

**AMERICAN CANCER SOCIETY, INC****2022 Plan***(in thousands)*

<b>REVENUE</b>	<b>2022</b>
Events & Peer to Peer	169,601
Relationships	301,274
Marketing	125,087
Merchandise, Memberships & Other	31,295
<b>TOTAL ONGOING OPERATIONS</b>	<b>627,257</b>
Non-Recurring	24,974
<b>TOTAL OPERATIONS</b>	<b>652,231</b>
Investment, Exchange & Other	19,837
<b>TOTAL REVENUE</b>	<b>672,068</b>

<b>EXPENSES</b>	
Salaries, Benefits & Taxes	273,605
Professional and Contractual Service	55,073
Grants and Awards	137,227
Education and Marketing	70,748
Direct Assistance to Patients	2,000
Travel	13,095
Postage and Shipping	15,326
Meetings and Conferences	7,606
Community and Hope Lodge Facilities	28,730
Technology	43,786
Telecommunications	6,131
Depreciation and Amortization	14,228
Miscellaneous	20,786
<b>TOTAL EXPENSES</b>	<b>688,341</b>