

**PROJECT TRANSFORMATION
TENNESSEE, INC.
FINANCIAL STATEMENTS
Year Ended December 31, 2018**

TABLE OF CONTENTS

	<u>Page No.</u>
INDEPENDENT AUDITORS' REPORT	1-2
FINANCIAL STATEMENTS	
Statement of Financial Position	3
Statement of Activities	4
Statement of Functional Expenses	5
Statement of Cash Flows	6
Notes to Financial Statements	7-12



INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Project Transformation Tennessee, Inc.

We have audited the accompanying financial statements of Project Transformation Tennessee, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Project Transformation Tennessee, Inc. as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Grannis & Associates, P.C.

Murfreesboro, TN

June 4, 2019

PROJECT TRANSFORMATION TENNESSEE, INC.

STATEMENT OF FINANCIAL POSITION

December 31, 2018

ASSETS

Current Assets:

Cash and cash equivalents	\$ 542,863
Prepaid expenses	13,663
Unconditional promises to give, net	<u>129,657</u>
Total Current Assets	<u>686,183</u>

Long-term Unconditional Promises to Give, Net	96,115
Furniture, Equipment and Improvements, Net	14,338
Cash Restricted for Afterschool and Summer Programs	<u>15,991</u>
Total Assets	<u>\$ 812,627</u>

LIABILITIES AND NET ASSETS

Current Liabilities:

Accounts payable	\$ 4,058
Accrued expenses	5,082
Credit cards payable	<u>3,180</u>
Total Current Liabilities	<u>12,320</u>

Net Assets:

Without donor restrictions	558,544
With donor restrictions	<u>241,763</u>
Total Net Assets	<u>800,307</u>
Total Liabilities and Net Assets	<u>\$ 812,627</u>

See Accompanying Notes and Independent Auditors' Report

PROJECT TRANSFORMATION TENNESSEE, INC.

STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2018

SUPPORT, REVENUES AND RECLASSIFICATIONS	Without Donor Restrictions	With Donor Restrictions	Total
Registration fees	\$ 7,566	\$ -	\$ 7,566
Private gifts and grants	617,226	254,413	871,639
Noncash donations	25,886	-	25,886
Government grants	113,183	-	113,183
Fund-raising income	28,172	-	28,172
Realized loss on sale of investment	(110)	-	(110)
Interest income	1,531	-	1,531
Other income	4,336	-	4,336
Total Support and Revenues	797,790	254,413	1,052,203
Net assets released from restrictions	333,833	(333,833)	-
Total Support, Revenues and Reclassifications	1,131,623	(79,420)	1,052,203
Expenses:			
Program activities			
Afterschool and summer program	771,332	-	771,332
Supporting activities			
Management and general	131,183	-	131,183
Fundraising	88,145	-	88,145
Total supporting activities	219,328	-	219,328
Total Expenses	990,660	-	990,660
Change in net assets	140,963	(79,420)	61,543
Net assets, beginning of year	417,581	321,183	738,764
Net assets, end of year	<u>\$ 558,544</u>	<u>\$ 241,763</u>	<u>\$ 800,307</u>

See Accompanying Notes and Independent Auditors' Report

PROJECT TRANSFORMATION TENNESSEE, INC.

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2018

	<u>Program Activities</u>	<u>Supporting Activities</u>		
	<u>Afterschool and Summer Program</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total Functional Expenses</u>
Advertising and marketing	\$ -	\$ 8,327	\$ -	\$ 8,327
Bank fees	-	1,918	-	1,918
Contracted services	158	-	-	158
Depreciation	853	1,279	-	2,132
Employee benefits	16,388	3,237	607	20,232
Enrichment program	109,046	-	-	109,046
Facilities and equipment	4,400	1,100	-	5,500
Fundraising	-	-	6,709	6,709
Insurance	-	13,179	-	13,179
Intern expenses	104,838	-	-	104,838
License and permits	-	281	-	281
Membership and dues	554	-	-	554
Office expenses	-	3,060	-	3,060
Payroll taxes	34,537	3,140	7,176	44,853
Professional development	5,350	594	-	5,944
Professional services	-	27,103	-	27,103
Rent	-	14,500	-	14,500
Salaries and wages	469,944	45,040	73,653	588,637
Supplies	9,399	2,499	-	11,898
Travel and conventions	13,250	3,312	-	16,562
Utilities	2,615	2,614	-	5,229
Total	<u>\$ 771,332</u>	<u>\$ 131,183</u>	<u>\$ 88,145</u>	<u>\$ 990,660</u>

See Accompanying Notes and Independent Auditors' Report

PROJECT TRANSFORMATION TENNESSEE, INC.

STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2018

CASH FLOWS FROM OPERATING ACTIVITIES

Change in net assets	\$ 61,543
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Change in operating assets and liabilities:	
Noncash donations of investment	(5,163)
Increase in prepaid expenses	(2,436)
Decrease in investments	143
Decrease in unconditional promises to give	62,856
Decrease in other assets	350
Decrease in accounts payable	(2,541)
Decrease in accrued expense	(2,047)
Increase in credit cards payable	1,762
Decrease in cash restricted for afterschool and summer programs	36,109
Realized loss on sale of investment	110
Change in allowance for doubtful accounts	(11,571)
Change in pledge discount	(2,975)
Depreciation	2,132
Net Cash Provided by Operating Activities	<u>138,272</u>

CASH FLOW FROM INVESTING ACTIVITIES

Sale of investment	<u>5,053</u>
Net Cash Provided by Investing Activities	<u>5,053</u>

Net Increase (Decrease) in Cash and Cash Equivalents	143,325
Cash and Cash Equivalents at Beginning of Year	<u>399,538</u>
Cash and Cash Equivalents at End of Year	<u>\$ 542,863</u>

See Accompanying Notes and Independent Auditors' Report

PROJECT TRANSFORMATION TENNESSEE, INC.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies followed by Project Transformation Tennessee, Inc. (the Organization) are as follows:

ORGANIZATION AND NATURE OF ACTIVITIES

The Organization (a Tennessee corporation) was established on August 30, 2011. The purpose of the corporation is to provide leadership development and career and ministry opportunities for young adults as well as offering afterschool and summer programs that encourage literacy and enrich the lives of children and youth in low-income neighborhoods. The Organization is a Chapter of Project Transformation National.

BASIS OF PRESENTATION

The financial statements of the Organization have been prepared on the accrual basis of accounting which is in accordance with accounting principles generally accepted in the United States of America (GAAP); consequently, revenue and gains are recognized when earned, and expenses and losses are recognized when incurred.

BASIS OF PRESENTATION

The Organization classifies information regarding its financial position and activities based on the presence or absence of donor-imposed restrictions. Net assets are comprised of two groups as follows:

- > Net assets without donor restrictions - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization.
- > Net assets with donor restrictions - Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

PROPERTY AND EQUIPMENT

Property and equipment in excess of \$1,000 are carried at cost and are being depreciated using the straight-line method over their estimated useful lives of 7 years. Maintenance and repairs are charged to expense in the period incurred. Depreciation expense for the year is \$2,132.

DONATED PROPERTY AND EQUIPMENT

Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as support with donor restrictions.

INVESTMENTS

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized. Investment earnings are presented net of investment fees.

PROJECT TRANSFORMATION TENNESSEE, INC.
NOTES TO FINANCIAL STATEMENTS (Continued)

December 31, 2018

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (continued)

ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

CASH AND CASH EQUIVALENTS

For purposes of the statement of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

DONATED SERVICES

No amounts have been reflected in the financial statements for donated services. The Organization generally pays for most services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization with the summer and afterschool programs.

CONTRIBUTIONS

Contributions received are recorded as net assets with donor restrictions or net assets without donor restrictions depending on the existence or nature of any donor restrictions.

PROMISES TO GIVE

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restriction expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

The Organization uses the allowance method to determine uncollectible promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. The allowance for doubtful accounts totaled \$59,700 at December 31, 2018.

INCOME TAXES

Project Transformation Tennessee, Inc. is a not-for-profit organization exempt from federal income taxes under Internal Revenue Code Section 501(c)(3).

The Financial Accounting Standards Board issued ASC 740-10, which prescribed a comprehensive model for how an organization should measure, recognize, present, and disclose in its financial statements uncertain tax positions that an organization has taken or expects to take on a tax return. There was no impact to the Organization's financial statements as a result of the implementation of ASC 740-10.

PROJECT TRANSFORMATION TENNESSEE, INC.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (continued)

COST ALLOCATION

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include compensation and benefits, which are allocated on the basis of estimates of time spent. Other expense items are allocated on the basis of estimates of actual usage within each functional category.

FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts of cash and cash equivalents and unconditional promises to give to be received in less than one year approximate fair value because of the short maturity of those financial instruments. The fair value of unconditional promises to give to be received in more than one year is determined based on future cash flows discounted at 3.5%.

The Organization's financial instruments at December 31, 2018, are summarized as follows:

	Carrying Amount	Fair Value
Financial assets:		
Cash and equivalents	\$ 542,863	\$ 542,863
Cash restricted for afterschool and summer programs	15,991	15,991
Unconditional promises to give	225,772	225,772

ADVERTISING

The Organization follows the policy of charging the costs of advertising and marketing to expense as incurred.

NEW ACCOUNTING PRONOUNCEMENT

On August 18, 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net assets classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. Project Transformation Tennessee, Inc. has adjusted the presentation of these statements accordingly.

