

2021 Budget

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Expense Category	
Salaries	\$ 1,550,471
Payroll Tax Expense	\$ 126,363
Employee Benefits	\$ 279,701
Employee Related Expenses	\$ 50,000
Contract Labor	\$ 85,000
Consultants	\$ 52,000
Professional Services	\$ 129,300
Travel & Meetings	\$ 61,813
Facility and Equipment	\$ 98,790
Utilities	\$ 44,000
Client Assistance/Specific Assistance to Individuals	\$ 1,598,580
Supplies	\$ 18,000
Telephone	\$ 12,480
Postage and Shipping	\$ 5,000
Printing and Copying	\$ 24,500
Dues and Memberships	\$ 27,000
Bank and Merchant Fees	\$ 18,000
Misc. Event and Program Expenses	\$ 193,722
Professional Development/Conferences	\$ 15,573
Public Relations	\$ 32,500
Insurance	\$ 67,000
Total Expenses (before capital and distributions):	\$ 4,489,793
Capital Expenses	\$ 26,000
Staff 360 Expense	\$ -
Total Expenses:	\$ 4,515,793
Revenue Category	
Public Grants and United Way Grants	\$ 2,814,308
Events	\$ 367,500
Individual Gifts	\$ 345,000
Congregational Gifts	\$ 72,500
Corporate Contributions	\$ 75,000
Private and Foundation Grants	\$ 433,750
Rental Income	\$ 55,000
Staff 360 Revenue	\$ -
Interest Income	\$ 10,000
Total Revenue:	\$ 4,173,058
Apply Board Designated Reserves	\$ 342,736
Surplus (Deficit)	\$ 0.00