THE ARC OF DAVIDSON COUNTY

AUDITED FINANCIAL STATEMENTS

Years ended June 30, 2006 and 2005

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INDEPENDENT AUDITOR'S REPORT

Board of Directors The Arc of Davidson County Nashville, Tennessee

We have audited the accompanying statements of financial position of The Arc of Davidson County (a nonprofit corporation) as of June 30, 2006 and 2005, and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain a reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Arc of Davidson County as of June 30, 2006 and 2005 and the changes in net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have issued our report dated October 6, 2006 on our consideration of The Arc of Davidson County's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements of The Arc of Davidson County taken as a whole. The accompanying schedule of expenditures of federal and state awards is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

October 6, 2006

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THE ARC OF DAVIDSON COUNTY STATEMENTS OF FINANCIAL POSITION June 30, 2006 and 2005

	2006	2005
Assets		
Current assets: Cash and cash equivalents Investments Government grant receivables Government contract receivables Receivables - other - no allowance necessary Prepaid expenses	\$ 347,257 25,825 17,978 8,374 5,588	\$ 266,615 24,916 1,237 64,733 8,210 5,367
Total current assets	405,022	371,078
Property and equipment: Office furniture and equipment Less accumulated depreciation Total property and equipment	44,249 (33,696) 10,553	36,399 (31,268) 5,131
Total assets	\$ 415,575	\$ 376,209
Liabilities and Net Ass Current liabilities: Accounts payable and accrued expenses	sets \$ 74,909	\$ 63,374
Deferred revenues	7,500	11,250
Total current liabilities	82,409	74,624
Net assets: Unrestricted: Operating Furniture and equipment Temporarily restricted	314,357 10,553 8,256	286,332 5,131 10,122
Total net assets	333,166	301,585
Total liabilities and net assets	\$ 415,575	\$ 376,209

THE ARC OF DAVIDSON COUNTY STATEMENT OF ACTIVITIES For the year ended June 30, 2006

	Unrestricted	Temporarily Restricted	Total
Revenues and other support:		-	
United Way	\$ 6,125	\$ 8,256	\$ 14,381
Government grants:			
Family support program	983,060	-	983,060
Respite program	46,357	-	46,357
Other	19,613	-	19,613
Government contracts:			
Support coordination program	804,972	-	804,972
Contributions	11,229	-	11,229
Memberships	1,845	-	1,845
Interest	6,886	-	6,886
Cart revenues	233,000	-	233,000
Net assets released from restrictions -			
satisfaction of program restrictions	10,122	(10,122)	
Total revenue and other support	2,123,209	(1,866)	2,121,343
Expenses:			
Program services:			
Support coordination	732,765	-	732,765
Family support	938,316	-	938,316
Advocacy	28,544	-	28,544
Respite	46,352	-	46,352
Development and membership	21,299	-	21,299
Home of your own	29,536	-	29,536
Support services:			
Management and general	292,950		292,950
Total expenses	2,089,762	-	2,089,762
Change in net assets	33,447	(1,866)	31,581
Net assets, beginning of year	291,463	10,122	301,585
Net assets, end of year	\$ 324,910	\$ 8,256	\$ 333,166

THE ARC OF DAVIDSON COUNTY STATEMENT OF ACTIVITIES For the year ended June 30, 2005

	Unrestricted	Temporarily Restricted	Total
Revenues and other support:			
United Way	\$ 16,017	\$ 7,522	\$ 23,539
Government grants:			
Family support program	983,060	-	983,060
Respite program	46,357	-	46,357
Other	49,135	-	49,135
Government contracts:			
Support coordination program	730,981	-	730,981
Other	9,370	-	9,370
Contributions	4,569	2,600	7,169
Memberships	2,525	-	2,525
Interest	2,283	-	2,283
Cart revenues	233,000	-	233,000
Net assets released from restrictions -			
satisfaction of program restrictions			
Total revenue and other support	2,077,297	10,122	2,087,419
Expenses: Program services:			
Community Parent Resource Center	53,107	-	53,107
Support coordination	665,920	-	665,920
Family support	926,388	-	926,388
Advocacy	17,416	-	17,416
Respite	46,338	-	46,338
Development and membership	16,897	-	16,897
Support services:			·
Management and general	302,356	-	302,356
Total expenses	2,028,422		2,028,422
Change in net assets	48,875	10,122	58,997
Net assets, beginning of year	242,588		242,588
Net assets, end of year	\$ 291,463	\$ 10,122	\$ 301,585

See accompanying notes.

