## Nashville Repertory Theatre, Inc. Budget

Season 35

|                                     | 2019-2020 |
|-------------------------------------|-----------|
| Income                              |           |
| 4000 Individual Contributions       | 100,000   |
| 4100 Corporate Contributions        | 110,000   |
| 4200 Foundation Contributions       | 800,000   |
| 4300 Government Grants              | 183,500   |
| 4700 Single Ticket Sales            | 321,000   |
| 4800 Subscription Sales             | 86,000    |
| 5000 Internship Income              | 2,000     |
| 5100 Rentals & Sales Income         | 42,000    |
| 5200 Workshop Income                | 1,500     |
| 5400 Broadway Brunch Income         | 155,000   |
| 5600 Other Income                   | 33,000    |
| In-Kind                             | 25,000    |
| Services                            | <u>0</u>  |
| Total Income                        | 1,859,000 |
| Expenses                            |           |
| 7000 Artist Expense                 | 58,990    |
| 7020 Bank Charges                   | 6,300     |
| 7040 Communications                 | 10,500    |
| 7050 Conferences, Meetings & Travel | 33,900    |
| 7060 Contract Services              | 53,000    |
| 7070 Credit Card Processing Fees    | 5,000     |
| 7090 Dues & Subscriptions           | 5,600     |
| 7100 Dry Cleaning & Laundry Expense | 2,500     |
| 7110 Equipment Rental & Maintenance | 4,000     |
| 7150 Insurance Expense              | 25,000    |
| 7160 Interest Expense               | 12,000    |
| 7170 IT Expense                     | 7,800     |

| 7180 Licenses & Fees               | 500       |
|------------------------------------|-----------|
| 7190 Marketing & Promotion         | 108,000   |
| 7199 Meals & Entertainment Expense | 18,000    |
| 7200 Miscellaneous                 | 1,000     |
| 7205 Office Supplies               | 3,100     |
| 7210 Postage & Shipping            | 5,500     |
| 7220 Printing                      | 2,500     |
| 7230 Professional Service Fees     | 11,000    |
| 7240 Production Expenses           | 96,740    |
| 7250 Rent - Occupancy              | 105,600   |
| 7260 Royalties                     | 42,570    |
| 7270 Shop Equipment Maintenance    | 1,200     |
| 7280 Supplies                      | 12,500    |
| 7290 Special Events Expense        | 33,000    |
| 7300 Staff Development             | 1,000     |
| 7310 Storage                       | 9,000     |
| 7320 Utilities                     | 3,700     |
| 7330 Venue Expense                 | 230,500   |
| PayPal Fees                        | 1,000     |
| Payroll Expenses                   | 948,000   |
| Total Expenses                     | 1,859,000 |
| Net Operating Income               | 0         |
|                                    |           |