

Tennessee Conference on Social Welfare
Budget FY 2016-17
Approved 1-31-17

				FY 2015-16 Budget	FY 2015-16 Actuals	FY 2016-17 Budget		
		Revenue						
		4000 · Donations						
		4010 · Community Shares		\$0.00	\$1,107.33	\$0.00		
		4020 · Individual Donations		\$100.00		\$0.00		
		Total 4000 · Donations		\$100.00	\$1,107.33	\$0.00		
		4100 · Grants		\$0.00		\$0.00		
		4300 · Refunds		\$0.00	\$0.00	\$0.00		
		4325 · Other Income		\$0.00		\$0.00		
		4350 · Interest Income		\$3.00	\$2.70	\$3.00		
		5000 · Spring Conference Income						
		5010 · Registration		\$25,000.00	\$14,186.00	\$20,000.00		
		5020 · Sponsorships		\$30,000.00	\$12,075.00	\$25,000.00		
		5030 · Silent Auction		\$1,000.00		\$0.00		
		Total 5000 · Spring Conference Income		\$56,000.00	\$26,261.00	\$45,000.00		
		5100 · Regional Income						
		5110 · Middle TN		\$2,760.00	\$2,810.00	\$2,750.00		
		5120 · SE TN		\$12,000.00	\$10,095.00	\$9,000.00		
		5130 · West TN		\$1,365.00	\$1,365.00	\$2,750.00		
		5140 · East/Northeast TN				\$0.00		
		Total 5100 · Regional Income		\$16,125.00	\$14,270.00	\$14,500.00		
		6000 · Membership						
		6050 · Agency Membership		\$25,000.00	\$16,465.00	\$16,500.00		
		6080 · Individual membership		\$2,170.00	\$900.00	\$6,875.00		
		6090 · Centennial Club		\$1,200.00	\$410.00	\$1,000.00		
		Total 6000 · Membership		\$28,370.00	\$17,775.00	\$24,375.00		
		Total Revenue		\$100,598.00	\$59,416.03	\$83,878.00		
		Expense						

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		6700 · Fees						
		6770 · Business Operating Fees		\$375.00		\$700.00		
		6720 · Transaction Fees		\$1,000.00	\$653.00			
		6790 · Square Fees				\$750.00		
		6780 · Paypal Fees				\$1,500.00		
		6760 · Bank Fees				\$150.00		
		Total 6700 · Fees		\$0.00	\$4,076.84	\$3,100.00		
		8300 · Refunds/Other Returns		\$700.00	\$39.42	\$300.00		
		6100 · Occupancy						
		6110 · Rent		2,490.00		420.00		
		6140 · Phone		637.48		575.00		
		6150 · Internet & Copying		\$700.00	\$676.04	\$100.00		
		Total 6100 · Occupancy		\$3,827.48	\$4,076.84	\$1,095.00		
		6200 · Travel						
		6210 · Parking		\$80.00		\$50.00		
		6220 · Mileage Reimbursement		\$1,000.00	\$817.88	\$300.00		
		6230 · Lodging		\$600.00	\$221.40	\$400.00		
		6240 · Meals				\$200.00		
		6235 · Fuel Cost		\$600.00		\$200.00		
		6245 · Car Rental		\$600.00		\$300.00		
		Total 6200 · Travel		\$1,680.00	\$1,039.28	\$1,450.00		
		6300 · Business Operations - Other						
		6310 · Meetings & Webinars		\$474.00	\$474.00	\$474.00		
		6320 · QuickBooks Online Payroll		\$492.00	\$478.00	\$492.00		
		6340 · Constant Contact		\$705.00	\$735.00	\$705.00		
		6345 · Wufoo Forms		\$180.00	\$179.40	\$180.00		
		Total 6300 · Business Operations		\$1,851.00	\$1,891.40	\$1,851.00		
		6400 · Website						
		6410 · Domain Name		\$114.00	\$0.00	\$114.00		
		6420 · Website Hosting		\$165.00	\$155.40	\$165.00		
		Total 6400 · Website		\$279.00	\$155.40	\$279.00		
		6450 · Professional Development		\$500.00		\$300.00		

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			6560 • Payroll Expenses					
			6570 • Taxes	\$3,366.00	\$1,580.50	\$2,965.83		
			6580 • Wages	\$44,000.00	\$20,660.22	\$38,769.15		
			6590 • Health Insurance	\$0.00	\$0.00	\$5,247.00		
			Total 6560 • Payroll Expenses	\$47,366.00	\$22,240.72	\$46,981.98		
			6800 • Insurance	\$1,600.00	\$1,478.00	\$1,750.00		
			7000 • Supplies	\$550.00	\$207.48	\$450.00		
			7100 • Postage	\$200.00	\$104.00	\$150.00		
			7130 • Printing			\$200.00		
			7200 • Food/Entertainment	\$350.00	\$270.00	\$0.00		
			7300 • Gifts/Donations	\$200.00		\$150.00		
			7350 • Marketing and Promotion	\$900.00	\$10.00	\$500.00		
			7500 • Equipment	\$100.00		\$0.00		
			8000 • Professional Fees					
			8010 • Financial Consultant	\$150.00	\$75.00	\$150.00		
			8030 • Tax Preparation	\$600.00	\$350.00	\$500.00		
			Total 8000 • Professional Fees	\$750.00	\$425.00	\$650.00		
			8500 • Spring Conference Expenses					
			8510 • Refunds	\$570.00		\$500.00		
			8500 • Spring Conference Expenses - Other	\$26,500.00	\$30,204.35	\$30,000.00		
			Total 8500 • Spring Conference Expenses	\$27,070.00	\$30,204.35	\$30,500.00		
			9000 • Regional Expenses					
			9010 • Middle TN Expenses	\$766.00	\$766.00	\$100.00		
			9020 • Southeast Expenses	\$6,500.00	\$5,654.91	\$5,000.00		
			9030 • West TN Expenses	\$663.00	\$663.23	\$100.00		
			Total 9000 • Regional Expenses	\$7,929.00	\$7,084.56	\$5,200.00		
			Total Expense	\$97,227.48	\$70,335.64	\$94,906.98		
			Net Income	\$3,370.52	-\$10,919.61	-\$11,028.98		

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