NOTE B - CONCENTRATION OF CREDIT RISK

The Organization maintains a bank account in one commercial bank. Cash in this account at times exceeded \$250,000. The Federal Deposit Insurance Corporation (FDIC) secures this bank account up to \$250,000. At December 31, 2018, the Organization had a balance of \$18,302 in uninsured cash. The Organization also maintains an ICS account which allows balances over \$250,000 to be insured by placing these funds in other ICS network banks in order to take advantage of that institutions FDIC limit. All amounts in this account were considered insured at December 31, 2018.

NOTE C - MAJOR DONORS

Promises to give are generally due from individuals and organizations primarily from Tennessee. Three donors aggregated approximately 16% of total revenue in 2018.

PROJECT TRANSFORMATION TENNESSEE, INC.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018

NOTE D - PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2018, consist of:

Office equipment	\$ 9,514
Leasehold improvements	11,595
Less accumulated depreciation	<u>(6,771)</u>
	<u>\$ 14,338</u>

NOTE E - UNCONDITIONAL PROMISES TO GIVE

Unconditional promises for which payment has not been received are included in the financial statements as pledges receivable and revenue in the appropriate net asset category. The Organization has discounted long-term pledges to their estimated net present value, using a discount rate of 3.5%.

Promises to give expected to be collected in:

Less than one year	\$ 171,662
One to five years	126,610
More than five years	<u>230</u>
	298,502
Less allowance for uncollectible promises to give	(59,700)
Less discount on promises to give	<u>(13,030)</u>
Net unconditional promises to give	<u>\$ 225,772</u>

Included in unconditional promise to give is \$20,000 for a grant from Community Partnership Fund.

NOTE F - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Organization's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statement of financial position date.

Financial assets at year-end	\$ 784,626
Less those unavailable for general expenditures within one year, due to:	
Restricted by donor with time or purpose restrictions	96,115
Subject to appropriation and satisfaction of donor restrictions	<u>15,991</u>
Financial assets available to meet cash needs for general expenditures within one year.	<u>\$ 672,520</u>

The Organization is substantially supported by restricted contributions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors. Thus financial assets may not be available for general expenditure within one year. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations become due.

PROJECT TRANSFORMATION TENNESSEE, INC.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018

NOTE G - RETIREMENT PLAN

The Organization maintains a 403(b) plan for the benefit of its eligible employees. The Organization has agreed to match each participant's salary deferrals dollar-for-dollar up to 3% of each participants compensation. The Organization's contributions to the plan for the year ended December 31, 2018 were \$4,779.

NOTE H - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted follow the following purposes and periods:

Subject to expenditure for specified purpose:

Summer program - Rutherford County	\$ 10,991
Summer program - Middle Tennessee	5,000
Subject to passage of time - for periods after December 31, 2018	<u>225,772</u>
	<u>\$ 241,763</u>

Net assets released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by donors during fiscal years ended December 31, 2018 are as follows:

Purpose restrictions accomplished:

Afterschool and summer programs	\$ 147,100
Subject to passage of time	<u>186,733</u>
	<u>\$ 333,833</u>

NOTE I - OPERATING LEASES

The Organization entered into a sublease agreement with Scarritt Bennett Center on August 14, 2017 for its office space. The initial lease term was for two years with a two year extensions available if requested 90 days prior to expiration of the current term. Current lease payment is \$1,200. Rent expense under this sublease totaled \$11,800 in 2018.

The following are future minimum lease payments required under the lease:

2019	<u>\$ 9,000</u>
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NOTE J - FAIR VALUE MEASUREMENTS

Equity securities with readily determinable fair values and all investments in debt securities are reported at fair value with gains and losses included in the statement of activities. Investments in stocks and bonds, which are listed on national securities exchanges, quoted on NASDAQ or on the over-the-counter market are valued at the last reported sales price, or in the absence of a recorded sale, at the value between the most recent bid and asked prices. Investments without readily determinable fair values are carried at estimated fair value. Gains and losses on investments are reported in the statement of activities as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by donor stipulations.

FASB ASC 820-10 establishes a hierarchal disclosure framework which prioritizes and ranks the level of market prices observability used in measuring fair value.

PROJECT TRANSFORMATION TENNESSEE, INC.
NOTES TO FINANCIAL STATEMENTS

December 31, 2018

NOTE J - FAIR VALUE MEASUREMENTS - (continued)

This hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three levels:

Level I - Quoted market prices are available in active market for identical assets or liabilities as of the reporting date.

Level II - Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. A significant adjustment to a Level II input could result in the Level II measurement becoming a Level III measurement.

Level III - Pricing inputs are unobservable and shall be used to measure fair value to the extent that observable inputs are not available. The inputs into the determination of fair value are based upon the best information available and require significant management judgment or estimation.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The following is the fair value measurement of investments measured on a recurring basis at December 31, 2018:

Fair Value Measurements at Reporting

Date Using:

	<u>Fair Value</u>	<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>
Cash and cash equivalents	\$ 100	\$ 100

NOTE K - SUBSEQUENT EVENTS

Subsequent events were evaluated through June 4, 2019, which is the date the financial statements were available to be issued.