

	audited	budget	projected	budget	FY11 split program
	Jul '09 - Jun '10	Jul '10- Jun '11	Jul '10- Jun '11	Jul '11- Jun '12	
rdinary Income/Expense					
Income					
Campaign Revenue					
Campaign Revenue	2,190,417.14	2,339,460.19	2,350,000.00	2,683,317.63	
Pledge Loss	0.00	-233,946.01	0.00	-239,572.09	
Total Campaign Revenue	2,190,417.14	2,105,514.18	2,350,000.00	2,443,745.54	
Corp/Found matching gifts	0.00	0.00	0.00	0.00	
dividend income-endowment	822.22	10,000.00	10,000.00	10,000.00	
Grant Funding Received	3,175.43	5,000.00	3,000.00	5,500.00	
realized gain/loss endowment	989.23	1,000.00	0.00	1,000.00	
realized gain/loss investment	5,433.09	1,000.00	0.00	35,000.00	
4009 - Sponsorships Recv'd					
4009 - Sponsorships Recv'd - Other	4,500.00	5,000.00	1,000.00	2,500.00	
Total 4009 - Sponsorships Recv'd	4,500.00	5,000.00	1,000.00	2,500.00	
4030 - Interest Income	13,244.08	10,000.00	4,000.00	5,000.00	
5100 - In-Kind Donations	0.00	3,500.00	2,000.00	4,000.00	
5800 - Special events					
Event Sponsorship	0.00	2,500.00	0.00	0.00	
Total 5800 - Special events	0.00	2,500.00	0.00	0.00	
Total Income	2,218,581.19	2,143,514.18	2,370,000.00	2,506,745.54	

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Expense	audited	budget	projected	budget	FY11 spl
	Jul '09- Jun '10	Jul '10- Jun '11	Jul '10- Jun '11	Jul '11- Jun '12	progra
Accountant	25,531.25	13,000.00	9,250.00	8,750.00	3
Advertising (comcast, camp video, annual report)	9,420.45	10,000.00	13,600.00	10,000.00	1
Bank Fees	1,915.35	2,000.00	2,400.00	2,500.00	1
Conference Fees	5,401.28	1,500.00	0.00	0.00	
Employee Development	500.00	1,000.00	180.00	1,000.00	
Equipment					
Equipment Maintenance/Rental	5,326.47	6,500.00	6,500.00	7,900.00	3
Equipment - Other	225.09	1,500.00	15,910.00	2,000.00	
Total Equipment	5,551.56	8,000.00	22,410.00	9,900.00	
Incentives/Campaign Supplies	2,500.00	10,000.00	8,281.00	4,519.00	9
Insurance	2,065.91	5,500.00	5,000.00	5,000.00	2
Meeting Expense	4,355.15	6,000.00	2,000.00	4,500.00	2
Memberships/Publications/Subscr					
Membership Dues/UWWW/UWTN/HON	42,950.36	40,000.00	28,300.00	33,000.00	12
Subscriptions/Memberships-Chambers/SB6/Pubs	5,570.11	5,000.00	800.00	800.00	
Total Memberships/Publications/Subscr	48,520.47	45,000.00	29,100.00	33,800.00	
misc	15,125.32	500.00	800.00	800.00	
Moving Expense	3,027.50	0.00	0.00	0.00	
Office Supplies	18,183.97	13,000.00	7,500.00	7,580.00	4
Outside Professional Services					
Computer/Web Design & Hosting	3,229.40	2,500.00	500.00	500.00	
Contract Help- ANDAR	62,516.53	30,000.00	5,000.00	3,500.00	
Outside Professional Services - Other	2,518.91	4,500.00	3,600.00	1,000.00	
Total Outside Professional Services	68,264.84	37,000.00	9,100.00	5,000.00	
Printing	17,140.23	13,000.00	7,500.00	12,100.00	
Rent (potential increase??)	28,845.50	28,800.00	28,800.00	31,000.00	1
Salaries					
Health Insurance	50,994.45	60,000.00	59,000.00	60,000.00	2
Life Insurance	1,741.23	2,100.00	2,400.00	2,250.00	
Payroll Taxes					
Employer FICA	35,631.44	43,766.49	42,000.00	40,000.00	1
Total Payroll Taxes	35,631.44	43,766.49	42,000.00	40,000.00	
6560 - Payroll Expenses					
Retirement Plan	1,283.91	8,500.00	4,900.00	11,785.00	5
6560 - Payroll Expenses - Other	392,135.89	416,823.75	414,000.00	403,000.00	17
Total 6560 - Payroll Expenses	393,419.80	425,323.75	418,900.00	414,785.00	
Total Salaries	481,786.92	531,190.24	522,300.00	517,035.00	
Signage (need to consider car wraps)	5,946.48	7,000.00	8,250.00	4,340.00	12
Software	99.00	3,000.00	500.00	1,000.00	
Taxes/Permits	1,080.00	2,000.00	1,000.00	1,500.00	
Telephone	9,749.96	12,000.00	10,500.00	10,500.00	

