as of 10/8/2017 Season Center for the Arts (Grants at Prior Year information) 2017-18 Season - Preliminary Budget

Total Attendance per run Season Ticket Cost per ticket Individual Ticket cost Fri/Sat/Sun Show only Ticket Cost Child Ticket cost Thursdays Show only ticket		ŭ	Car	mp	Prim	ne Time	Co	oncerts	1′	1 shows 1210 150 30 25 15		1 shows 1210 150 30 25 15	12	2 Shows 1380 150 30 25 15	11	1 shows 1210 150 30 25 15	1	1 shows 1210 150 30 25 15	1	1 shows 1210 150 30 25 15 18
Season Ticket holders Door Purchases Show Only Fri/Sat/Sun Thursdays Show only special Children										415 680 50 50 15		415 680 50 50 15		450 785 75 50 20		415 680 50 50 15		415 680 50 50 15		415 680 50 50 15
			Cai	ummer mp June 2017 2 veeks	Play and	ne time vers Fall Spring hows	9	LKT Concert Series 4 concerts	S	Show 1	5	Show 2		Show 3 nristmas	S	Show 4	5	Show 5	Ş	Show 6
REVENUES:																				
Tennessee Arts Commission MNAC Contract Metro Arts Commission Other Grants	\$ \$ \$	4,000 9,999 - -			\$	-			\$ \$	667	\$ \$ \$	667 4,999 -	\$ \$	667	\$ \$ \$	667 5,000 -	\$ \$	666	\$ \$	666
Primary Sponsorships Other Sponsorships/Advertising Fund Raisers (Net after expenses) Contributions/Donations	\$ \$ \$	6,000 7,200 4,000 28,090							\$ \$ \$	1,000 1,200 - -										
Ticket Sales Season Per Show - with Dinner Per Show- \$23 Show only Per Show - \$13 Show only Per Show - Children's Prime Time Players Facility rental Other Revenue Camp Fees 2 weeks 3 Concert Tickets \$1000/show 3 Concert No Food/Drink per show	\$ \$ \$ \$ \$ \$ \$	63,125 125,550 8,125 5,400 1,425 1,000 3,500 - 2,500 4,000	\$	2,500	\$	1,000	\$ \$	4,000	\$ \$ \$ \$	10,375 20,400 1,250 900 225	\$ \$ \$ \$ \$	10,375 20,400 1,250 900 225	\$ \$ \$ \$ \$	11,250 23,550 1,875 900 300	\$ \$ \$ \$	10,375 20,400 1,250 900 225	\$ \$ \$ \$ \$	10,375 20,400 1,250 900 225	\$ \$ \$ \$ \$	10,375 20,400 1,250 900 225

as of 10/8/2017 Season Center for the Arts (Grants at Prior Year information) 2017-18 Season - Preliminary Budget