THE ARC OF DAVIDSON COUNTY STATEMENT OF FUNCTIONAL EXPENSES For the year ended June 30, 2006

	Support ordination	Family Support	_A	dvocacy	 Respite	velopment and embership	ŀ	Home of our Own	Pr	Total ogram ervices	nagement and General	Total Expenses
Client benefits	\$ -	\$ 835,601	\$	-	\$ 40,000	\$ -	\$	-	\$	875,601	\$ -	\$ 875,601
Salaries	465,399	72,701		21,660	4,459	=.		11,538		575,757	170,544	746,301
Employee benefits	97,530	14,902		-	970	-		-		113,402	25,120	138,522
Travel	60,522	660		48	51	-		501		61,782	556	62,338
Payroll taxes	35,047	5,510		1,657	338	-		883		43,435	13,189	56,624
Professional services	5,229	1,941		48	145	1,714		13,021		22,098	17,943	40,041
Office rent	16,251	2,033		850	288	4,124		540		24,086	12,429	36,515
Telephone	21,380	771		753	34	33		694		23,665	3,170	26,835
Supplies	11,083	1,449		289	23	155		798		13,797	13,014	26,811
Insurance	´-	´-		-	-	_		_		´-	18,000	18,000
Specific assistance/awards	12,793	-		-	-	-		-		12,793	_	12,793
Postage	4,799	1,930		123	42	4,659		44		11,597	732	12,329
Equipment rental												
and maintenance	-	-		-	-	-		-		-	9,725	9,725
Affiliation fees	_	-		-	-	9,365		-		9,365	_	9,365
Printing and publications	1,938	90		-	-	1,151		819		3,998	2,703	6,701
Conferences	544	728		3,041	_	-		698		5,011	1,460	6,471
Depreciation	_	-			-	-		_		-	2,428	2,428
Subscriptions	250	=		40	-	98		-		388	900	1.288
License and fees	 -	 		35	 _2_	 -				37	 1,037	1,074
	\$ 732,765	\$ 938,316	\$	28,544	\$ 46,352	\$ 21,299	\$	29,536	\$1,	796,812	\$ 292,950	\$2,089,762

THE ARC OF DAVIDSON COUNTY STATEMENT OF FUNCTIONAL EXPENSES For the year ended June 30, 2005

	R	mmunity Parent lesource Center	Support ordination	Family Support	A	dvocacy	 Respite	elopment and mbership	Total Program Services	anagement and General	Total Expenses
Client benefits	\$	_	\$ -	\$ 835,601	\$	-	\$ 40,000	\$ _	\$ 875,601	\$ -	\$ 875,601
Salaries		28,433	435,649	62,561		-	4,711	-	531,354	191,301	722,655
Employee benefits		-	79,882	12,774		-	898	-	93,554	24,669	118,223
Payroll taxes		2,175	33,201	4,786		-	360	-	40,522	14,005	54,527
Travel		2,055	51,075	573		-	-	-	53,703	82	53,785
Office rent		607	17,008	2,126		3,037	304	_	23,082	7,358	30,440
Telephone		280	23,536	113		49	17	35	24,030	3,547	27,577
Supplies		3,009	11,749	923		589	2	1,056	17,328	9,987	27,315
Professional services		941	3,787	4,246		94	7	1,576	10,651	14,467	25,118
Postage		332	6,559	1,506		37	39	11,368	19,841	1,019	20,860
Insurance		-	-	-		-	-	-	-	18,000	18,000
Contract services		14,630	-	-		-	-	-	14,630	-	14,630
Equipment rental											
and maintenance		-	187	-		-	-	_	187	9,607	9,794
Affiliation fees		-	-	-		9,115	-	=	9,115	-	9,115
Conferences		-	92	1,144		3,995	-	99	5,330	511	5,841
Printing and publications		645	567	-		-	-	2,204	3,416	2,359	5,775
Depreciation		-	-	-		-	-	-	-	2,933	2,933
Specific assistance/awards		-	2,073	-		500	-	-	2,573	-	2,573
Other rent		-	-	-		-	-	-	-	1,587	1,587
License and fees		-	-	35		-	-	411	446	624	1,070
Subscriptions		-	555	-		-	-	-	555	300	855
Memberships			 -	 -		-	 -	 148	148	 	148
	\$	53,107	\$ 665,920	\$ 926,388	\$	17,416	\$ 46,338	\$ 16,897	\$1,726,066	\$ 302,356	\$2,028,422

THE ARC OF DAVIDSON COUNTY STATEMENTS OF CASH FLOWS

For the years ended June 30, 2006 and 2005

	 2006		2005
Cash flows from operating activities:	 		
Change in net assets	\$ 31,581	\$	58,997
Adjustments to reconcile change in net assets			
to net cash provided by operating activities:			
Depreciation	2,428		2,933
Realized and unrealized (gain) loss on investments	(909)		(903)
Loss on retirement of fixed assets	-		132
Contribution of equipment	(7,850)		-
Changes in current assets and liabilities:			
Government grant receivables	1,237		6,490
Government contract receivables	46,755		4,358
Prepaid expenses	(221)		957
Other assets	(164)		(6,210)
Accounts payable and accrued expenses	11,535		53,703
Deferred revenue	 (3,750)		3,750
Net cash provided by operating activities	 80,642		124,207
Change in cash and cash equivalents	80,642		124,207
Cash and cash equivalents, beginning of year	 266,615		142,408
Cash and cash equivalents, end of year	\$ 347,257	\$	266,615
Supplemental disclosure:			
Contributed equipment	 7,850	\$	

