

The Nashville Shakespeare Festival		Budget
INCOME		2021-2022
4000 Individual Contributions		197,350
4100 Corporate Contributions		53,100
4200 Foundation Contributions		119,625
4300 Government Grants		114,900
4500 Merchandise & Concession Revenue		17,600
4600 Program Revenue		44,300
Total Income		546,875
EXPENSES		
6000 Salaries & Wages		388,512
6100 Payroll Taxes		31,083
6300 Benefits - Union Contributions		6,244
7020 Bank Charges		200
7030 Communications		2,873
7050 Contract Services		46,875
7060 Credit Card Processing Fees		3,080
7090 Dues & Subscriptions		1,750
7120 Insurance Expense		13,000
7130 Interest Expense		400
7140 IT Expense		1,300
7150 License & Fees		286
7160 Marketing & Promotion		10,588
7170 Meals & Entertainment		1,040
7180 Merchandise & Concession Expense		4,450
7190 Miscellaneous Expense		570
7200 Office Supplies		900
7210 Postage & Shipping Expense		1,050
7220 Printing		7,250
7230 Professional Service Fees		15,400
7240 Production Expenses		49,990
7270 Rent		9,909
7300 Royal Package Expenses		4,420
7380 Staff Development		1,000
7390 Ticketing Fees		626
Total Expenses		602,796
Net Ordinary Income/(Loss):		(55,921)
Portion of prior year operating surplus committed to current year expenses		55,921