Total Attendance per run Season Ticket Cost per ticket Individual Ticket cost Fri/Sat/Sun Show only Ticket Cost Child Ticket cost Thursdays Show only ticket			Car	mp	Prir	me Time	Cor	ncerts	11	shows 1210 150 30 25 15		1 shows 1210 150 30 25 15	12	Shows 1380 150 30 25 15	11	1 shows 1210 150 30 25 15	1	1 shows 1210 150 30 25 15	11	1 shows 1210 150 30 25 15 18
Season Ticket holders Door Purchases										415 680		415 680		450 785		415 680		415 680		415 680
Show Only Fri/Sat/Sun										50		50		75		50		50		50
Thursdays Show only special										50		50		50		50		50		50
Children										15		15		20		15		15		15
			Car 2	ummer mp June 2017 2 veeks	Pla an	me time yers Fall d Spring Shows	S	LKT Concert Jeries 4 Concerts	S	Show 1	S	Show 2		now 3 istmas	S	Show 4	;	Show 5	ξ	Show 6
Total Revenues	\$	273,914	\$	2,500	\$	1,000	\$	4,000	\$	36,017	\$	41,016		40,742	\$	41,017	\$	36,016	\$	36,016
			Ca	mp	Pri	ime Time	Cor	ncerts	Sh	ow 1	Sh	iow 2		now 3 istmas	5	Show 4		Show 5	Sh	ow 6
		# of bar		•						4		4		4		4		4		4
EXPENSES:			# c	of shows						11		11		12		11		11		11
Artistic Staff									11	shows	11	shows	12 \$	Shows	11	shows	1′	1 shows	11	shows
Director	\$	6,000	\$	_	\$	3,000			\$	500	\$	500	\$	500	\$	500	\$	500	\$	500
Music Director	\$	6,000	\$	_	Ψ	0,000			\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000
Band Members - varies	\$	20,690	\$	_	\$	100	\$	2,250	\$	3,020	\$	3,020	\$	3,240	\$	3,020	\$	3,020	\$	3,020
Sound Engineer	\$	5,050	•		\$	200	\$	300	\$	750	\$	750	\$	800	\$	750	\$	750	\$	750
Lighting Engineer	\$	4,900			\$	150	•		\$	780	\$	780	\$	850	\$	780	\$	780	\$	780
Backstage Manager	\$	2,400			*				\$	400	\$	400	\$	400	\$	400	\$	400	\$	400
Costumer	\$	2,400							\$	400	\$	400	\$	400	\$	400	\$	400	\$	400
Visual Artist		-,			_				\$	350	\$	350	\$	350	\$	350	\$	350	\$	350
VISUAI ATTIST		2.100			S	-													-	
	\$	2,100 1.000	\$	1.000	\$	-			Ψ	000	•		•							
Camp Counselors	\$ \$	1,000	\$ \$	1,000	\$	-									\$			300	\$	300
Camp Counselors Choreographer	\$ \$ \$	1,000 2,000	\$ \$	1,000	\$	-			\$	300	\$	300	\$	500	\$ \$	300	\$	300 500	\$ \$	300 500
Camp Counselors	\$ \$	1,000		1,000	\$	-									\$			300 500	\$ \$	300 500

as of 10/8/2017 Season Center for the Arts (Grants at Prior Year information) 2017-18 Season - Preliminary Budget

Total Attendance per run Season Ticket Cost per ticket Individual Ticket cost Fri/Sat/Sun Show only Ticket Cost Child Ticket cost Thursdays Show only ticket Season Ticket holders Door Purchases Show Only Fri/Sat/Sun Thursdays Show only special Children			Camp		Prir	ne Time	Conce	erts	11	shows 1210 150 30 25 15 18 415 680 50 50		1 shows 1210 150 30 25 15 18 415 680 50 50	12 S	hows 1380 150 30 25 15 18 450 785 75 50 20		shows 1210 150 30 25 15 18 415 680 50 50	11	shows 1210 150 30 25 15 18 415 680 50 50	11	shows 1210 150 30 25 15 18 415 680 50 50 15
			Cam _l 20	17 2	Pla and	me time yers Fall d Spring	Con Seri	KT ncert es 4						ow 3						
	_		we	eks	5	Shows	cond	certs		how 1		Show 2		stmas		how 4		how 5		how 6
Kitchen Manager	\$	4,500							\$	750	\$	750	\$	750	\$	750	\$	750	\$	750
Dining Room Manager Kitchen Support	\$ \$	2,700 600							\$ \$	450 100	\$ \$	450 100	\$ \$	450 100	\$ \$	450 100	\$ \$	450 100	\$ \$	450 100
Box Office Manager	\$	1,200							\$	200	\$	200	\$	200	\$	200	\$	200	\$	200
Total Support Staff	\$	9,000	\$	-	\$	-	\$	-	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500	\$	1,500
Food Costs																				
Food	\$	34,050	\$	250	\$	250	\$	-	\$	5,475	\$	5,475	\$	6,175	\$	5,475	\$	5,475	\$	5,475
Miscellaneous -Kitchen Supplies	\$	900							\$	150	\$	150	\$	150	\$	150	\$	150	\$	150
Total Food Costs	\$	34,950	\$	250	\$	250	\$	-	\$	5,625	\$	5,625	\$	6,325	\$	5,625	\$	5,625	\$	5,625
			Cam	р	Pri	me Time	Conce	erts	Sh	ow 1	Sh	iow 2	Chris	stmas	Sh	ow 4	S	how 5	Sh	ow 6
Production Expenses																				
Costumes	\$	1,600			•				\$	250	\$	250	\$	350	\$	250	\$	250	\$	250
Props	\$	980			\$	80			\$	150	\$	150	\$	150	\$	150	\$	150	\$	150
Set Construction	\$	3,000			φ	100	ф	125	\$	500	\$ \$	500	φ	500	\$	500	\$	500	\$	500
Marketing Printing	φ 2	12,225 4,500			\$	100	φ	123	\$ \$	2,000 750	Ф \$	2,000 750	\$ \$	2,000 750	\$ \$	2,000 750	\$ \$	2,000 750	\$ \$	2,000 750
Vehicle	\$	2,400							\$	400	\$	400	\$	400	\$	400	\$	400	\$	400
Postage	\$	850							\$	75	\$	75	\$	75	\$	75	\$	75	\$	75
Programs/Copies	\$	6,050			\$	50			\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000
Laundry	\$	600							\$	100	\$	100	\$	100	\$	100	\$	100	\$	100

