

**SECOND HARVEST FOOD BANK OF MIDDLE TENNESSEE, INC.**  
**FISCAL YEAR 2019 BUDGET**

<b>Income / Expense</b>	<b>FY19 Budget</b>
Grants and Donations	11,791,740
Project Preserve Sales	36,987,640
Partner Agency Reimbursements	854,000
Other Income	19,212
<b>TOTAL REVENUES, NET OF COGS</b>	<b>49,652,592</b>
Direct Food Expense	9,950
Personnel Cost	8,934,212
Transportation Cost	2,448,803
Occupancy Expense	2,011,434
Depreciation / Amortization	1,000,000
Communications Expense	734,296
Administration Expense	385,566
Food Distribution Expense	128,867
Professional Fees	308,750
Insurance Expense	254,600
Marketing and Promotion	1,188,903
<b>TOTAL OPERATING EXPENSES</b>	<b>17,405,381</b>
<b>INTEREST EXPENSE</b>	<b>119,000</b>
<b>COST OF PROJECT PRESERVE SALES</b>	<b>33,510,120</b>
<b>NET INCOME(LOSS) W/O CAPITAL CAMPAIGN</b>	<b>(1,381,909)</b>