so much as the spirit of involvement.

Another thing to consider is whether a candidate lives in an urban or rural area. Students who ride a bus 15 miles to school may not have access to transportation required for after-school activities, while students who live in urban areas can often walk or ride a city bus. Students from smaller, more rural communities -- even if they do have transportation -- may simply have fewer opportunities for involvement. Again, we hope our committee members will consider a student's whole picture in evaluating if that student has made an effort to be involved.

When considering grades, students' grades can vary from school to school, and the committee is asked to pay attention to the rigor of the courses that the student has taken. Higher grades in less rigorous courses are not necessarily a positive thing. Rigorous courses that prepare the student for college should carry more weight than the higher grade point average in less difficult courses. In evaluating "merit", the student's grades and the reported test scores should be balanced with the extracurricular activities and appraisals.

Evaluating Financial Need

In most cases, financial need is a major component of evaluating candidates for an award.

Financial need is determined by evaluation of an applicant using, but not limited to, the following factors:

- ✓ Current Family Income
- ✓ Accumulated Assets
- ✓ Family Size
- ✓ Number of Family Members in School
- ✓ Family Circumstances: Employment, Medical Needs, etc.

How to Assess Financial Need

Students are asked to provide their parents' and their own financial information, which include information on family size, income, and investments. In addition, we invite students to include a "Student Aid Report" to bring to our attention any circumstances not evident such as additional financial aid received from grants, loans, and other scholarships and family contribution. When considering financial need, it is helpful to

Question 29 Page 4

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begin by comparing the resources of students competing for the same award. Often, just by comparing family size and income for students in the same applicant pool, a pattern of need emerges - a family of 4 with a \$30,000 income

obviously has more need than a family of 4 with a \$50,000 income; but if the latter family has, for instance, a disabled parent and a sibling already in college, then resources available for the rising college freshman are less available. We ask that you use your best judgment to determine if an applicant will be able to attend college without financial assistance.

While we are pleased that many generous donors have chosen to establish scholarship funds here at The Community Foundation, we will never have adequate funds to assist all students who need aid. We feel it is important, therefore, that when applicants are qualified in all criteria, preference should be given to those applicants with extreme financial need unless financial need is explicitly excluded from the criteria.