

**Open Arms Care Corporation**  
**2020 Budget**

	<b>Budget 2020</b>
<b><u>Medicaid Revenue</u></b>	<b>55,803,884</b>
<b><u>Salaries/Wages</u></b>	
Salary Wages	4,184,503
Regular Hourly Wages	22,102,901
Overtime Wages	611,847
Incentive/Bonus Wages	27,600
Holiday Wages	561,797
PTO Wages	1,229,099
Training Wages	39,690
Temporary Labor Services	167,589
Payroll Taxes	2,121,957
	<b>31,046,983</b>
<b><u>Employee Benefits</u></b>	
Medical/Hospital Benefits	4,479,960
Dental Insurance Benefits	86,485
Life Ins AD&D Benefits	49,596
403B Contributions	171,840
Workers Compensation	476,472
Staff Education-Tuition Reimb	27,433
Other Benefits	27,672
	<b>5,319,458</b>
<b><u>Operating Expenses</u></b>	
Awards & Incentives	77,498
Bad Debt Expense	-
Bank Charges	4,824
Client Lodging	-
Community Awareness	-
Consult/Contract-Ambulance	-
Consult/Contract-Audiology	4,104
Consult/Contract-Behav Spec	-
Consult/Contract-Dental	368,080
Consult/Contract-Dietary	54,708
Consult/Contract-O.T.	60,287
Consult/Contract-P.T.	112,140
Consult/Contract-Psychiatry	112,025
Consult/Contract-Psychology	15,340
Consult/Contract-Social Services	56,829
Consult/Contract-Speech	76,821
Consult/Contract-Training	-
Consult/Contract-IT	1,500
Consult/Contract-Lab Fees	-

	<b>Budget 2020</b>
Consult/Contract-Other	<b>1,512</b>
Consult/Contract-Hotline	<b>1,100</b>
Consult/Contract-Pharmacy	<b>17,244</b>
Consult/Contract-Physicians	<b>329,746</b>
Consult/Contract-RN	<b>-</b>
Consult/Contract-Vision	<b>15,217</b>
Directors' Fees & Expenses	<b>5,000</b>
Dues & Subscriptions	<b>40,262</b>
Equipment-Non Capital	<b>140,638</b>
Improvements-Non-Capital	<b>30,616</b>
Insurance	<b>648,045</b>
Interest-Operating	<b>271,320</b>
IT Support - PC/Laptop Support	<b>72,513</b>
IT Support - Network/Server	<b>230,100</b>
IT Support - Minor Equipment	<b>23,508</b>
IT Support - Shipping	<b>-</b>
IT Support - Special Projects	<b>26,400</b>
IT Support - Other	<b>-</b>
Janitorial Services	<b>108,219</b>
Late Fees/ Finance Charges	<b>-</b>
Leased Building & Storage	<b>477,582</b>
Leased Equipment	<b>151,008</b>
Leased Transportation Vehicles	<b>712,976</b>
Maintenance & Repair-Building	<b>117,082</b>
Service Contract-Building	<b>77,612</b>
Maintenance & Repair-Equip	<b>92,596</b>
Service Contract-Equipment	<b>95,535</b>
Maintenance & Repair-Grounds	<b>131,958</b>
Service Contract-Grounds	<b>9,800</b>
Maintenance & Repair-Vehicles	<b>101,670</b>
Medical Equipment	<b>44,426</b>
Meetings	<b>62,920</b>
Miscellaneous - Unallowable	<b>-</b>
Moving Expense	<b>6,000</b>
Network Expense	<b>118,964</b>
Payroll Expenses	<b>252,823</b>
Pest Control	<b>33,484</b>
Postage and Courier Services	<b>21,986</b>
Printing	<b>6,500</b>
Professional Fees-Audit	<b>47,500</b>
Professional Fees-Legal	<b>129,900</b>
Professional Fees-Other	<b>44,125</b>
Recreation - Clients	<b>99,800</b>
Security Services	<b>4,692</b>
Staff Education, Seminars	<b>23,773</b>
Staff Recruitment-Advertising	<b>9,240</b>
Staff Recruitment-PreEmploy	<b>93,508</b>

	<b>Budget 2020</b>
Staff Training Materials	53,348
Supplies-Cleaning and Laundry	127,362
Supplies-Client	97,648
Supplies-Clothing	-
Supplies-Food	936,970
Supplies-Food Supplements	90,230
Supplies-Non-food	91,776
Supplies-Medical	332,570
Supplies-Office	80,231
Supplies-Pharmacy-OTC	107,791
Supplies-Pharmacy-Rx	61,145
Supplies-Program	57,433
Supplies-Resident Decor/Linens	24,858
Taxes & Licenses-Business	68,143
Taxes & Licenses-Other	392,979
Taxes & Licenses-Provider	3,069,200
Taxes & Licenses-Transport	5,976
Telephone-Cell Phones	95,325
Telephone-Regular	95,668
Telephone-Long Distance	2,892
Transportation-Gas, Oil, Detail	195,617
Travel-Airfare	-
Travel-Lodging	40,117
Travel-Meals & Entertainment	16,380
Travel-Mileage	87,563
Travel-Parking, Tolls, Auto	2,273
Utilities-Cable	61,523
Utilities-Electric	537,486
Utilities-Gas	38,635
Utilities-Propane	14,444
Utilities-Septic	14,800
Utilities-Water & Sewer	158,290
Integra - Cost of Operations	750,764
Integra - Management Fee	2,908,128
Support Office Allocation	-
	<b>16,490,621</b>
Subtotal	52,857,062
<b>Total Operating Budget</b>	<b>52,857,062</b>

#### **Capital**

Amortization	203,952
Depreciation	66,972
Rent Expense	3,525,495
Rent Expense (add'l)	86,733
<b>Total Capital Budget</b>	<b>3,883,152</b>

	<b>Budget 2020</b>
<b>Total Expense</b>	<b><u>56,740,214</u></b>
<b>Net Surplus/(Deficit)</b>	<b><u>(936,330)</u></b>