as of 10/8/2017 Season Center for the Arts (Grants at Prior Year information) 2017-18 Season - Preliminary Budget

Total Attendance per run Season Ticket Cost per ticket Individual Ticket cost Fri/Sat/Sun Show only Ticket Cost Child Ticket cost Thursdays Show only ticket		J	Cam	np	Prim	ne Time	Cor	ncerts	1	1 shows 1210 150 30 25 15		1 shows 1210 150 30 25 15		2 Shows 1380 150 30 25 15		1 shows 1210 150 30 25 15	1	1 shows 1210 150 30 25 15	1	1 shows 1210 150 30 25 15
Season Ticket holders Door Purchases Show Only Fri/Sat/Sun Thursdays Show only special Children										415 680 50 50 15		415 680 50 50 15		450 785 75 50 20		415 680 50 50 15		415 680 50 50 15		415 680 50 50 15
			Can 20	mmer np June 017 2 reeks	Play and	me time /ers Fall I Spring shows	C S	LKT concert eries 4 oncerts		Show 1	ç	Show 2		Show 3 pristmas	ç	Show 4	ç	Show 5	ç	Show 6
Lighting/Sound	\$	1,500	•••	CONO	Ŭ	110110		31100110	\$	250	\$	250	\$	250	\$	250	\$	250	\$	250
Licensing Fees	\$	27,500							\$	4,500	\$	4,500	\$	5,000	\$	4,500	\$	4,500	\$	4,500
Miscellaneous	\$	600					\$	-	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100
Video																				
Camp Misc. and T Shirts	\$	250	\$	250																
Total Production Expenses	\$	62,055	\$	250	\$	230	\$	125	\$	10,075	\$	10,075	\$	10,675	\$	10,075	\$	10,075	\$	10,075
Administrative	\$	46,994																		
Professional Development	\$	500																		
Ticketing Fees	\$	1,775					\$	125	\$	275	\$	275	\$	275	\$	275	\$	275	\$	275
Depreciation	\$	6,300																		
Credit Card Discount	\$	7,400					\$	200												
Admin overhead Audit	\$	5,200																		
Support FF	\$	21,000																		
Building Allocation	\$	22,200																		
Admin Overhead	\$	111,369	\$	-	\$	-	\$	325	\$	275	\$	275	\$	275	\$	275	\$	275	\$	275
Total Expenses	\$	273,914	\$	2,500	\$	3,930	\$	3,000	\$	25,475	\$	25,475	\$	27,315	\$	25,475	\$	25,475	\$	25,475
Net Gain/(Loss)	\$	0	\$		\$	(2,930)	\$	1,000	\$	10,542	\$	15,541	\$	13,427	\$	15,542	\$	10,541	\$	10,541
HUL Galli/(LUSS)	Ψ	0	Ψ		Ψ	(2,330)	φ	1,000	Ψ	10,342	Ψ	13,341	φ	13,421	Ψ	13,342	Ψ	10,341	Ψ	10,041