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

The Arc of Davidson County (the "Organization") is a nonprofit corporation conducting programs for the benefit of mentally retarded citizens and their families. The Organization is affiliated with the U.S. Arc and the Arc of Tennessee. The State of Tennessee Department of Finance and Administration, Division of Mental Retardation Services and the Nashville Area United Way provide partial support on an annual basis.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards ("SFAS") No. 117, *Financial Statements for Not-for-Profit Organizations*. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> – Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. The Organization has no permanently restricted net assets at June 30, 2006 and 2005.

Cash Equivalents

Cash equivalents consist of short-term, highly liquid investments with original maturities of ninety days or less.

Revenue and Support

The Arc of Davidson County receives much of its income from grants and contracts from the State of Tennessee Department of Finance Administration, Division of Mental Retardation Services, the Council on Developmental Disabilities and the U.S. Department of Education. The Organization records income from the grants and contracts in the period that the applicable expenditures are incurred.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Unconditional Promises to Give

The Organization has also adopted SFAS No. 116, Accounting for Contributions Received and Contributions Made. In accordance with SFAS No. 116, contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Investments

The Organization has adopted the provisions of Statement of Financial Accounting Standards ("SFAS") No. 124, Accounting for Certain Investments Held by Not-for-Profit Organizations. Under SFAS No. 124, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets.

Property and Equipment

Property and equipment are carried at cost. Donated equipment is recorded at market value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, ranging from five to ten years.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated Services

Unpaid volunteers make contributions of time in various administrative, fundraising, and program functions. The value of contributed time is not reflected in the financial statements as it is not susceptible to an objective measurement or valuation and generally does not meet the requirements for recognition under accounting principles generally accepted in the United States of America which stipulates such services would ordinarily be purchased and be provided by persons with specialized skills in the performance of such services.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes

The Arc of Davidson County is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has been classified as other than a private foundation. Accordingly, no provision has been made for federal income taxes in the accompanying financial statements.

Pension Plan

The Organization maintains a tax deferred annuity plan covering substantially all of its employees with at least one year or more employment. The costs of this employee benefit plan are charged to expense. The Organization contributes 6% of employee salaries into the annuity annually.

NOTE 2 – GOVERNMENT GRANTS RECEIVABLE AND CONTRACTS RECEIVABLE

Amounts receivable from the U.S. Department of Education, as of the years ended June 30, 2006 and 2005 totaled \$0 and \$1,237, respectively, for the Community Parent Resource Center program.

NOTE 2 – GOVERNMENT GRANTS RECEIVABLE AND CONTRACTS RECEIVABLE (Continued)

The Organization is due \$17,978 and \$61,001 from the State of Tennessee Department of Finance and Administration, Division of Mental Retardation Services for contract monies for support coordination activities for the years ended June 30, 2006 and 2005, respectively. The Organization is also owed \$0 and \$3,732, respectively, from the Metropolitan Government of Nashville and Davidson County (Metropolitan Public Schools) for contract services for the years then ended. Total contract receivables for the years ended June 30, 2006 and 2005 total \$17,978 and \$64,733, respectively.

NOTE 3 – GOVERNMENT GRANTS AND CONTRACTS

During the years ended June 30, 2006 and 2005, the Organization earned grant monies from the State of Tennessee Department of Finance and Administration, Division of Mental Retardation Services totaling \$1,029,417 and \$1,029,417, respectively, consisting of the following:

	2006	2005				
Respite activities	\$ 46,357	\$ 46,357				
Family support services	983,060	983,060				
	<u>\$ 1,029,417</u>	<u>\$ 1,029,417</u>				

In addition, the Organization received funding from the U.S. Department of Education for a community parent resource center program in the amounts of \$0 and \$49,135 in 2006 and 2005, respectively.

During the years ended June 30, 2006 and 2005, the Organization earned contract monies from the State of Tennessee Department of Finance and Administration, Division of Mental Retardation Services totaling \$804,972 and \$730,981, respectively, for support coordination services. The Organization earned \$3,750 in 2006 and \$9,370 in 2005 from Metropolitan Government of Nashville and Davidson County (Metropolitan Public Schools) for education activities.

NOTE 4 – INVESTMENTS

Investments as of June 30, 2006 and 2005 are held in a long term government bond fund.