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	audited	budget	projected	budget	FY11 sp progr
	Jul '09 - Jun '10	Jul '10- Jun '11	Jul '10- Jun '11	Jul '11- Jun '12	
Travel					
Airfare	0.00	2,000.00	0.00	250.00	
Lodging	615.08	2,000.00	0.00	250.00	
Meals	1,116.59	2,000.00	1,000.00	1,000.00	
Mileage	7,123.95	7,000.00	6,000.00	6,000.00	
Travel - Other	0.00	1,000.00	400.00	300.00	
Total Travel	8,855.62	14,000.00	7,400.00	7,800.00	
Volunteer Appreciation	1,524.60	1,500.00	1,150.00	1,500.00	
3050 - Postage	2,477.96	3,500.00	3,500.00	3,500.00	
Total Expense	\$767,869.32	\$768,490.24	\$700,521.00	\$683,624.00	\$294,70
Net Ordinary Income	1,450,711.87	1,375,023.94	1,669,479.00	1,823,121.54	
Other Income/Expense					
Other Income	8,492.50	360,000.00	0.00	0.00	
EFSP Grant Award	4,591.00	3,500.00	3,500.00	3,500.00	
Campaign Kick Off revenue	0.00	0.00	0.00	2,000.00	
Day of Action Revenue	1,000.00	3,000.00	4,000.00	3,250.00	
Leadership Breakfast/Tocqueville /3 Point Rev	0.00	0.00	0.00	7,000.00	
Red White & Blues Revenue	0.00	0.00	13,840.00	20,000.00	
Community Celebration	2,530.00	7,000.00	8,100.00	12,500.00	
Total Other Income	16,613.50	373,500.00	29,440.00	48,250.00	
Other Expense					
Allocation/Designation Payout	1,579,463.00	1,579,477.00	1,579,477.00	1,654,100.00	1,654,10
Non Partner/Member Designations	0.00	95,523.31	95,523.31	121,996.14	121,99
211 dues	67,865.50	40,000.00	54,000.00	30,000.00	30,00
Re-Invest Funds from Investment	0.00	0.00	0.00	35,000.00	35,00
Red White & Blues	0.00	0.00	8,900.00	9,000.00	3,90
Day of Action	1,717.08	750.00	750.00	3,250.00	3,25
Campaign Kick Off	0.00	0.00	0.00	2,500.00	
Community Celebration	7,655.57	10,000.00	9,000.00	10,000.00	
Leadership Breakfast/Tocqueville /3 Point	31,397.99	8,000.00	160.00	5,525.00	
Total Other Expense	1,688,099.14	1,733,750.31	1,747,810.31	1,871,371.14	
Net Other Income	-1,671,485.64	-1,360,250.31	-1,718,370.31	-1,823,121.14	
	-220,773.77	14,773.63	-48,891.31	0.40	

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