Total Attendance per run Season Ticket Cost per ticket Individual Ticket cost Fri/Sat/Sun Show only Ticket Cost Child Ticket cost Thursdays Show only ticket

Season Ticket holders Door Purchases Show Only Fri/Sat/Sun Thursdays Show only special Children

	Jul- Eve		ug-15 Event	Sep-15 Event		Oct-15 Event	Nov-15 Event	Dec-15 Event	Jan-16 Event	eb-14 Event	lar-14 Event	Apr-14 Event	ay-14 vent	Jun Eve	
REVENUES:															
Tennessee Arts Commission MNAC Contract	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -							
Metro Arts Commission	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -							
Other Grants Primary Sponsorships Other Sponsorships/Advertising	\$	-	\$ -	\$ -	\$ \$	-	\$ -	\$ -							
Fund Raisers (Net after expenses) Contributions/Donations	\$	-	\$ 1,100	\$ 1,100	\$ \$	1,000 1,100	\$ 3,300	3,000 3,300	\$ 4,400	\$ 4,400	\$ 3,100	\$ 5,515	\$ 775	\$ \$	-

Ticket Sales

Season

Per Show - with Dinner

Per Show- \$23 Show only

Per Show - \$13 Show only

Per Show - Children's

Prime Time Players

Facility rental

Other Revenue

Camp Fees 2 weeks

3 Concert Tickets \$1000/show

3 Concert No Food/Drink per show

- \$ 3,500

Total Attendance per run Season Ticket Cost per ticket Individual Ticket cost Fri/Sat/Sun Show only Ticket Cost Child Ticket cost Thursdays Show only ticket

Season Ticket holders Door Purchases Show Only Fri/Sat/Sun Thursdays Show only special Children

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-14	Mar-14	Apr-14	May-14	Jun-14
	Event	Event	Event	Event	Event	Event	Event	Event	Event	Event	Event	Event
Total Revenues	\$ -	\$ 1,100	\$ 1,100	\$ 2,100	\$ 3,300	\$ 6,300	\$ 7,900	\$ 4,400	\$ 3,100	\$ 5,515	\$ 775	\$ -

EXPENSES:

Artistic Staff

Director

Music Director

Band Members - varies

Sound Engineer

Lighting Engineer

Backstage Manager

Costumer

Visual Artist

Camp Counselors

Choreographer

Set Designer/Master builder

Camp Director

Total Attendance per run Season Ticket Cost per ticket Individual Ticket cost Fri/Sat/Sun Show only Ticket Cost Child Ticket cost Thursdays Show only ticket

Season Ticket holders Door Purchases Show Only Fri/Sat/Sun Thursdays Show only special Children

	Jul-15 Event	Aug-15 Event	Sep-15 Event	Oct-15 Event	Nov-15 Event	Dec-15 Event	Jan-16 Event	Feb-14 Event	Mar-14 Event	Apr-14 Event	May-14 Event	Jun-14 Event
Kitchen Manager Dining Room Manager Kitchen Support Box Office Manager												
Total Support Staff	\$ -	- \$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Food Costs												