The following schedule summarizes investment return at June 30:

	2006	2005
Interest and dividends	\$ 6,886	\$ 2,283
Realized and unrealized gains	909	903
	<u>\$ 7,795</u>	<u>\$ 3,186</u>

NOTE 5 – QUESTIONED COSTS/CONTINGENCIES

Questioned costs are those amounts charged to a funded program that may not be in compliance with requirements set forth in contracts, statutes, and regulations governing allowability or eligibility. A questioned cost may not be reimbursed by the State or the State agency may require that the funds already expended be refunded to the State. These amounts can be "questioned" by the State for the specific grant or contract to which they apply. The determination as to whether such costs will be allowed or disallowed under the grants or contracts is subject to review by the individual grantor agencies. No liability is recorded as of June 30, 2006 and 2005 for any refundable costs (Note 13).

NOTE 6 – OPERATING LEASE COMMITMENTS

As of June 30, 2006 and 2005, the Organization leased its office space under a lease that went into effect beginning September 1, 2002 and expired August 31, 2005. Since that time, the Organization's lease was extended through August 31, 2008. Under terms of the new lease agreement, the Organization may cancel the lease within 180 days notice. The annual lease payments totaled \$34,859 and \$30,441, respectively, for the years ended June 30, 2006 and 2005.

Office equipment is leased under various operating lease agreements. Future minimum lease payments required under operating leases that have initial or remaining noncancelable lease terms in excess of one year as of June 30, 2006 are as follows:

Year ended	
June 30,	
2007	\$ 5,192
2008	4,889
2009	1,572
2010	655
2011	_
	\$ 12,308

NOTE 7 – TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes or periods at June 30:

	2006	2005				
United Way grants	\$ 8,256	\$ 7,522				
Technology improvements	-	2,600				
	<u>\$ 8,256</u>	\$ 10,122				

NOTE 8 – CART REVENUES

In 1982, the Organization began contracting with B&R Salvage Corporation, allowing the Organization to share in the net profits generated by B&R Salvage Corporation. The Organization then entered into a contract, effective January 1, 2001, with J&I Advisory Support, to aid the Organization in the solicitation of donations from the general public in the form of clothing and household goods which are then given to B&R Salvage and subsequently sold to the public. The terms of the contract with B&R Salvage state that the Organization is to receive money based on the number of carts filled with donations made to the Organization and picked up by B&R Salvage. An estimate is paid semimonthly and any remaining profits due the Organization are paid in January of the following year. The Organization agrees to spend \$15,000 in mailing expenses during the calendar year and any monies not spent for mailings are then used to reduce any remaining profits due the Organization as of December 31. Profits generated under these arrangements totaled \$233,000 for each of the years ended June 30, 2006 and 2005.

NOTE 9 – CLIENT BENEFITS

In 1993, the Organization began receiving monies from the Department of Finance and Administration, Division of Mental Retardation Services for family support services to be provided to persons with severe disabilities and who are eligible for such support. Certain requirements must be met as provided by the Family Support Guidelines and Act before support can be given by the Organization. For the years ended June 30, 2006 and 2005, the Organization paid \$835,601 each year to eligible persons for family support services.

NOTE 10 – CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject the Organization to concentrations of credit risk consist of account, grant and contracts receivable. Grants and contracts receivable represent concentration of credit risk to the extent that they are received from concentrated sources. The Organization receives a substantial amount of its support from governmental grants and contracts. A significant reduction in the levels of this support, if this were to occur, could have an adverse effect on the Organization's programs and activities.

The Organization maintains cash balances which may, at times, exceed federally insured amounts. In management's opinion, risk related to such deposits is minimal based on the credit rating of its depositories.

NOTE 11 – LINE OF CREDIT

During 2005, the Organization maintained a bank line of credit arrangement allowing for maximum borrowings of \$50,000, with interest on any outstanding balances based on a rate of prime plus 3%. No draws were made from the line of credit during the years ended June 30, 2006 and 2005. The arrangement matured on August 15, 2005.

NOTE 12 – LITIGATION

The Organization has been named as defendant in two litigation matters. These matters are in the preliminary stages and the outcomes are unknown. However, the Organization does not believe that the outcomes will have a material effect on its financial position or changes in net assets.

NOTE 13 – SUBSEQUENT EVENT

Subsequent to June 30, 2006 the Organization received the results of an on-site review of its support coordination program conducted by the Tennessee Department of Finance and Administration, Division of Mental Retardation Services (DMRS). In its report, DMRS questioned documentation regarding the eligibility of certain service recipients. Costs relating to such services approximated \$179,000. The Organization has submitted its response and believes no recoupment of funds by DMRS is appropriate because all paperwork has been submitted timely as required. The Organization believes the ultimate outcome will not have a material effect on its financial position.