\$

- \$

- \$

\$

\$

Production Expenses

Total Food Costs

Miscellaneous -Kitchen Supplies

- \$

\$

- \$

- \$

Costumes

Props

Set Construction

Marketing

Printing

Vehicle

Postage

Programs/Copies

Laundry

\$ 400

\$

- \$

\$

Total Attendance per run Season Ticket Cost per ticket Individual Ticket cost Fri/Sat/Sun Show only Ticket Cost Child Ticket cost Thursdays Show only ticket

Season Ticket holders Door Purchases Show Only Fri/Sat/Sun Thursdays Show only special Children

	J	Jul-15	Д	ug-15	5	Sep-15	(Oct-15	Ν	Nov-15		Dec-15		Jan-16	F	eb-14	١	/lar-14	Þ	Apr-14	Λ	/lay-14		Jun-14
Lighting/Sound Licensing Fees Miscellaneous Video Camp Misc. and T Shirts	E	Event	I	Event		Event		Event	1	Event		Event	1	Event	E	Event	1	Event		Event		Event		Event
Total Production Expenses	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	400	\$	-	\$; -
Administrative	\$	3,916	\$	3,916	\$	3,916	\$	3,916	\$	3,916	\$	3,916	\$	3,916	\$	3,916	\$	3,916	\$	3,916	\$	3,916	\$	3,916
Professional Development	\$	160	\$	20	\$	40	\$	40	\$	40	\$	40	\$	40	\$	40	\$	40	\$	-	\$	40	\$	•
Ticketing Fees	Ψ		Ψ		*		Ψ		Ψ		Ψ		•		Ψ		Ψ		Ψ		Ψ		•	
Depreciation	\$	525	\$	525	\$	525	\$	525	\$	525	\$	525	\$	525	\$	525	\$	525	\$	525	\$	525	\$	525
Credit Card Discount	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600	\$	600		
Admin overhead Audit	\$	-	\$	100	\$	4,800	\$	-	\$	100	\$	-	\$	100	\$	-	\$	-	\$	100	\$	-	\$;
Support FF	\$	1,750	\$	1,750	\$	1,750	\$	1,750	\$	1,750	\$	1,750	\$	1,750	\$	1,750	\$	1,750	\$	1,750	\$	1,750	\$	1,750
Building Allocation	\$	1,850	\$	1,850	\$	1,850	\$	1,850	\$	1,850	\$	1,850	\$	1,850	\$	1,850	\$	1,850	\$	1,850	\$	1,850	\$	1,850
Admin Overhead	\$	8,801	\$	8,761	\$	13,481	\$	8,681	\$	8,781	\$	8,681	\$	8,781	\$	8,681	\$	8,681	\$	8,741	\$	8,681	\$	•
Total Expenses	\$	8,801	\$	8,761	\$	13,481	\$	8,681	\$	8,781	\$	8,681	\$	8,781	\$	8,681	\$	8,681	\$	9,141	\$	8,681	\$	8,641
Net Gain/(Loss)	\$	(8,801)	\$	(7,661)	\$	(12,381)	\$	(6,581)	\$	(5.481)	\$	(2,381)	\$	(881)	\$	(4 281)	\$	(5,581)	\$	(3,626)	\$	(7 906)	\$	(8 641

Total Attendance per run Season Ticket Cost per ticket Individual Ticket cost Fri/Sat/Sun Show only Ticket Cost Child Ticket cost Thursdays Show only ticket

Season Ticket holders Door Purchases Show Only Fri/Sat/Sun Thursdays Show only special Children

Grand Total

REVENUES:

Tennessee Arts Commission	\$ 4,000
MNAC Contract	\$ 9,999
Metro Arts Commission	\$ -
Other Grants	\$ -
Primary Sponsorships	\$ 6,000
Other Sponsorships/Advertising	\$ 7,200
Fund Raisers (Net after expenses)	\$ 4,000
Contributions/Donations	\$ 28,090
	\$ -
Ticket Sales	\$ -
Season	\$ 63,125
Per Show - with Dinner	\$ 125,550
Per Show- \$23 Show only	\$ 8,125
Per Show - \$13 Show only	\$ 5,400
Per Show - Children's	\$ 1,425
Prime Time Players	\$ 1,000
Facility rental	\$ 3,500
Other Revenue	\$ -
Camp Fees 2 weeks	\$ 2,500
3 Concert Tickets \$1000/show	\$ 4,000
3 Concert No Food/Drink per show	\$ -

Total Attendance per run Season Ticket Cost per ticket Individual Ticket cost Fri/Sat/Sun Show only Ticket Cost Child Ticket cost Thursdays Show only ticket

Season Ticket holders Door Purchases Show Only Fri/Sat/Sun Thursdays Show only special Children

	Gra	and Total
	\$	-
Total Revenues	\$	273,914

EXPENSES:

Artistic Staff	
Director	\$ 6,000
Music Director	\$ 6,000
Band Members - varies	\$ 20,690
Sound Engineer	\$ 5,050
Lighting Engineer	\$ 4,900
Backstage Manager	\$ 2,400
Costumer	\$ 2,400
Visual Artist	\$ 2,100
Camp Counselors	\$ 1,000
Choreographer	\$ 2,000
Set Designer/Master builder	\$ 3,000
Camp Director	\$ 1,000
	\$ _
Total Artistic Staff	\$ 56,540

Total Attendance per run Season Ticket Cost per ticket Individual Ticket cost Fri/Sat/Sun Show only Ticket Cost Child Ticket cost Thursdays Show only ticket

Season Ticket holders Door Purchases Show Only Fri/Sat/Sun Thursdays Show only special Children

	Gra	and Total
Kitchen Manager	\$	4,500
Dining Room Manager	\$	2,700
Kitchen Support	\$	600
Box Office Manager	\$	1,200
Total Support Staff	\$	9,000
Food Costs		
Food	\$	34,050
Miscellaneous -Kitchen Supplies	φ \$	900
Miscellarieous -Micher Supplies	Ψ	300
Total Food Costs	\$	34,950
Total Food Costs	\$	34,950
	\$	34,950
Production Expenses		
Production Expenses Costumes	\$	1,600
Production Expenses Costumes Props	\$ \$	1,600 980
Production Expenses Costumes Props Set Construction	\$ \$ \$	1,600 980 3,000
Production Expenses Costumes Props Set Construction Marketing	\$ \$ \$	1,600 980 3,000 12,225
Production Expenses Costumes Props Set Construction Marketing Printing	\$ \$ \$ \$	1,600 980 3,000 12,225 4,500
Production Expenses Costumes Props Set Construction Marketing Printing Vehicle	\$ \$ \$ \$ \$	1,600 980 3,000 12,225 4,500 2,400
Production Expenses Costumes Props Set Construction Marketing Printing Vehicle Postage	\$ \$ \$ \$ \$ \$ \$	1,600 980 3,000 12,225 4,500 2,400 850
Production Expenses Costumes Props Set Construction Marketing Printing Vehicle	\$ \$ \$ \$ \$	1,600 980 3,000 12,225 4,500 2,400

Total Attendance per run Season Ticket Cost per ticket Individual Ticket cost Fri/Sat/Sun Show only Ticket Cost Child Ticket cost Thursdays Show only ticket

Season Ticket holders Door Purchases Show Only Fri/Sat/Sun Thursdays Show only special Children

	Grand Total	
Lighting/Sound	\$	1,500
Licensing Fees	\$	27,500
Miscellaneous	\$	600
Video		-
Camp Misc. and T Shirts	\$ \$	250
Total Production Expenses	\$	62,055
Administrative	\$	46,994
Professional Development	\$	500
Ticketing Fees	\$	1,775
Depreciation	\$	6,300
Credit Card Discount	\$	7,400
Admin overhead Audit	\$	5,200
Support FF	\$	21,000
Building Allocation	\$	22,200
Admin Overhead	\$	111,369
Total Expenses	\$	273,914
Net Gain/(Loss)	\$	0